AGENDA

CLALLAM COUNTY
LODGING TAX ADVISORY COMMITTEE

223 East 4th Street, Room 160
Port Angeles, Washington
March 9, 2023 – 2 p.m.

Lodging Tax Advisory Committee meetings will be available virtually at:

If you would like to participate in the meeting via Zoom audio only, call 253-215-8782 and use meeting ID: 875 561 7844 and passcode: 12345

If you would like to participate in the meeting via Zoom video conference, visit https://zoom.us/j/8755617844 and use meeting ID: 875 561 7844 and passcode: 12345

This meeting can be viewed on a live stream at this link:
https://www.clallamcountywa.gov/669/Live-Archived-Meetings-Online

Public comment and questions can be directed to the Clerk of the Board at 360-417-2256 or loni.gores@clallamcountywa.gov

I. CALL TO ORDER, ROLL CALL

II. REQUEST FOR MODIFICATIONS/APPROVAL OF AGENDA

III. APPROVAL OF MINUTES FOR THE MEETING ON:

- **January 12, 2023**

IV. PUBLIC COMMENT

V. BUSINESS

a. **Review of financial LTAC projections – Mark Lane**
b. **Review follow-up reports for 2022 LTAC funding requests**
c. **Strategic Tourism Plan request for proposal update – Marsha Massey**

VI. PUBLIC COMMENT

VII. ADJOURNMENT

Lodging Tax Advisory Committee

Draft Minutes

January 12, 2023

CLALLAM COUNTY LODGING TAX ADVISORY COMMITTEE
MINUTES OF JANUARY 12, 2023

MEETING OF THE LODGING TAX ADVISORY BOARD (LTAC)
Chair Commissioner Johnson called the meeting to order at 2:01 p.m., Thursday, January 12, 2023. Also present were Marc Abshire, Craig Jaeger, Lorrie Mittmann, Donya Alward, Kim Reynolds, Lissy Andros, Matthew Peloquin and Pamela Dahl.

REQUESTS FOR MODIFICATIONS/APPROVAL OF AGENDA
ACTION TAKEN: Dahl moved to adopt the agenda as presented, Andros seconded, motion carried

APPROVAL OF MINUTES
- November 10, 2022

ACTION TAKEN: Abshire moved to approve the minutes as presented, Dahl seconded, motion carried

BUSINESS ITEMS
a. Port Angeles Baseball project update and request to extend 2022 grant
Eric Flodstrom, Port Angeles Basement provided a project update and requested that the LTAC Members extend the 2022 grant to the end of 2023 due to project delays on drainage permit and engineering
ACTION TAKEN: Abshire moved to approve the request, Reynolds seconded, motion carried

Marsha Massey, Olympic Peninsula Visitor Bureau provided a funding update.

b. City of Port Angeles, Sequim, Forks, and Jefferson County Lodging Tax Funding 2023 allocations discussion
Ben Braudrick, City of Port Angeles provided a report regarding City of Port Angeles lodging tax funding allocations for 2023

Lissy Andros, Forks Chamber of Commerce provided a report regarding City of Forks lodging tax funding allocations for 2023

Heidi Eisenhour, Jefferson County provided a report regarding Jefferson County lodging tax funding allocations for 2023.

Barbara Hanna, City of Sequim provided a report regarding City of Sequim lodging tax funding allocations for 2023

c. Strategic Tourism Plan request for proposal update
Debbie Wardrop, Olympic Peninsula Visitor Bureau provided an update on the Strategic Tourism Plan request proposal. She provided a timeline for the process.

d. Review of financial LTAC projections
Commissioner Johnson provided a financial update. LTAC Members held discussion.

NEXT MEETING – February 9, 2023 at 2 p.m. - Cancelled

ADJOURNMENT - Meeting concluded at 3:26 p.m.

Clallam County Lodging Tax Advisory Committee

Business Items

Financial Report

CLALLAM COUNTY
HOTEL/MOTEL TAX--FUND 19925
STATEMENT OF SOURCES, USES AND RESERVES
YTD FEBRUARY 2023 ACTUALS & 2023 BUDGET WITH 5 YEAR LOOK BACK

	BUDGET	PROJECTIONS	ACTUALS--CURRENT YEAR WITH 5 YEAR LOOK BACK						ACTUALS--YTD PRIOR YEAR	
	2023 ADJUSTED BUDGET (BASED ON CURRENT COMMITMENTS AND BUDGET REVISIONS APPROVED BY BOCC)	PROJECTED YEAR-END 2023 --DOWN 3% FOR YEAR --JAN-FEB ACTUALS DOWN -7.2%, MARCH-DECEMBER DOWN 1.6% (JULY-AUGUST ASSUMED DOWN 10% DUE TO PROJECTED IMPACT OF BRIDGE CLOSURES)	YTD FEBRUARY 2023	2022	2021	2020	2019	2018	YTD FEBRUARY 2022	% CHANGE VS PRIOR YEAR
REVENUE (SOURCES OF FUNDING)										
291.31331.00.0030 HOTEL/MOTEL TRANSIENT LODGING TAX	849,000	808,852	57,716	833,512	742,715	392,878	499,196	481,653	61,710	-6.5%
291.31331.00.0040 HOTEL/MOTEL LODGING ADDITIONAL TAX	838,000	793,258	56,971	818,151	742,114	395,680	492,412	436,419	61,889	-7.9%
291.33121.01.9100 AMERICAN RESCUE PLAN (LOST REVENUE, "KEEP THE LIGHTS ON")	-	- **	-	-	-	-	-	-	-	--
291.33321.01.9100 CARES ACT-COVID-19 RELIEF ("KEEP THE LIGHTS ON")	-	-	-	-	-	252,761	-	-	-	--
291.36700.00.0000 CONTRIBUTIONS AND DONATIONS	-	-	-	-	-	-	940	-	-	--
291.39797.90.0240 TRANSFER FROM OPERATING TRANSFERS OUT	-	-	-	-	-	-			-	--
TOTAL REVENUE (SOURCES)	**1,687,000**	**1,602,110**	**114,688**	**1,651,662**	**1,484,829**	**1,041,318**	**992,548**	**918,071**	**123,599**	1236.3%
% CHANGE VS PRIOR YEAR	2.1%	-3.0%	-7.2%	11.2%	42.6%	4.9%	8.1%	16.4%		
% CHANGE VS PRIOR YEAR--EXCLUDING CARES	2.1%	-3.0%	-7.2%	11.2%	88.3%	-20.6%	8.1%	16.4%		
EXPENDITURES (USES OF FUNDING)										
291.55730.41.0020 PROFESSIONAL SERVICES	-	-	-	-	-	-	-	-	-	--
291.55730.41.0116 CLALLAM BAY-SEKIU CHAMBER OF COMMERCE	12,000	12,000	1,000	12,000	12,000	20,000	10,086	21,363	12,000	-91.7%
291.55730.41.0117 CHAMBERS OF COMMERCE	-	-	-	1,567	567	1,567	2,972	1,822	1,000	-100.0%
291.55730.41.0121 OLYMPIC PENINSULA VISITOR BUREAU	870,000	870,000	54,167	652,500	558,333	591,667	514,167	527,500	41,667	30.0%
291.55730.41.5110 PARKS/FAIR/FACILITIES	50,000	50,000	-	43,753	32,377	25,947	24,025	28,596	-	--
291.55730.41.5120 PUBLIC WORKS	460,000	460,000	-	-	150,000	250,000	220,000	-	-	--
291.55730.41.0118 FEIRO MARINE LIFE CENTER	-	-	-	-	-	-	-	50,000	-	--
291.55730.49.0155 NOR'WESTER ROTARY CLUB/FOUNDATION	-	-	-	-	-	-	5,000	-	-	--
291.55730.49.0160 PA CHAMBER OF COMMERCE	-	-	-	85,000	35,000	-	35,000	-	85,000	-100.0%
291.55730.49.0161 NEAH BAY CHAMBER OF COMMERCE	20,000	20,000	20,000	-	-	-	25,700	-	-	--
291.55730.49.0162 FORKS CHAMBER OF COMMERCE	35,000	35,000	35,000	53,638	40,000	-	-	-	-	--
291.55730.49.0170 PORT ANGELES MARATHON ASSOCIATION	15,000	15,000	15,000	-	12,500	-	-	-	-	--
291.55730.49.0171 PORT ANGELES BASEBALL	-	-	-	60,000	-	-	-	-	60,000	-100.0%
291.55730.49.0172 PENINSULA ADVENTURE SPORTS	-	-	-	-	-	-	-	-	9,000	-100.0%
291.55730.49.0173 DUNGENESS CRAB & SEAFOOD FESTIVAL	-	-	-	15,550	-	-	-	-	15,550	-100.0%
291.55730.49.0174 PENINSULA TRAILS COALITION	10,000	10,000	10,000	20,000	-	-	-	-	-	--
291.55730.49.0175 LINCOLN PARK BMX ASSOCIATION	30,000	30,000	30,000	119,570	100,000	-	-	-	100,000	-70.0%
291.55730.49.0176 PORT ANGELES WATERFRONT CENTER	45,000	45,000	45,000	145,000	-	-	-	-	-	--
291.55730.49.0180 JUAN DE FUCA FESTIVAL	8,000	8,000	8,000	7,000	10,000	-	-	-	7,000	14.3%
291.55730.49.0185 FORKS TIMBER MUSEUM	-	-	-	-	67,142	-	-	-	-	--
291.55730.49.0193 SOURCEONE DISPLAYS	-	5,000	5,000	-	-	-	-	-	-	--
291.55730.49.0194 HURRICANE RIDGE WINTER SPORTS	-	30,000	30,000	-	-	-	-	-	-	--
291.55730.49.0195 OLYMPIC PENINSULA ROWING ASSOCIATION	20,000	20,000	-	-	-	-	-	-	-	--
291.55730.49.0230 UNANTICIPATED PROJECTS (PRIOR YEARS INCLUDE "KEEP THE LIGHTS ON" FUNDING PROVIDED)	65,000	30,000	-	-	107,842	252,761	-	-	-	--
291.55730.51.0050 WASHINGTON STATE PATROL	-	-	-	-	-	-	-	5,290	-	--
TOTAL EXPENDITURES (USES)	**1,640,000**	**1,640,000**	**253,167**	**1,215,578**	**1,125,761**	**1,141,942**	**836,950**	**634,571**	**331,217**	**-23.6%**
EXCESS OF REVENUE(SOURCES) OVER EXPENDITURES(USES)	**47,000**	**(37,890)**	**(138,479)**	**436,084**	**359,068**	**(100,624)**	**155,598**	**283,501**	**(207,618)**	**-33.3%**
ENDING FUND BALANCE/RESERVES	**1,792,685**	**1,707,795**	**1,607,206**	**1,745,685**	**1,309,601**	**950,533**	**1,051,157**	**895,559**	**1,101,983**	**45.8%**

CLALLAM COUNTY
HOTEL/MOTEL TAX--FUND 19925
2023 TAX REVENUE REFORECAST

	January 2023 Actual	February 2023 Actual	March 2023 Projected	April 2023 Projected	May 2023 Projected	June 2023 Projected	July 2023 Projected	August 2023 Projected	September 2023 Projected	October 2023 Projected	November 2023 Projected	December 2023 Projected	2023 Projected
Hotel/Motel Transient Lodging Tax	30,847	26,869	44,242	48,389	59,467	63,746	78,178	103,057	102,632	97,822	95,562	58,041	808,852
Hotel/Motel Transient Lodging Additional	28,102	28,869	43,827	48,813	59,467	63,096	78,663	101,710	99,074	93,536	92,494	55,607	793,258
TOTAL HOTEL/MOTEL TAX REVENUE	58,949	55,738	88,069	97,202	118,933	126,842	156,841	204,767	201,707	191,358	188,056	113,648	1,602,110
YOY % CHANGE--MONTH	-4.4%	-10.0%	-7.0%	-5.0%	-2.5%	0.0%	2.0%	3.0%	-10.0%	-10.0%	3.0%	3.0%	-3.0%
YOY % CHANGE--CUMULATIVE	-4.4%	-7.2%	-7.1%	-6.4%	-5.4%	-4.2%	-2.9%	-1.6%	-3.2%	-4.3%	-3.4%	-3.0%	-3.0%

ORIGINAL BUDGET SCENARIO 1--UP 5% FROM PROJECTED 2021 (DOWN -0.3% BASED ON FINAL 2021 ACTUALS) (%s BELOW REFLECT 60 DAY LAG BETWEEN ACTIVITY AND TAX COLLECTION)

YOY % CHANGE	2.1%	2.1%	2.1%	2.1%	2.1%	2.1%	2.1%	2.1%	2.1%	2.1%	2.1%	2.1%	2.1%
TAX REVENUE	62,975	63,268	96,724	104,507	124,593	129,556	157,056	203,056	228,913	217,169	186,485	112,698	1,687,000

SCENARIO 2--DOWN 3% FOR YEAR --JAN-FEB ACTUALS DOWN -7.2%, MARCH-DECEMBER DOWN 1.6% (JULY-AUGUST ASSUMED DOWN 10% DUE TO PROJECTED BRIDGE CLOSURES)

YOY % CHANGE	-4.4%	-10.0%	-7.0%	-5.0%	-2.5%	0.0%	2.0%	3.0%	-10.0%	-10.0%	3.0%	3.0%	-3.0%
TAX REVENUE	58,949	55,738	88,069	97,202	118,933	126,842	156,841	204,767	201,707	191,358	188,056	113,648	1,602,110

Lodging Tax Advisory Committee

Review follow-up reports for 2022 LTAC funding requests

Lodging Tax Advisory Committee

Lincoln Park BMX / Gold Cup

Lincoln Park BMX

January 2, 2023

Clallam County Lodging Tax Advisory Committee
Board of Commissioner's Office
223 East 4th Street, Suite 4
Port Angeles, WA 98362

RE: **Event Grant Recap 2022**
Lincoln Park BMX Association- 2022 Gold Cup Finals Sept 15-18th, 2022

Dear Commissioner Johnson-

Attached is our event report for the 2022 Gold Cup Finals at the Lincoln Park BMX track. We received a County LTAC grant for the amount of $19, 750.00. While we exceeded attendance expectations, some of the perks giving to attending riders as part of the bid to USABMX ended up costing the track. Exposure to the Olympic Peninsula, Clallam County and Port Angeles was very successful though. We also utilized the fairgrounds for the bulk of camping for the event.

Thank you, Commissioner Johnson, and the LTAC Committee for believing in us and helping us with the event.

Sincerely;

Sean Coleman
President/Track Operator

2022 Gold Cup Finals- Lincoln Park BMX Association. Sept 15-18th, 2022.

As a direct result of your proposed tourism-related service, please provide:	2022 Event Estimated Prior	2022 Event	Methodology
a. Overall attendance at your event/activity/facility	6,500	8,454	USABMX based off of signup entries- 3.2 spectators per average
b. Number of people who travel more than 50 miles for your event/activity/facility	5,860	7,673	Attendance- signups Spectators estimated at 3.2 spectators per rider
c. Of the people who travel more than 50 miles, the number of people who travel from another country or state.	3,340	4,355	Attendance- signups Spectators estimated at 3.2 spectators per rider
d. Of the people who travel more than 50 miles, the number of people who stay overnight in the unincorporated Clallam County area.	1,670	2,177	Attendance- signups Spectators estimated at 3.2 spectators per rider
e. Of the people staying overnight, the number of people who stay in PAID accommodations e.g. hotel, motel, bed- breakfast, RV park, in the unincorporated Clallam County area.		3,836	Estimated 50% of Paid Accommodation in County
f. Number of paid lodging room nights resulting from your event/activity/facility.	860	1,704 total 852 County 144 County Fairgrounds spots	USABMX Estimates 2.8 nights rider. Estimated 50 % in county Fairgrounds number was based of spots sold for the event.

DK gold cup NORTHWEST Championship Series 2022

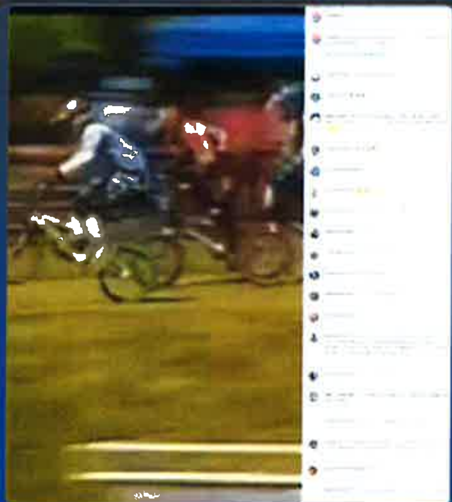
USA BMX

USA BMX IMPACT REPORT

THE AMERICAN BICYCLE ASSOCIATION

OVERVIEW

September 13th-20th, 2022



Top Post - Engagement

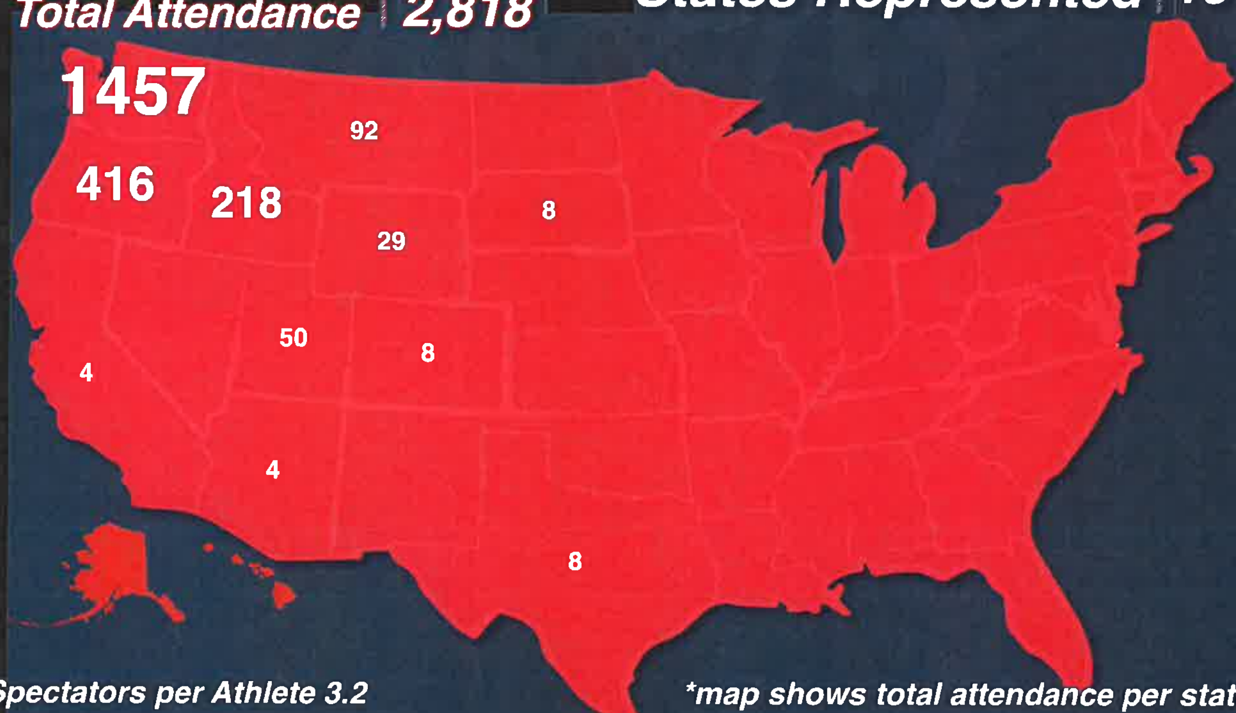
Total Engagement
121,072

Total Reach
1,794,552

Net Audience Increase
+535

Total Athletes ***671***
Total Attendance ***2,818***

States Represented ***13***



Spectators per Athlete 3.2

map shows total attendance per state

Total 3-Day Attendence ***8,454***

Estimated Room Nights ***1,878***
(2.8 Room Nights Per Athlete)

Est Room Nights- 1704 (62 local riders)

THE CITY OF
PORT ANGELES
WASHINGTON, U.S.

NEWS RELEASE

September 30, 2022

Press Release: Port Angeles USA BMX Northwest Gold Cup a Success!

The USA BMX DK Northwest Gold Cup Finals, held on September 16-18, 2022, was a huge success for the Port Angeles community. Nearly 8,500 people, with representatives from 11 different states, attended the three-day event hosted by the Lincoln Park BMX Association (LPBMX) and City Parks & Recreation. Many of the 671 riders qualified to move on to the next big race. Compared to previous Gold Cup Series races, this event showed an increase of over 500 spectators who traveled to our area to watch and support their riders. With so many visitors, campsites at Lincoln Park were filled and local lodging facilities were fully booked, with an estimated total of 1,900 rooms rented in Port Angeles.

We would like to express our gratitude towards the Port Angeles community, who opened their arms to riders coming into town with countless welcome signs and a large spectator turnout. We would also like to thank the Lincoln Park BMX and USA BMX crews for their amazing efforts throughout the weekend event.

Sean Coleman, Track Operator, says, "The Track Crew & USABMX crew were spot on! This track doesn't climb the ranks of USABMX without an amazing group to work every job. Glamorous or dirty—they get it done. We know people travel a long way to get here, whether it be for a practice or a large race, and our crew works to make sure everyone has a great time and wants to come back. Thank you to our hardworking guys and gals!"

Carter Droz, LPBMX City Representative says, "Port Angeles thrives on events like the Gold Cup, and it is thanks to our active community that we are able to host such exciting and fun events. It takes a lot of time and dedication to make these events successful, and we are fortunate enough to have people who rise to the occasion to make it happen. I am overjoyed that our small city has become such a staple of the northwest, and I look forward to watching it continue to grow!"

For more information on the Lincoln Park BMX Track, please visit: www.usabmx.com/tracks/1251

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Provided by:
Tim Tucker
Parks & Recreation Project Coordinator
Phone: 360-417-4550
Email: ttucker@cityofpa.us
Website: www.cityofpa.us

USA BMX

CITY OF PORT ANGELES
CITY GOVERNMENT

EXHIBIT 1

USA BMX RESPONSIBILITIES

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1. Market and publicize the event throughout the BMX community and encourage as many athletes, teams, coaches and family members as possible to attend the Event.
2. Establish event schedule.
3. Provide and pay all event officials including scoring, staging, bike inspection, starter, registration, turn officials, as well as race announcer.
4. Provide Public Address system if the TRACK's Public Address system in not adequate.
5. Provide finish-line scoring/timing equipment.
6. Provide event audio/video web casting if possible.
7. Provide event awards.
8. Provide Pro Purse money.
9. Provide Team Purse money.
10. Provide all event signage for USA BMX Sponsors.
11. Provide commemorative event stickers.
12. Provide event ads in the PULL magazine.
13. Provide event posters mailed to surrounding bike shops to promote event.
14. Provide event page on the USA BMX website.
15. Officially sanction the event, thereby providing its associated liability insurance (a certificate of insurance is available for inspection.)
16. Final track and facility approval

EXHIBIT 2

TRACK's RESPONSIBILITIES

---

1. Obtain all necessary permits and approvals for the Event.
2. Organize and maintain the spectator, parking and camping areas as well as ensure that these areas are **dust free** throughout the duration of the Event.
3. Place directional signs along roads leading to the BMX track to guide out of town participants.
4. Direct event traffic into and out of the Event. Parking must be suitable for all makes of cars and must be marked to give a general understanding of where vehicles can and can not be parked.
5. Provide adequate space for suitable handicap parking.
6. Pay $20,000 host fee to be paid within thirty days of the conclusion of the event.
7. Provide (2) Complimentary rental cars for event staff while in Port Angeles.
8. Provide a minimum of 15 portable restrooms. (must be cleaned after Friday and Saturday event).
9. Provide Emergency Medical service and supplies as indicated in EXHIBIT 4
10. Provide security as needed.
11. Provide portable lighting for the parking areas if needed.
12. Provide tarps to cover and protect the track in case of rain. (Soil Tac or Envirotac can be used in lieu of tarps.)
13. Provide trash removal each day of the event and ample track receptacles placed throughout the venue.
14. Dedicate at least two people to assist USA BMX Staff with track maintenance for the duration of the event, including watering, sweeping and chalking the track as well as repairing any section of the track that may need attention.
15. Provide bleachers seating capable of seating (# and size based on the event as determined by USA BMX).

16. Groom the BMX track to ensure that it is race ready by no later than the Thursday before the Event.

17. Provide a barrier between the spectators and the track.

18. Solicit local TV, Radio, Newspapers and other media outlets to cover the event.

19. Provide an overall site plan illustrating the complete site with dimensions or drawn to scale.

20. Provide an USA BMX approved starting gate, which is no less than 24 feet in width and 20 inches in height.

USA BMX National Bid Proposal Enhancement Budget

(Items in red- Funding paid by County Funds)

Items	Expense
USABMX Host Fee- paid to USABMX By City Funds	$ 10,000.00
USABMX Host Fee- paid to USABMX by County Funds	$ 10,000.00
past winning bids had an equivalent # that offsets USA BMX costs	
City of Port Angeles paying $10,000 of USABMX fee	
$10,000 of County LTAC used to pay other half	
Santicans	$ 3,000.00
Garbage	$ 1,500.00
Concessions- supplies	$ 8,500.00
Fairgrounds Rental Fee/ESP Rental Fee	$ 4,500.00
Track Crew (Comp Races, Food)	$ 3,500.00
Cleaning up, Grade & add rock to Parking area (Parking lot used by BMX, Baseball and County for fair (County Funds)	$ 5,000.00
(County funds for cleaning up parking lot- used by city and county events	
Fair, baseball, bmx, CDL Training)	
Comp meals for 6 USA BMX staff	$ 1,890.00
avrg. $15 per person per meal (3) x 7 days x 6 people	
2 rental cars for BMX staff (County Funds)	$ 700.00
avrg. $50 per day x 2 x 7 days	
Staff Hotel Rooms (County Funds)	$ 3,780.00
estimated $90 per day (50% off) x6 x 7 days	
Total Expenses-	$ 52,370.00

Items	Income
Entry Fees*	$ -
Concessions	$ 12,000.00
Camping Fees Collected	$ 6,500.00
Food Vendors Fees Collected	$ -
(Venders hard to find- if we get any going to have to not charge)	
COPA LTAC Funds	$ 10,000.00
Parking Fees*	$ -
	$ -
50/50 Raffle	$ 1,500.00
Practice Fees (Thursday before the event)	$ 1,000.00
Total Income-	$ 31,000.00

Our Bid Proposal Enhancements

- **$20,000 Host Fee to USA BMX**
- **Complimentary Parking for race attendees**
- Complimentary breakfast, lunch, dinner for up to 6 event staff personnel
- (2) Complimentary rental cars for event staff while in Port Angeles
- 1:20 / 1:25 complimentary hotel rooms (depending on hotels selected)
- Staff rooms at Host Hotel at 50% contracted rate
- To Promote ridership in Port Angeles- Lincoln Park BMX to give every new member 5 free races ($75/Rider x 100 riders = $7500 cost to the track)
- USABMX pays for all marketing & awards, but gets 100% of entry fees

HOST ORGANIZATION RIGHTS

Organization may retain the following rights:

1) Local sponsorship sales (provided that they are not in conflict with USA BMX National Sponsors and are pre-approved by USA BMX)
2) Parking receipts not to exceed $10 per car per day. To Attract riders made this Free.
3) RV parking receipts
4) All revenue from food & beverage/concessions
5) All revenue from product raffles
6) All revenue from 50/50 raffle

USA BMX RESPONSIBILITIES

1) Market and publicize the event throughout the BMX community and encourage as many athletes, teams, coaches and family members as possible to attend the event, and patronize area hotels, restaurants, and attractions
2) Establish event schedule
3) Provide and pay all event officials including scoring, staging, bike inspection, starter, registration, turn officials, as well as race announcer
4) Provide PA system (if held at Local Track)
5) Provide finish-line scoring/timing equipment
6) Provide event audio FM broadcast
7) Provide commemorative event stickers to all participants
8) Provide event ads for two months in PULL magazine, USA BMX's official membership publication
9) Provide event posters mailed to surrounding bike shops to promote event
10) Provide event page on the USA BMX website
11) Provide all event signage for USA BMX sponsors
12) Provide event awards
13) Provide pro purse money
14) Provide team purse money
15) Official sanctioned event; thereby providing its associated liability insurance

Gold Cup Finals-
Sept 15-18, 2022
Lincoln Park BMX

Income

Category	Items Sold	Gross Sales	Items Refunded	Refunds	Discounts & Comps	Net Sales	Taxes
Uncategorized	25	$938.06	0	$0.00	$0.00	$938.06	$2.30
Camping	12	$394.70	0	$0.00	$0.00	$394.70	$0.00
Donations	14	$218.25	0	$0.00	$0.00	$218.25	$0.00
MERCHANDISE	138	$3,217.05	0	$0.00	$0.00	$3,217.05	$282.95
Raffle	116	$212.00	0	$0.00	$0.00	$212.00	$0.00
Registration	71	$989.19	0	$0.00	$0.00	$989.19	$0.00
Snack Shack	3769	$6,598.80	-48	($55.97)	$0.00	$6,542.83	$221.74
Camping (Presign page)	132	$5,940.00				$5,940.00	
Clallam County LTAC Funds	1	$19,750.00					
USABMX Rental Fee	1	$2,000.00					
Total-		$40,258.05					

Expenses-	
See attached Reports	($29,693.60)
Snack Shack Costs	($3,292.70)
Apparel Costs	($3,374.36)
Taxes	($506.99)
Crew Race Fees	($2,320.00)
Crew Race Fees	($1,555.00)
Total-	($40,742.65)

Overall Total-	($484.60)
Total Estimated Lose by Track-	($23,804.60)

		Lost Revenue due to Bid Conditions from COPA and USABMX
Estimated Loss due to not charging for parking	600 vehicles @ $25=	($15,000)
	Increase Parking Attendents	$2,000.00
Estimated lose due to giving 5 free races to all new members to boost membership	172 @ 5 x $12.00	($10,320.00)
		($23,320)

Track Points

For Season:

2022

State	Region	Track	State Rank	Region Rank	NFMs	Renewals	Balance Bikes	Trials	League	Trials Conversion Rate	League Conversion Rate	Avg Riders	Singles
WA	West	Lincoln Park Bmx	1	6	172	188	46	222	0	38	0	136	31

Pointed Riders Missed Riders Potential Riders

Lincoln Park BMX Association

Transaction Report

January 1 - December 5, 2022

DATE	TRANSACTION TYPE	NUM	NAME	MEMO/DESCRIPTION	ACCOUNT	SPLIT	AMOUNT	BALANCE
Gold Cup Costs								
04/14/2022	Check	1226	Clallam County Parks Fair and Facilities Department	camping - Gold Cup Finals	Gold Cup Costs	Checking (5307)	2,250.00	2,250.00
09/15/2022	Expense	1312	Jockey Landscaping	Gold Cup prep	Gold Cup Costs	Checking (5307)	4,305.76	6,555.76
09/17/2022	Expense	1321	Steve Gaither	Gold Cup work	Gold Cup Costs	Checking (5307)	300.00	6,855.76
09/21/2022	Expense		Red Lion Hotel	hotel rooms for Gold Cup	Gold Cup Costs	Checking (5307)	1,974.23	8,829.99
09/21/2022	Expense	1319	PAHS Senior Parents	SCR/Gold Cup Parking	Gold Cup Costs	Checking (5307)	1,500.00	10,329.99
09/22/2022	Expense	1320	American Bicycle Association	Gold Gup Finals / Invoice 97868	Gold Cup Costs	Checking (5307)	11,262.30	21,592.29
09/23/2022	Expense	1322	George Williams	Gold Cup work	Gold Cup Costs	Checking (5307)	300.00	21,892.29
09/30/2022	Expense	1311	JJC Resources LLC	Gold Cup Prep	Gold Cup Costs	Checking (5307)	2,912.03	24,804.32
10/03/2022	Expense	1323	Bill's Plumbing & Sanikan	sanikans/sinks - Invoice S3654692	Gold Cup Costs	Checking (5307)	3,865.00	28,669.32
10/05/2022	Expense		City of Port Angeles	garbage/dump fees	Gold Cup Costs	Checking (5307)	549.14	29,218.46
11/11/2022	Expense		Graphix Monger	Invoice 1157 / Assorted vinyl for Gold Cup	Gold Cup Costs	Checking (5307)	1,148.93	30,367.39
Total for Gold Cup Costs							**$30,367.39**	
TOTAL							**$30,367.39**	

Senior Parents- $1000 for Gold Cup

CIty of PA Dump Fee- Gold Cup= $375.35

Adjusted Total- $29,693.60

Description	Event Date	Registration Fee	Rider Count	Registration Window	
Practice 9/15	Sept. 15, 2022	$15.00	0	Sept. 8, 2022, 8 a.m. Sept. 11, 2022, 7:48 a.m.	Edit
GOLD CUP FINALS TENT CAMPING Thursday 9/15	Sept. 15, 2022	$45.00	7 of 25	June 15, 2022, 4 a.m. Sept. 15, 2022, 5:36 a.m.	Edit
Jeff Upshaw Clinic 9/11	Sept. 11, 2022	$55.00	13 of 40	Aug. 10, 2022, 10 a.m. Sept. 10, 2022, 9 a.m.	Edit
GOLD CUP FINALS TENT CAMPING Saturday 9/17	Sept. 17, 2022	$45.00	17 of 25	June 15, 2022, 4 a.m. Sept. 16, 2022, 5:40 a.m.	Edit
GOLD CUP FINALS TRAILER CAMPING Saturday 9/17	Sept. 17, 2022	$45.00	36 of 45	June 15, 2022, 4 a.m. Sept. 16, 2022, 4:13 a.m.	Edit
GOLD CUP FINALS TENT CAMPING Friday 9/16	Sept. 16, 2022	$45.00	12 of 25	June 15, 2022, 4 a.m. Sept. 16, 2022, 5:37 a.m.	Edit
GOLD CUP FINALS TRAILER CAMPING Friday 9/16	Sept. 16, 2022	$45.00	35 of 45	June 15, 2022, 4 a.m. Sept. 16, 2022, 4:11 a.m.	Edit
GOLD CUP FINALS TRAILER CAMPING Thursday 9/15	Sept. 15, 2022	$45.00	25 of 45	June 15, 2022, 4 a.m. Sept. 15, 2022, 4:10 a.m.	Edit

Camping Spots- Gold Cup thru Presign- 132 @ $45.00 = $5,940.00

Camping Spots- Thru Square 12 @ total of $394.70

Total spots- 144 spots total of $6,334.70

DATE	TYPE	NO.	PAYEE	CATEGORY	MEMO	TOTAL	ACTION
[illegible]	Expense	[illegible]	[illegible]	Snack Shack Supplies	[illegible]	[illegible]	View/Edit
[illegible]	Deposit		[illegible]		[illegible]	[illegible]	
[illegible]	[illegible]	[illegible]	[illegible]	Snack Shack Supplies	[illegible]	[illegible]	View/Edit
[illegible]	Expense		Costco	Snack Shack Supplies		[illegible]	View/Edit
[illegible]	Expense		Walmart	Snack Shack Supplies		[illegible]	View/Edit
[illegible]	Expense		[illegible]	Snack Shack Supplies	[illegible]	[illegible]	View/Edit
[illegible]	Expense		Walmart	Snack Shack Supplies		[illegible]	View/Edit
[illegible]	Expense		Costco	Snack Shack Supplies		[illegible]	View/Edit
[illegible]	Expense		Walmart	Snack Shack Supplies		[illegible]	View/Edit
[illegible]	Deposit		[illegible]		[illegible]	[illegible]	
[illegible]	Expense		Walmart	Snack Shack Supplies		[illegible]	View/Edit

Snack Shack Total costs- $3,292.70

DATE	TYPE	NO.	PAYEE	CATEGORY	MEMO	TOTAL	ACTION
[illegible]	Expense		[illegible]	[illegible]	[illegible]	[illegible]	View/Edit
[illegible]	Expense		[illegible]	[illegible]		[illegible]	View/Edit
[illegible]	Expense	[illegible]	[illegible]	[illegible]	[illegible]	[illegible]	View/Edit
[illegible]	Expense		Costco	[illegible]	[illegible]	[illegible]	View/Edit
[illegible]	Expense		Costco	[illegible]	[illegible]	[illegible]	View/Edit
[illegible]	Expense		[illegible]	[illegible]		[illegible]	View/Edit

Apparel Costs- $6,748.72

50% for Gold Cup, 50% for on hand Daily sales. = $3,374.36

American Bicycle Association
PO Box 718
Chandler, AZ 85244
480-961-1903

Invoice

Date	Invoice #
9/21/2022	97868
Terms	**Due Date**
Credit Card	9/21/2022

Bill To
LINCOLN PARK BMX 1251 SEAN COLEMAN 403 S LINCOLN ST #4 PMB 4 PORT ANGELES, WA 98362

Description	Amount
Sponsorship	10,000.00
Rental Car	621.43
Rental Car	640.87
Total	$11,262.30
Payments/Credits	$0.00
Balance Due	$11,262.30

BMX Nationals
US

Date	09/19/22
Folio #	
Room	9001
Cashier	1210
Page	1 of 4

Membership	:	
Arrival	:	09/14/22
Departure	:	09/19/22
Nights	:	5

Guest Folio Red Lion Port Angeles

Date	Description		Charges	Credits
09/13/22	Accommodation	Jones Ron #223=>BMX Nationals #9001	84.50	
09/13/22	State Tax	Jones Ron #223=>BMX Nationals #9001	7.44	
09/13/22	Occupancy Tax	Jones Ron #223=>BMX Nationals #9001	1.69	
09/14/22	Cafe2Go - Non-Taxable Food	Luna Chris #129=>Hewitt Linda #130 Hewitt Linda #130=>Luna Chris #129 Luna Chris #129=>BMX Nationals #9001	4.00	
09/14/22	Cafe2Go - Non-Taxable Food	sc Luna Chris #129=>Hewitt Linda #130 Hewitt Linda #130=>Luna Chris #129 Luna Chris #129=>BMX Nationals #9001 guest-2 juices	4.00	
09/14/22	Accommodation	Routed From Luna Chris Of Room #129	84.50	
09/14/22	State Tax	Routed From Luna Chris Of Room #129	7.44	
09/14/22	Occupancy Tax	Routed From Luna Chris Of Room #129	1.69	
09/14/22	Accommodation	Routed From Jones Ron Of Room #223	84.50	
09/14/22	State Tax	Routed From Jones Ron Of Room #223	7.44	
09/14/22	Occupancy Tax	Routed From Jones Ron Of Room #223	1.69	
09/15/22	Accommodation	Routed From Wilson Cody Of Room #125	84.50	
09/15/22	State Tax	Routed From Wilson Cody Of Room #125	7.44	
09/15/22	Occupancy Tax	Routed From Wilson Cody Of Room #125	1.69	
09/15/22	Accommodation	Routed From Luna Chris Of Room #129	84.50	
09/15/22	State Tax	Routed From Luna Chris Of Room #129	7.44	
09/15/22	Occupancy Tax	Routed From Luna Chris Of Room #129	1.69	
09/15/22	Accommodation	Routed From Sereni Marisa Of Room #137	84.50	
09/15/22	State Tax	Routed From Sereni Marisa Of Room #137	7.44	
09/15/22	Occupancy Tax	Routed From Sereni Marisa Of Room #137	1.69	
09/15/22	Accommodation	Routed From Grindle Erick Of Room #143	84.50	

BMX Nationals
US

Date	09/19/22
Folio #	
Room	9001
Cashier	1210
Page	2 of 4

Membership	:	
Arrival	:	09/14/22
Departure	:	09/19/22
Nights	:	5

Guest Folio Red Lion Port Angeles

Date	Description		Charges	Credits
09/15/22	State Tax	Routed From Grindle Erick Of Room #143	7.44	
09/15/22	Occupancy Tax	Routed From Grindle Erick Of Room #143	1.69	
09/15/22	Accommodation	Routed From Barrette Craig Of Room #209	84.50	
09/15/22	State Tax	Routed From Barrette Craig Of Room #209	7.44	
09/15/22	Occupancy Tax	Routed From Barrette Craig Of Room #209	1.69	
09/15/22	Accommodation	Routed From Jones Ron Of Room #223	84.50	
09/15/22	State Tax	Routed From Jones Ron Of Room #223	7.44	
09/15/22	Occupancy Tax	Routed From Jones Ron Of Room #223	1.69	
09/16/22	Accommodation	Routed From Wilson Cody Of Room #125	84.50	
09/16/22	State Tax	Routed From Wilson Cody Of Room #125	7.44	
09/16/22	Occupancy Tax	Routed From Wilson Cody Of Room #125	1.69	
09/16/22	Accommodation	Routed From Luna Chris Of Room #129	84.50	
09/16/22	State Tax	Routed From Luna Chris Of Room #129	7.44	
09/16/22	Occupancy Tax	Routed From Luna Chris Of Room #129	1.69	
09/16/22	Accommodation	Routed From Sereni Marisa Of Room #137	84.50	
09/16/22	State Tax	Routed From Sereni Marisa Of Room #137	7.44	
09/16/22	Occupancy Tax	Routed From Sereni Marisa Of Room #137	1.69	
09/16/22	Accommodation	Routed From Grindle Erick Of Room #143	84.50	
09/16/22	State Tax	Routed From Grindle Erick Of Room #143	7.44	
09/16/22	Occupancy Tax	Routed From Grindle Erick Of Room #143	1.69	
09/16/22	Accommodation	Routed From Barrette Craig Of Room #209	84.50	
09/16/22	State Tax	Routed From Barrette Craig Of Room #209	7.44	
09/16/22	Occupancy Tax	Routed From Barrette Craig Of Room #209	1.69	
09/16/22	Accommodation	Routed From Jones Ron Of Room #223	84.50	

BMX Nationals
US

Date	09/19/22
Folio #	
Room	9001
Cashier	1210
Page	3 of 4

Membership	:	
Arrival	:	09/14/22
Departure	:	09/19/22
Nights	:	5

Guest Folio Red Lion Port Angeles

Date	Description		Charges	Credits
09/16/22	State Tax	Routed From Jones Ron Of Room #223	7.44	
09/16/22	Occupancy Tax	Routed From Jones Ron Of Room #223	1.69	
09/17/22	Accommodation	Routed From Wilson Cody Of Room #125	84.50	
09/17/22	State Tax	Routed From Wilson Cody Of Room #125	7.44	
09/17/22	Occupancy Tax	Routed From Wilson Cody Of Room #125	1.69	
09/17/22	Accommodation	Routed From Luna Chris Of Room #129	84.50	
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09/17/22	Occupancy Tax	Routed From Luna Chris Of Room #129	1.69	
09/17/22	Accommodation	Routed From Sereni Marisa Of Room #137	84.50	
09/17/22	State Tax	Routed From Sereni Marisa Of Room #137	7.44	
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09/17/22	Accommodation	Routed From Grindle Erick Of Room #143	84.50	
09/17/22	State Tax	Routed From Grindle Erick Of Room #143	7.44	
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09/17/22	Accommodation	Routed From Barrette Craig Of Room #209	84.50	
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09/17/22	Accommodation	Routed From Jones Ron Of Room #223	84.50	
09/17/22	State Tax	Routed From Jones Ron Of Room #223	7.44	
09/17/22	Occupancy Tax	Routed From Jones Ron Of Room #223	1.69	

Total	1,974.23	0.00
Balance Due	1,974.23	

BMX Nationals
US

Date	09/19/22
Folio #	
Room	9001
Cashier	1210
Page	4 of 4

Membership	:	
Arrival	:	09/14/22
Departure	:	09/19/22
Nights	:	5

Guest Folio Red Lion Port Angeles

Date	Description	Charges	Credits

Signature: ______________________

Thank you for your stay!

BILL'S PLUMBING & SANIKAN

P.O. BOX 282
SEQUIM, WA 98382
(360) 683-7996

Invoice

DATE	INVOICE #
9/20/2022	S3654692

BILL TO
LINCOLN PARK BMX 403 S. LINCOLN ST. #4 PMB#4 PORT ANGELES, WA 98362

P.O. NO.	TERMS	PROJECT
	Net 30	RACE WEEKEN...

QUANTITY	DESCRIPTION	RATE	AMOUNT
11	MAAX UNITS 8/25-8/29 LINCOLN PARK BMX	135.00	1,485.00
3	ADA UNITS 8/25-8/29 LINCOLN PARK BMX	260.00	780.00
3	TAG WASH STATION 8/25-9/25 LINCOLN PARK BMX	150.00	450.00
1	XTRA SERVICE 17 UNITS & 3 SINK STATIONS @$35.00 PER UNIT SATURDAY 9/17/22	600.00	600.00
1	XTRA SERVICE 15 UNITS & 3 SINK STATIONS @$35.00 PER UNIT SUNDAY 9/18/22	550.00	550.00
	SUB TOTAL		3,865.00

All Credit Card transactions are subject to a 4% processing fee....
NO PRORATE OF UNITS
THANK YOU WE APPRECIATE YOUR BUSINESS

Total $3,865.00

INVOICE

DATE
9/21/2022

Checks payable to:
PAHS SENIOR PARENTS 2023
c/o Jeani Rowlson
503 W. 3rd Street
Port Angeles, WA 98362
360.775.5292
jeanig67@gmail.com

INVOICE TO
Lincoln Park BMX
C/O Sean Coleman
Port Angeles, WA 98363
lincolnparkbmx@gmail.com

Parking for BMX Gold Cup Finals Practice - Aug 26-27, 2022	**$500.00**
Parking for BMX Gold Cup Finals - Sept. 15-18, 2022	**$1,000.00**
Total	**$1,500.00**

Thank you!

Gmail

Sean Coleman <lincolnparkbmx@gmail.com>

Transaction Receipt from American Bicycle Association for $2320.00 (USD)
1 message

Auto-Receipt <noreply@mail.authorize.net>
Reply-To: Reva Tunney <reva@usabmx.com>
To: Sean Coleman <lincolnparkbmx@gmail.com>

Tue, Sep 13, 2022 at 12:03 PM

Description:	Goods or Services
Invoice Number	REG1123030

Billing Information
Sean Coleman
403 S LINCOLN ST STE 4 PMB 4
PORT ANGELES, WA 98362
US
lincolnparkbmx@gmail.com

Shipping Information

Total: $2320.00 (USD)

Date/Time:	13-Sep-2022 12:03:33 MST
Transaction ID:	43635498275
Payment Method:	Visa xxxx8855
Transaction Type:	Purchase
Auth Code:	091327

American Bicycle Association
Gilbert, AZ 85233
US
reva@usabmx.com

Gmail

Trish Tisdale <tktisdale@gmail.com>

Fwd: Transaction Receipt from American Bicycle Association for $1555.00 (USD)

1 message

Sean Coleman <lincolnparkbmx@gmail.com> Mon, Sep 12, 2022 at 4:31 AM
To: Trish Tisdale <tktisdale@gmail.com>

Group 1- receipt in to-do file. For gold cup

---------- Forwarded message ---------
From: **Auto-Receipt** <noreply@mail.authorize.net>
Date: Mon, Sep 12, 2022 at 4:28 AM
Subject: Transaction Receipt from American Bicycle Association for $1555.00 (USD)
To: Sean Coleman <lincolnparkbmx@gmail.com>

Order Information

Description:	Goods or Services
Invoice Number	REG1122197

Billing Information
Sean Coleman
403 S LINCOLN ST STE 4 PMB 4
PORT ANGELES, WA 98362
US
lincolnparkbmx@gmail.com

Shipping Information

Total: $1555.00 (USD)

Payment Information

Date/Time:	12-Sep-2022 4:28:10 MST
Transaction ID:	43632762623
Payment Method:	Visa xxxx8855
Transaction Type:	Purchase
Auth Code:	091225

Merchant Contact Information
American Bicycle Association
Gilbert, AZ 85233
US
reva@usabmx.com

Graphix Monger
1011 1/2 W 11TH ST
PORT ANGELES, WA 98363-7208
US
+1 3604608526
graphixmonger@gmail.com

KEEPING YOUR BUSINESS FROM GOING EXTINCT

INVOICE

BILL TO
lincoln park bmx

INVOICE	1157
DATE	11/11/2022
TERMS	Due on receipt
DUE DATE	11/11/2022

DATE		DESCRIPTION	QTY	RATE	AMOUNT
08/31/2022	2x3 coroplast	REFLECTIVE VINYL ASSORTED COLORS	22	48.00	1,056.00T

SUBTOTAL	1,056.00
TAX	92.93
TOTAL	1,148.93
BALANCE DUE	**$1,148.93**

Lodging Tax Advisory Committee

Lincoln Park BMX / Pumptrack

Lincoln Park BMX

January 17, 2023

Clallam County Lodging Tax Advisory Committee
Board of Commissioner's Office
223 East 4th Street, Suite 4
Port Angeles, WA 98362

RE: Grant Recap 2022
Lincoln Park BMX Association- Port Angeles Pumptrack

Dear Commissioner Johnson-

Attached is our report/recap for the construction of the Port Angeles Pumptrack located at Erickson Playfield in Port Angeles. We received a County LTAC grant in 2022 and 2023 for $100,000 each year, for a total of $200,000. The Pumptrack has become very popular for locals but many people from out of town as well. This has added one more item to draw people to our already popular Peninsula.

Thank you, Commissioner Johnson, and the LTAC Committee for believing in us and helping us with the event.

Sincerely;

Sean Coleman
President/Track Operator

PORT ANGELES PUMPTRACK

VIDEO Links-

https://youtu.be/h27gR5YG6fk

https://youtu.be/JGiLyzmBAcY

Lincoln Park BMX Association. Port Angeles Pumptrack. Open July 6th, 2022

As a direct result of your proposed tourism-related service, please provide:	Event Estimated Prior	2022 Event	Methodology
a. Overall attendance at your event/activity/facility		145 2900	Online Survey (4 months active) Estimate only captured 5% of users.
b. Number of people who travel more than 50 miles for your event/activity/facility		44 880	Online Survey (4 months active) Estimate only captured 5% of users.
c. Of the people who travel more than 50 miles, the number of people who travel from another country or state.		0	None on survey- but sure there were some.
d. Of the people who travel more than 50 miles, the number of people who stay overnight in the unincorporated Clallam County area.		11 220	Estimated 50% in county & 50% in City.
e. Of the people staying overnight, the number of people who stay in PAID accommodations e.g. hotel, motel, bed- breakfast, RV park, in the unincorporated Clallam County area.		11 220	Online Survey (4 months active) Estimate only captured 5% of users.
f. Number of paid lodging room nights resulting from your event/activity/facility.		22 440	Online Survey (4 months active) Estimate only captured 5% of users.

The online survey used- was only active for 4 months and didn't start until August. Was not very visible but an open area with people coming freely, so very hard to capture without spending a lot of money on geo-fencing.

Link to spreadsheet-
https://www.dropbox.com/s/kkph8c6sslkp273/Copy%20of%20Port%20Angeles%20Pump%20Track%20Visitor%20Use%20Survey%281-145%29.xlsx?dl=0

Figure only 4-5% of the user saw or took time to fill out survey. Feel results are much lower than used. Highly used with other bike events are in town- Ride the Hurricane, BMX races, NW Cup and more.

FOR YOUR SAFETY

- All persons using the track do so at their own risk
- Use appropriate protective equipment (i.e. Helmet)
- Maintain control and share the park with others
- Users should not attempt to ride sections of the track above their ability

ETIQUETTE

- Wait your turn. Respect other users and park neighbors
- Be a mentor and help others
- Keep stickers and paint on your bike, board or scooter only
- Keep language family friendly
- Limit music and noise to a reasonable level PAMC 9.22.030

RULES

- [illegible]
- [illegible]
- [illegible]
- [illegible]

WELCOME TO THE PORT ANGELES PUMP TRACK

PUMP TRACK RIDING TECHNIQUE

pull + push = pump

1. Approach the roller standing up on the bike
2. As your front wheel approaches the roller, bend your elbows to absorb it.
3. As your rear wheel approaches the roller, bend your knees to absorb it.
4. As your wheels reach the crest of the roller, push downwards with your knees & elbows
5. Keep upper body level, shoulders should stay at the same level throughout section to propel bike forward

pumping = riding without pedaling

To report any vandalism or violation of rules please call non-emergency police line: 360-452-4545

Brought to you by our Title Sponsor

First Fed

Supporting Partners

Community Partners

A special thank you to: Sean Coleman, Catharine Copass & Victoria Jones

GRAND OPENING




CONSTRUCTION




2022 Port Angeles Pump Track

Revenues	
Washington State Recreation and Conservation Office State Youth Athletic Facility Grant & Matching funds	$350,000
County Lodging Tax Funds (2021 & 2022)	$200,000
City Lodging Tax Funds 2021	$100,000
LPBMX Credit -	$8,500
Outride Foundation	$15,000
Individual, Business & Community Fundraising	$38,249
First Fed	$50,000
Port of Port Angeles Grant 2022	$2,450.00
Walkling Grant	$2,000.00
Rotary Grant	$5,000.00
OPVB 2022 - Marketing Grant	$7,500.00
Total Revenues	**$778,699.07**
EXPENSES	
American Ramp (Velosolutions) Design and Construction-	$350,239
Asphalt, Drainage, Sod, Soil	$372,724
American Ramp (Velosolutions)-Pour in Place Rubber (2023 work)	$56,312
Total Billed Expenses	**$779,275**
Material Donations/Services	
Aggregate Donation	$10,852
Bruch & Bruch Equipment Donation	$8,500
Red Lion Donation	$35,000
Concrete work- donation	$6,500.00
Hydroseeding- Donation	$1,100.00
Landscaping Donation	$4,500.00
Survey Donation	$6,500.00
Engineering Donation	$8,500.00
Total Material Donations/Services	**$81,452.00**
Volunteer Hours (1260 hrs @ $25/hr)	$31,500.00
Total Cost of Pumptrack Project-	**$892,227.08**

Port Angeles Pumptrack Expenses

	Invoice #			Paid By
ARC Invoice for Construction		27016	$ 171,858.37	COPA
ARC Invoice for Construction		2109	$ 178,380.80	COPA
Construction Invoices (Materials, Contractors- see report)	Various		$ 429,035.91	LPBMX

Donations of Materials/Services

Rock- Angeles Concrete Products	10852
Bruch & Bruch	8500
Red Lion Hotel	35000
Concrete Work	6500
Hydroseeding	1100
Landscaping-	4500
Survey-	6500
Engineering	8500
Volunteer Help (1260 hrs @ $25)	31500

Lincoln Park BMX - Quickbooks expense report

Type: All transactions · Status: All statuses · Delivery method: Any · Date: All dates

Date	Type	No.	Payee	Category	Memo	Total
12/01/2022	Expense		American Ramp Company	Pump Track Costs - Const In Progress	Invoice 7563 / Asphalt Pumptracks	56,312.08
08/02/2022	Expense	1284	Welly's Ice Cream	Pump Track Costs - Const In Progress		300.00
07/28/2022	Expense	1266	Rainbow Sweepers-RSI	Pump Track Costs - Const In Progress	voided check	0.00
07/25/2022	Expense	1287	Rebel Coffee	Pump Track Costs - Const In Progress		300.00
07/22/2022	Check	1268	Bruch & Bruch Construction, Inc	Pump Track Costs - Const In Progress		21,218.62
07/20/2022	Expense		The Home Depot	Pump Track Costs - Const In Progress	sprinkler/hose/hose swivel	142.53
07/19/2022	Expense	1279	Betazed Creative	Pump Track Costs - Const In Progress	Invoice 617 / pump track graphic design	551.62
07/15/2022	Expense		Swain's General Store	Pump Track Costs - Const In Progress		94.59
07/13/2022	Expense	1278	Blake Sand & Gravel, Inc	Pump Track Costs - Const In Progress		1,209.96
07/08/2022	Expense		The Home Depot	Pump Track Costs - Const In Progress	brass impact tripod sprinkler	108.86
07/08/2022	Expense		Barhop	Pump Track Costs - Const In Progress		313.11
07/07/2022	Expense	1265	Rainbow Sweepers-RSI	Pump Track Costs - Const In Progress		4,425.00
07/07/2022	Expense	1269	Jockey Landscaping	Pump Track Costs - Const In Progress	Invoice 133 / track loader, excavator	13,458.56
07/07/2022	Expense		Highway Specialties LLC	Pump Track Costs - Const In Progress		1,460.10
07/06/2022	Expense		Angeles Millwork & Lumber Company Inc	Pump Track Costs - Const In Progress		21.34
07/05/2022	Expense		Kialani Crippen	Pump Track Costs - Const In Progress	Kialani Hines - rental car/gas	489.34
07/05/2022	Expense		Kialani Crippen	Pump Track Costs - Const In Progress	Kialani Hines - flight reinbursement	634.53
07/04/2022	Expense		Westside Pizza	Pump Track Costs - Const In Progress		51.25
07/01/2022	Expense		Angeles Millwork & Lumber Comany Inc	Pump Track Costs - Const In Progress	pump track kiosk	143.00
06/30/2022	Check	1264	Lazy J Tree Farm	Pump Track Costs - Const In Progress	compost	1,050.00
06/29/2022	Expense		Angeles Millwork & Lumber Company Inc	Pump Track Costs - Const In Progress	pressure treated	28.34
06/29/2022	Expense		Soil Test Farm Consultants	Pump Track Costs - Const In Progress	compost testing	250.00
06/28/2022	Expense		American Ramp Company	Pump Track Costs - Const In Progress	Invoice 7509 (paid via wire transfer)	9,500.00
06/27/2022	Expense	1275	Lakeside Industries	Pump Track Costs - Const In Progress	Invoice 199443 / pump track	15,181.52
06/25/2022	Expense		Swain's General Store	Pump Track Costs - Const In Progress		352.25
06/24/2022	Expense		Little Devil's Lunchbox	Pump Track Costs - Const In Progress		205.63
06/24/2022	Expense	457013	Country Green Turf Farms	Pump Track Costs - Const In Progress	turf for pump track	5,341.60
06/23/2022	Expense		Country Green Turf Farms	Pump Track Costs - Const In Progress	turf for pump track - 2nd payment from invoice 457013	778.96
06/21/2022	Check	1249	Rainbow Sweepers-RSI	Pump Track Costs - Const In Progress	pump track fence	2,950.00
06/16/2022	Expense	1263	Lakeside Industries	Pump Track Costs - Const In Progress	Invoice 198712 - paving	6,039.71
06/15/2022	Expense		Thomas Building Supply	Pump Track Costs - Const In Progress		717.43
06/14/2022	Expense	1254	Lakeside Industries	Pump Track Costs - Const In Progress	Invoice 25846	3,912.75
06/13/2022	Expense		Country Green Turf Farms	Pump Track Costs - Const In Progress	turf for pump track	3,313.76
06/10/2022	Expense		Fogtown Coffee	Pump Track Costs - Const In Progress	coffee for Velo Solutions workers	32.38
06/10/2022	Expense		FedEx	Pump Track Costs - Const In Progress	FedEx shipping	55.30
06/09/2022	Check	1245	Lazy J Tree Farm	Pump Track Costs - Const In Progress	compost for pump track	1,890.00
06/07/2022	Expense	1246	Lakeside Industries	Pump Track Costs - Const In Progress		3,323.40
06/07/2022	Expense	1247	Rainbow Sweepers-RSI	Pump Track Costs - Const In Progress		170.00
06/07/2022	Expense	1246	Rainbow Sweepers-RSI	Pump Track Costs - Const In Progress		175.00
05/26/2022	Expense	1244	JJC Resources LLC	Pump Track Costs - Const In Progress		819.39
05/11/2022	Expense	1238	C&J Excavating Inc.	Pump Track Costs - Const In Progress	Invoice 4646	37,110.56
04/28/2022	Expense		Rainbow Sweepers-RSI	Pump Track Costs - Const In Progress		340.00
04/13/2022	Expense		Ferguson Waterworks	Pump Track Costs - Const In Progress	pump track costs	1,016.01
04/07/2022	Expense		Ferguson Waterworks	Pump Track Costs - Const In Progress		2,079.65
11/29/2021	Expense		Graphix Monger	Pump Track Costs - Const In Progress		297.84
10/28/2021	Expense	102962	Ferguson Waterworks	Pump Track Costs - Const In Progress		1,312.86
08/11/2021	Expense	1192	GEOTK, LLC	Pump Track Costs - Const In Progress		473.88
08/03/2021	Expense		Contech Engineered Solutions	Pump Track Costs - Const In Progress		8,400.00
05/17/2021	Expense	1155	City of Port Angeles	Pump Track Costs - Const In Progress		35,000.00
05/14/2021	Expense	1154	American Ramp Company	Pump Track Costs - Const In Progress		56,182.25
05/14/2021	Expense		Lincoln Street Station	Pump Track Costs - Const In Progress		70.82
04/30/2021	Expense	56G560484F6283111	FaceBook	Pump Track Costs - Const In Progress	Subject: Facebook AdsTransaction ID: 56G560484F6283111	171.73
03/31/2021	Expense		Lincoln Street Station	Pump Track Costs - Const In Progress		16.40
03/26/2021	Expense	1160	American Ramp Company	Pump Track Costs - Const In Progress	deposit for pump track (cost paid by LP BMX and will be rein	100,000.00
02/22/2021	Expense	1158	American Ramp Company	Pump Track Costs - Const In Progress		26,242.00
03/12/2020	Expense		American Ramp Company	Pump Track Costs - Const In Progress		3,000.00
						429,035.91

American Ramp Company
601 S. McKinley Ave
Joplin, MO 64801

Invoice

Date	Invoice #
2/9/2021	26227

Bill To	Ship To
Lincoln Park BMX Association Attn: Sean Coleman 403 South Lincoln Street #4 PMB4 Port Angeles, WA 98362	

Project ID	P.O. No.	Terms	Due Date
119244		100% on signing	2/9/2021

Quantity	Description	Price Each	Amount
1	Asphalt PT CD's	26,242.00	26,242.00

Total:	$26,242.00
Payments/Credits:	$0.00
Balance Due:	$26,242.00

Progressive Bike Ramps
601 S. McKinley Ave
Joplin, MO 64801

Invoice

Date	PF Invoice #
3/26/2021	7073

Bill To:	Ship To
Lincoln Park BMX Association Attn: Sean Coleman 403 South Lincoln Street #4 PMB4 Port Angeles, WA 98362	

Project	P.O. No.	Terms	Due Date
NEW ORDER - NO JO...		100% on signing	3/26/2021

Description	Qty	Rate	Total
Asphalt Pumptracks	1	624,729.00	624,729.00
Customer Deposit Made on 4.5.21		-100,000.00	-100,000.00
Customer Deposit Made on 5.18.21		-56,182.25	-56,182.25

Total $468,546.75

American Ramp Company
601 S. McKinley Ave
Joplin, MO 64801

WWW.AMERICANRAMPCOMPANY.COM

Invoice

Date	Invoice #
3/26/2021	26281

Bill To	Ship To
Lincoln Park BMX Association Attn: Sean Coleman 403 South Lincoln Street #4 PMB4 Port Angeles, WA 98362	

Project ID	P.O. No.	Terms	Due Date
NEW ORDER - NO JOB #		Due on receipt	3/26/2021

Quantity	Description	Price Each	Amount
0.08993	Asphalt Pumptracks	624,729.00	56,182.25

Total:	$56,182.25
Payments/Credits:	$0.00
Balance Due:	$56,182.25

American Ramp Company
601 S. McKinley Ave
Joplin, MO 64801

Invoice

Date	Invoice #
3/26/2021	26280

Bill To
Lincoln Park BMX Association Attn: Sean Coleman 403 South Lincoln Street #4 PMB4 Port Angeles, WA 98362

Ship To

Project ID	P.O. No.	Terms	Due Date
NEW ORDER - NO JOB #		Due on receipt	3/26/2021

Quantity	Description	Price Each	Amount
0.16007	Asphalt Pumptracks	624,729.00	100,000.00

Total:	$100,000.00
Payments/Credits:	$0.00
Balance Due:	$100,000.00

WWW.AMERICANRAMPCOMPANY.COM
Joplin, MO 64801

Invoice

Date	S.O. No.
5/16/2022	2109

Name / Address
City of Port Angeles Parks & Rec. Attn: Corey Delikat 321 E 5th Street Port Angeles, WA 98362

Ship To

P.O. No.	Terms	Due Date	Project
PK-0119	100% on signing	5/16/2022	119305 - ALON

Item	Description	Ordered	Rate	Amount
	Erickson Park Pumptrack – Erickson Playfield			
Sales - Asphalt Pu...	Asphalt Pumptracks	0.25	624,729.00	156,182.25
Sales - PBR/Bicyc...	PBR/Bicycle Playground Equipment	1	18,980.00	18,980.00
Sales - Other Inco...	Bonding	0.25	12,874.18	3,218.55
Sales- Customer D...	Customer Deposit Made on 4.5.21	0	-100,000.00	0.00
Sales- Customer D...	Customer Deposit Made on 5.18.21	0	-56,182.25	0.00

SO

Total $178,380.80

American Ramp Company
601 S. McKinley Ave
Joplin, MO 64801

Invoice

Date	Invoice #
11/29/2022	7563

Name / Address
Lincoln Park BMX Association Sean Coleman 403 South Lincoln St. #4 PMB4 Port Angeles, WA 98362

Ship To
302 S Race St. Port Angeles, WA 98362

Project	P.O. No.	Terms	Due Date
22111586 <Velo>		100% on signing	11/29/2022

Description	Quantity	Price Each	Amount
Port Angeles Pump Track			
Asphalt Pumptracks	1	55,000.00	55,000.00
Sales Tax 8.8% on Material	1	1,312.08	1,312.08

SO

Total $56,312.08

AMERICAN RAMP COMPANY American Ramp Company
601 S. McKinley Ave
Joplin, MO 64801

Invoice

Date	Invoice #
6/24/2022	26999

PAID
06/29/2022

Bill To	Ship To
Lincoln Park BMX Association Sean Coleman 403 South Lincoln St. #4 PMB4 Port Angeles, WA 98362	N/A

Project ID	P.O. No.	Terms	Due Date
22061390 <ParkID>		100% on signing	6/24/2022

Quantity	Description	Price Each	Amount
	ParkID Deliverables	9,500.00	9,500.00

For online payments click the link below.

https://connect.ebizcharge.net/EbizLogin.aspx?ReturnUrl=%2famericanramp

Total:	$9,500.00
Payments/Credits:	-$9,500.00
Balance Due:	$0.00

First Fed

P.O. Box 351
Port Angeles WA 98362
(360) 417-3204

Your wire request for $56,312.08 will be debited from account 0456115307.

*** WIRE DETAILS ***

Wire Sequence
51962

Business Code / Wire Type
CTR-Customer Transfer
1000-Basic Funds Transfer

Originator Information

Originator
LINCOLN PARK BMX ASSOCIATION
D 0456115307
403 S LINCOLN ST STE 4
PORT ANGELES WA 98362-3025
United States

Originator To Beneficiary
INVOICE #7563

Entered Date
12/01/2022 12:19 PM Pacific Time

Effective Date
12/01/2022

Receiving Financial Institution
086503424 MID-MISSOURI BANK

Beneficiary Information

Beneficiary
AMERICAN RAMP COMPANY
D 701162651
601 S MCKINLEY AVE
JOPLIN MO 64801
United States

SIGNATURE ________________
DATE 12/01/2022

Recipient may receive less due to fees charged by the recipient bank and, if applicable, foreign taxes.

Please review current fee schedule for any applicable fees. Current fee schedule is available at www.ourfirstfed.com or by contacting us at 360-417-3204.

AMERICAN RAMP COMPANY

American Ramp Company
601 S. McKinley Ave
Joplin, MO 64801

Invoice

Date	Invoice #
11/29/2022	7563

Name / Address	Ship To
Lincoln Park BMX Association Sean Coleman 403 South Lincoln St. #4 PMB4 Port Angeles, WA 98362	302 S Race St. Port Angeles, WA 98362

Project	P.O. No.	Terms	Due Date
22111586 <Velo>		100% on signing	11/29/2022

Description	Quantity	Price Each	Amount
Port Angeles Pump Track			
Asphalt Pumptracks	1	55,000.00	55,000.00
Sales Tax 8.8% on Material	1	1,312.08	1,312.08

SO

Total $56,312.08

First Fed

P.O. Box 351
Port Angeles WA 98362
(360) 417-3204

Your wire request for $56,312.08 will be debited from account 0456115307.

***** WIRE DETAILS *****

Wire Sequence
51962

Business Code / Wire Type
CTR-Customer Transfer
1000-Basic Funds Transfer

Originator Information

Originator
LINCOLN PARK BMX ASSOCIATION
D 0456115307
403 S LINCOLN ST STE 4
PORT ANGELES WA 98362-3025
United States

Originator To Beneficiary
INVOICE #7563

Entered Date
12/01/2022 12:19 PM Pacific Time

Effective Date
12/01/2022

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Beneficiary Information

Beneficiary
AMERICAN RAMP COMPANY
D 701162651
601 S MCKINLEY AVE
JOPLIN MO 64801
United States

SIGNATURE ______________________
DATE 12/01/2022

Recipient may receive less due to fees charged by the recipient bank and, if applicable, foreign taxes.

Please review current fee schedule for any applicable fees. Current fee schedule is available at www.ourfirstfed.com or by contacting us at 360-417-3204.

Jessica Straits

From:	MarySue French
Sent:	Thursday, May 20, 2021 3:1
To:	Jessica Straits; Trina Mckee
Subject:	RE: Erickson Pump Track Pr
Follow Up Flag:	Follow up
Flag Status:	Flagged

CITY OF PORT ANGELES
*** CUSTOMER RECEIPT ***
Oper: SSAIZ Type: CT Drawer: 1
Date: 5/21/21 01 Receipt no: 45309

Description	Quantity	Amount
CI	310-CAPITAL IMPROV FND	
	1.00	$35000.00
Trans number:		2617314
PK0119		

Tender detail

CK CHECK	1155	$35000.00
Total tendered		$35000.00
Total payment		$35000.00

Trans date: 5/21/21 Time: 10:53:15

THANK YOU FOR YOUR PAYMENT

FOR INQUIRIES 360-457-0411 PRESS 1
WWW.CITYOFPA.US

The check should be deposited to
The donation account is 310-8985-367-11.00
And not the expense account.

MarySue French
MSFrench@cityofpa.us
Cost & Capital Accountant
321 E 5th St
Port Angeles, WA 98362
360-417-4615 W
360-417-4609 Fax

From: Jessica Straits <Jstraits@cityofpa.us>
Sent: Thursday, May 20, 2021 3:16 PM
To: Trina Mckee <TMckee@cityofpa.us>; MarySue French <MSfrench@cityofpa.us>
Subject: FW: Erickson Pump Track Project Info

Hi Trina & MarySue,

I just brought the Erickson Pump Track check over to Customer Service, but we had some issues with the account number and they were not able to process the check. Teresa asked that I relay the following message: *"When try to run, it brings up 310-8985-594-6510."*

Any tips?

Thanks for your help,

Jessica Straits
Administrative Specialist | Parks & Recreation Department
City of Port Angeles
360.417.4550 | www.cityofpa.us
Connect with the Parks & Recreation Department on Facebook!

CONTECH ENGINEERED SOLUTIONS
A QUIKRETE COMPANY

** ORDER ACKNOWLEDGEMENT **

710 SW ARMCO AVE
HILLSBORO OR 97123
(503)640-2783
Fax (503)640-8325

SHIPPING INSTRUCTIONS
Sean Coleman;(360) 460-1435;se an@bruchandbruch.com BOL #

SOLD TO:	SHIP TO:
428272 CASH SALE TAXABLE 710 SE AMRCO AVE HILLSBORO OR 97123	428272 Sean Coleman 710 Sw Amrco Ave **Will call** Sean Coleman Hillsboro OR 97123

ORIGINAL ORDER 09600283

DATE ORDERED	DATE REQUESTED	DATE SHIPPED	PURCHASE ORDER #	UNIFORM SHIPPING	SHIP VIA	TRUCK
07/01/21	07/15/21		Sean	19181084 000 SO	Pickup	

ORDERED BY	ORDER ACCEPTED BY	DRIVER	MILES	WEIGHT	PROJECT #
A229693	\ANNA.MAGG			2,226	682337

PIECES	UNITS ORDERED		UNITS LINE #	ITEM NUMBER	ITEM DESCRIPTION	UNITS RECEIVED	USD PRICE PRICE	USD PRICE AMOUNT
1	1	EA	10.000	APCM0010000006 WGT: 10.0000	CMX DETENTION SYSTEM NON-PERF Stormtech SC-740 Alternate -EoR to approve 30 chambers tota l (2) starts (26) mids (2) ends does not include manifold pipe or connections, geotextile, netting		12,000.0000	12,000.00
1	1-	EA	11.000	100001 WGT:	SALES DISCOUNT		3,600.0000	3,600.00
2	2	EA	12.000	APCM0033051004 WGT: 166.0000	CHAMBERMAXX START NON-PERF		.0000	.00
26	26	EA	13.000	APCM0033051005 WGT: 1,898.0000	CHAMBERMAXX MIDDLE NON-PERF		.0000	.00
2	2	EA	14.000	APCM0033051006 WGT: 152.0000	CHAMBERMAXX END NON-PERF		.0000	.00

PALOUT PALLETS DELIVERED OUT (CHARGE)
PALIN PALLETS RETURNED IN (CREDIT)

RECEIVED BY:

RECEIPT OF ALL ITEMS SHIPPED IS ACKNOWLEDGED EXCEPT AS NOTED BELOW
(Note: Returned Merchandise Subject to 25% Restocking Charge)

* Note: Total Units Do Not Include Pallets

TOTALS ▶	UNITS ORDERED	UNITS SHIPPED	USD DOLLARS
			TAX TOTAL 8,400.00

ITEMS INVOICED ARE NET QUANTITIES RECEIVED

Shipping Plant: 5135

Palletized by ____________ Date ________ Loaded by ____________ Date ________ Trlr/Car ________

Quality Verification #1 ________________ Quality Verification #2 ________________

2,226 lbs. Quality Pictures Taken by ________________

 LOADER COPY

TRANSACTION RECEIPT CUSTOMER COPY

Status:	Sale - Approved
Auth Code:	080201
Customer:	428272
Date:	8/2/2021 2:59 PM
Transaction Type:	Sale
Merchant Name:	CONTECH
Merchant #:	028757COEC
Transaction #:	4930631
Name on Card:	Sean Coleman
Card Type:	Visa
Credit Card #:	XXXX-XXXX-XXXX-8855
Amount:	$8,400.00

I agree to pay above total amount according to the card issuer agreement (merchant agreement if credit voucher)

Signature X ______________________________

C & J EXCAVATING, INC
P.O. BOX 430
CARLSBORG, WA 98324

Invoice

Bill To
Lincoln Park BMX Association **403 South Lincoln Street #4 PMB4** **Port Angeles, WA 98362**

Date	Invoice #
5/10/2022	4646

Terms	Project
Net 15	Erickson Pump Track PA

Description	Qty	Rate	Amount
Erickson Park - Port Angeles Job # 21S154 Infiltration Trench for Pump Track Drainage			
4/18/2022 & 4/19/2022			
Equip Mobilization/hourly - Move in Kobelco 260 Excavator, Cat 309 Excavator & Steel Plates	6.00	140.00	840.00T
Service Truck & Trailer/hourly - Move in Trench Box & Trench Roller	2.50	90.00	225.00T
Kobelco 260 Excavator/hourly	3.00	165.00	495.00T
CAT 309 Excavator/hourly	12.00	135.00	1,620.00T
Solo Truck/hourly - Haul off concrete to Shotwell Dump Site; Haul materials from Bruch & Bruch to site; Haul in 1 load of pea gravel & 1 load of 4-6" spalls from C&J yard; Haul in material from Elwha Pit & Black Diamond Quarry	6.50	125.00	812.50T
Trench Roller/hourly	1.25	90.00	112.50T
Laborer/hourly	50.75	80.00	4,060.00T
Pea Gravel / per ton	14.35	32.00	459.20T
4-6" spalls/ per ton	14.20	26.00	369.20T
Trench Box Rental - 2 days / $150.00 Daily Rate	2.00	150.00	300.00T
Steel Road Plate Rental/per day - $60.00 per plate- 4 per day (2 days)	8.00	60.00	480.00T
WSDOT Overweight Permit	1.00	14.00	14.00T

Subtotal	
Sales Tax (8.8%)	
Total	
Payments/Credits	
Balance Due	

Phone #	360-683-7741
Fax #	360-681-3165

C & J EXCAVATING, INC
P.O. BOX 430
CARLSBORG, WA 98324

Invoice

Bill To
Lincoln Park BMX Association **403 South Lincoln Street #4 PMB4** **Port Angeles, WA 98362**

Date	Invoice #
5/10/2022	4646

Terms	Project
Net 15	Erickson Pump Track PA

Description	Qty	Rate	Amount
4/20/2022 thru 4/22/2022			
Kobelco 260 Excavator/hourly	9.00	165.00	1,485.00T
Cat 309 Excavator/hourly	14.50	135.00	1,957.50T
Solo Truck/hourly - Haul in material from Elwha Pit & Haul off spoils from site	22.50	125.00	2,812.50T
Laborer/hourly	60.50	80.00	4,840.00T
Non Woven Filter Fabric 12 1/2 ' X 360' / ea	2.00	539.00	1,078.00T
Steel Road Plate Rental/per day - $60.00 per plate -4 per day (3 days)	12.00	60.00	720.00T
4/25/2022 thru 4/27/2022			
Kobelco 260 Excavator/hourly	1.00	165.00	165.00T
Cat 309 Excavator/hourly	14.50	135.00	1,957.50T
Solo Truck/hourly - Haul in material from Elwha Pit & Haul off spoils	10.75	125.00	1,343.75T
Roller/hourly	3.25	100.00	325.00T
Laborer/hourly	38.50	80.00	3,080.00T
Equip Mobilization/hourly - Move out Kobelco 260 Excavator, 309 Cat Excavator & Steel road plates	5.75	140.00	805.00T
Service Truck & Trailer/hourly - Move R4 Roller in & out; Move out Trench Roller	1.75	90.00	157.50T
Steel Road Plate Rental/per day - $60.00 per plate-4 per day (2 days)	8.00	60.00	480.00T
WSDOT Overweight Permit	1.00	14.00	14.00T
10% O/P	1.00	3,100.82	3,100.82T

Subtotal	$34,108.97
Sales Tax (8.8%)	$3,001.59
Total	$37,110.56
Payments/Credits	$0.00
Balance Due	$37,110.56

Phone #	360-683-7741
Fax #	360-681-3165

FERGUSON WATERWORKS

FERGUSON WATERWORKS #3011
PO BOX 847411
DALLAS, TX 75284-7411

PH: 360-697-1510

Fax: 360-698-4729

ORDER NO.	REQUIRED DATE	SHIP WHSE	SELL WHSE
PA029193	04/06/22	1604	1604

PAYMENT ON ACCOUNT

CUSTOMER NO.	CUSTOMER ALPHA	CONTRACT NO.	BID NO.	ORDER DATE	ORDERED BY	INSTRUCTIONS
56418	BRUCHBRU00					

SOLD TO

BRUCH & BRUCH CONSTRUCTION INC
PO BOX 250
PORT ANGELES, WA 98362

360-452-5388

SHIP TO

SHIP VIA	SHIP WT.	SHIP DATE

PCS	BAGS	BOXES	CRATES	LENGTHS	BUNDLES

CUSTOMER P.O. NO.	JOB NAME	ATTN	DELIVERED BY

OML CONTACT	WRITER	SALESMAN
	Pandora Hope	

VENDOR	TAG PO NUM

VENDOR PO NO.	PACKED BY	CHECKED BY

ACCEPT B/O
SHOWROOM
SOURCE =
IB FRT =
OB SHIP =

ROUTE NO.	RUN NO.	DEPART TIME	ROUTE DESC.

LINE	ORDER QTY	SHIP QTY	BO QTY	ITEM CODE	DESCRIPTION	UNIT PRICE	U/M	TOTAL	P.O. NO.	LINE WT	AISLE LOC
					Received as Payment on Account			$2079.65			
					ORDER# 1090315						

TOTAL WEIGHT OF ORDER:

SUBTOTAL	INBOUND FREIGHT	OUTBOUND SHIPPING	TAX	LESS DEPOSIT	TOTAL DUE

TERMS:

FERGUSON WATERWORKS

FERGUSON WATERWORKS #3011
PO BOX 847411
DALLAS, TX 75284-7411

PH: 360-697-1510
Fax: 360-698-4729

ORDER NO.	REQUIRED DATE	SHIP WHSE	SELL WHSE	
PA029193	04/06/22	1604	1604	PAYMENT ON ACCOUNT

CUSTOMER NO.	CUSTOMER ALPHA	CONTRACT NO.	BID NO.	ORDER DATE	ORDERED BY	INSTRUCTIONS
56418	BRUCHBRU00					

SOLD TO:
BRUCH & BRUCH CONSTRUCTION INC
PO BOX 250
PORT ANGELES, WA 98362

360-452-5388

SHIP TO:

SHIP VIA	SHIP WT.	SHIP DATE

PCS	BAGS	BOXES	CRATES	LENGTHS	BUNDLES

CUSTOMER P.O. NO.	JOB NAME	ATTN	DELIVERED BY

OML CONTACT	WRITER	SALESMAN
	Pandora Hope	

VENDOR	TAG PO NUM

VENDOR PO NO.	PACKED BY	CHECKED BY

ACCEPT B/O
SHOWROOM
SOURCE =
IB FRT =
OB SHIP =

ROUTE NO.	RUN NO.

DEPART TIME

ROUTE DESC.

Shipment Information :

PAID $2079.65 BY Visa CC# XXXXXXXXXXXX8855 ON 04/06/22

TOTAL $2079.65

SUBTOTAL	INBOUND FREIGHT	OUTBOUND SHIPPING	TAX	LESS DEPOSIT	TOTAL DUE

TERMS:

FERGUSON WATERWORKS

FERGUSON WATERWORKS #3011
PO BOX 847411
DALLAS, TX 75284-7411

PH: 360-697-1510 Fax: 360-698-4729

ORDER NO.	REQUIRED DATE	SHIP WHSE	SELL WHSE	
PA029193	04/06/22	1604	1604	PAYMENT ON ACCOUNT

CUSTOMER NO.	CUSTOMER ALPHA	CONTRACT NO.	BID NO.	ORDER DATE	ORDERED BY	INSTRUCTIONS
56418	BRUCHBRU00					

SOLD TO
BRUCH & BRUCH CONSTRUCTION INC
PO BOX 250
PORT ANGELES, WA 98362
360-452-5388

SHIP TO

SHIP VIA	SHIP WT.	SHIP DATE

PCS	BAGS	BOXES	CRATES	LENGTHS	BUNDLES

CUSTOMER P.O. NO.	JOB NAME	ATTN	DELIVERED BY

OML CONTACT	WRITER	SALESMAN
	Pandora Hope	
VENDOR	TAG PO NUM	
VENDOR PO NO.	PACKED BY	CHECKED BY

ACCEPT B/O
SHOWROOM
SOURCE =
IB FRT =
OB SHIP =

ROUTE NO.	RUN NO.
DEPART TIME	
ROUTE DESC.	

Date	04/06/2022
Card Type	VI
Account #	XXXXXXXXXXXX8855
Authorization #	040608
Amount	$2079.65

I agree to pay the total amount of this purchase. By signing below, I understand and authorize backordered products to be pre-authorized and charged to my credit card account upon shipment. If third party payer fails to pay for any reason, then I agree to pay any unpaid balance.

SEAN COLEMAN

BUYER ACCEPTS SELLER'S TERMS AND CONDITIONS (TERMS) WHICH ARE INCORPORATED BY REFERENCE AND CAN BE FOUND ON THE WEB AT https://www.ferguson.com/content/website-info/terms-of-sale. SEE TERMS FOR INFORMATION ON RETURNS. SELLER MAY CONVERT CHECKS TO ELECTRONIC PAYMENTS.

SUBTOTAL	INBOUND FREIGHT	OUTBOUND SHIPPING	TAX	LESS DEPOSIT	TOTAL DUE

TERMS:

BRUCH
BRUCH

INVOICE

BRUCH & BRUCH CONSTRUCTION, INC.
PO Box 250
Port Angeles, WA 98363
(360) 452-5388

LINCOLN PARK BMX
PORT ANGELES PUMP TRACK

Invoice Number:	2207114-IN
Invoice Date:	7/11/2022
Tax Schedule:	NONTAX
Customer No.:	02-LPBMX
Customer P.O.:	PA PUMP TRACK
Terms:	NET 30 DAYS

Contact: SEAN COLEMAN

Item Code	Description	UM	Quantity	Price	Amount
	TRUCKING & LABOR	LS	1.000	$ 26,145.25	$ 26,145.25
	MATERIALS	LS	1.000	$ 3,663.37	$ 3,663.37
	DONATION	LS	1.000	$ (8,590.00)	$ (8,590.00)

Net Invoice:	21,218.62
Freight:	0.00
Sales Tax:	0.00
Invoice Total:	**21,218.62**
Retention Amount:	

Please pay from this invoice.
No statement will be sent. THANK YOU!!

Jockeys Landscaping & Embossed Concrete

Contractors Lic. JOHNI*014JZ
2422 W. Sparrow Ln.
Port Angeles, WA 98363

Invoice

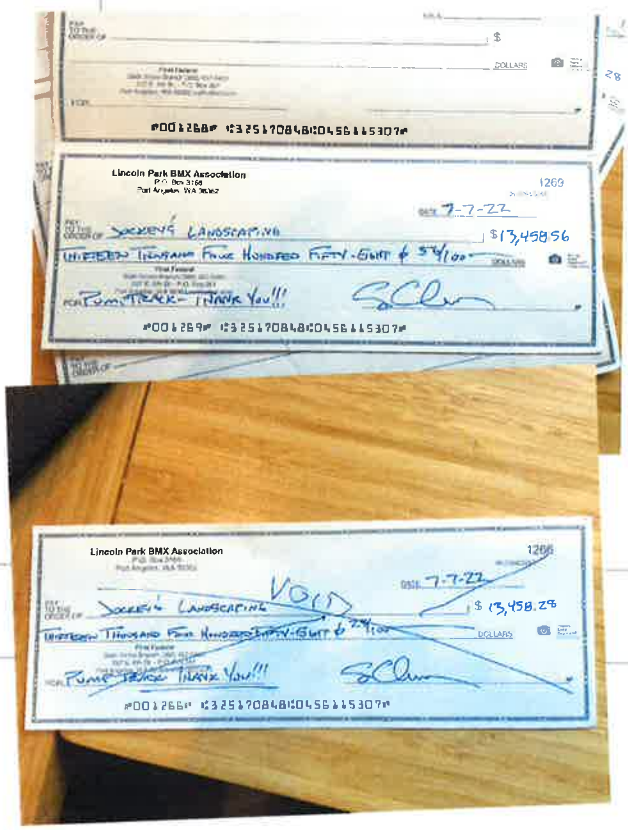
Date	Invoice #
7/7/2022	133

Bill To

lincoln park bmx
Port Angeles wash 98362
P A pump track

Terms	Project

Quantity	Description	Rate	Amount
49.7	323 Track Loader	132.50	6,585.25T
9.8	321 Excavator with operator	132.50	1,298.50T
48	321 Excavator without operator	70.00	3,360.00T
8.5	300 Kenworth	132.50	1,126.25T
	a donation of 1,925.00 for 25 hrs of manuel labor and a 12" ketch basin	0.00	0.00T
	Washington State Sales Tax	8.80%	1,088.56



Total	$13,458.56
Payments/Credits	$0.00
Balance Due	$13,458.56

Blake Sand & Gravel, Inc.

PO Box 3939
Sequim, WA 98382

Invoice

Date	Invoice #
6/16/2022	17053

Bill To
Lincoln Park BMX 403 South Lincoln Street PMB 4 Port Angeles, WA 98362

Phone	360.477.1484 billing
E-mail	billing@blakesandandgravel.com

Terms
On Receipt

Quantity	Unit	Description	Price Each	Amount
52	tons	C-33 Sand / Building Sand	16.00	832.00T
94.39	tons	Mixing Fee - Lazy J Compost for topsoil	3.00	283.17T
		27913, 27940, 27991, 28022		
		Port Angeles Pump Track		
		Sales Tax	8.50%	94.79

Total $1,209.96

LAKESIDE INDUSTRIES

***New Remit Address for physical checks

Olympic Peninsula Division
INVOICE 199443

Remit To: LB# 1086, Lakeside Industries
PO Box 35143
Seattle, WA 98124-5143

Invoice Date:	06/11/22
Customer No:	121183
Job #:	pumptrk

Sold To:
Lincoln Park BMX Assoc
403 S Lincoln St PMB4
Port Angeles, WA 98362

Delivered To:

PLEASE NOTE - OUR REMITTANCE ADDRESS HAS CHANGED
We welcome your EFT payment (ACH and Wire). Please contact AR@lakesideindustries.com to enroll.

PO #:

MATERIAL: 125 - WA CLASS G

Sale Date	Ticket		Units	UM	Unit Price	Matl Total	Delivery	Tax Code	Tax	Total
06/6/22	133651	Oly Pen Asphalt Plan	16.950	TON	$ 90.00	1,525.50	0.00	60502	134.24	1,659.74
06/6/22	133661	Oly Pen Asphalt Plan	16.970	TON	$ 90.00	1,527.30	0.00	60502	134.40	1,661.70
06/7/22	133667	Oly Pen Asphalt Plan	17 220	TON	$ 90.00	1,549.80	0.00	60502	136.38	1,686 18
06/7/22	133680	Oly Pen Asphalt Plan	16 060	TON	$ 90.00	1,445.40	0.00	60502	127 20	1,572 60
06/7/22	133691	Oly Pen Asphalt Plan	16 990	TON	$ 90 00	1,529.10	0.00	60502	134.56	1,663 66
06/8/22	133709	Oly Pen Asphalt Plan	17.130	TON	$ 90.00	1,541.70	0.00	60502	135 67	1,677.37
06/8/22	133714	Oly Pen Asphalt Plan	17 670	TON	$ 90.00	1,590.30	0.00	60502	139.95	1,730.25
06/8/22	133719	Oly Pen Asphalt Plan	16.990	TON	$ 90.00	1,529.10	0.00	60502	134 56	1,663.66
06/8/22	133721	Oly Pen Asphalt Plan	11.060	TON	$ 90 00	995.40	0.00	60502	87.60	1,083.00
06/9/22	133731	Oly Pen Asphalt Plan	8 000	TON	$ 90.00	720.00	0.00	60502	63.36	783 36
Total:	WA CLASS G		155.040	TON		13,953.60	13,953.60		1,227.92	15,181.52
Total:	**Cust Job:**	**pumptrk**				**13,953.60**	**0.00**		**1,227.92**	**15,181.52**
		Total Invoice:				**13,953.60**	**0.00**		**1,227.92**	**15,181.52**

Payment Type: On Account

D10 Pay Terms 10th

Total: $ 15,181.52

LAKESIDE INDUSTRIES

***New Remit Address for physical checks

Olympic Peninsula Division

INVOICE 198712

Remit To: LB# 1086, Lakeside Industries
PO Box 35143
Seattle, WA 98124-5143

Invoice Date:	06/4/22
Customer No:	121183
Job #:	pumptrk

Sold To:
Lincoln Park BMX Assoc
403 S Lincoln St PMB4
Port Angeles, WA 98362

Delivered To:

PLEASE NOTE - OUR REMITTANCE ADDRESS HAS CHANGED
We welcome your EFT payment (ACH and Wire). Please contact AR@lakesideindustries.com to enroll.

Sale Date	Ticket		Units	UM		Unit Price	Matl Total	Delivery	Tax Code	Tax	Total
PO #:											
MATERIAL:	125 - WA CLASS G										
06/1/22	133582	Oly Pen Asphalt Plan	17.030	TON	$	90.00	1,532.70	0.00	60502	134.88	1,667.58
06/1/22	133603	Oly Pen Asphalt Plan	10.670	TON	$	90.00	960.30	0.00	60502	84 51	1,044.81
06/2/22	133619	Oly Pen Asphalt Plan	16.960	TON	$	90.00	1,526 40	0 00	60502	134.32	1,660.72
06/2/22	133631	Oly Pen Asphalt Plan	17 020	TON	$	90.00	1,531 80	0.00	60502	134 80	1,666 60
Total	WA CLASS G		61.680	TON			5,551.20	5,551.20		488.51	6,039.71
Total :	**Cust Job:**	**pumptrk**					**5,551.20**	**0.00**		**488.51**	**6,039.71**
		Total Invoice:					**5,551.20**	**0.00**		**488.51**	**6,039.71**

Payment Type: On Account

D10 Pay Terms 10th **Total: $ 6,039.71**

Olympic Peninsula Division * PO Box 728 - Port Angeles WA 98362 * 360-452-7803

LAKESIDE INDUSTRIES

Invoice

Olympic Peninsula Division
360-452-7803

Remit to:
LB# 1086, Lakeside Industries
PO Box 35143
Seattle, WA 98124-5143

Overnight Delivery by Courier:
Lockbox Services Box 1086, Lakeside Industries
18035 Sperry Drive
Tukwila, WA 98188

*****PLEASE NOTE - OUR REMITTANCE ADDRESS HAS CHANGED*****
We welcome your EFT payment (ACH and Wire). Please contact AR@lakesideindustries.com to enroll.

Bill to:
Lincoln Park BMX Assoc
403 S Lincoln St PMB4
Port Angeles, WA 98362

Ship to:
403 S Lincoln St PMB4
Port Angeles, WA 98362

Cust #	Customer Ref	Invoice #	Invoice Date	Due Date	Disc Date	Terms
121183	Pump Track	25846	06/09/22	07/10/22		10th

Mth/Trans	Line	Description	Contract	Item	Unit Price	Quantity	Amount
06/22 1,396	1	Mix delivery - Solo	20040 -	4	3,912.75000	1.000	3,912.75

Notes:

Total	**3,912.75**
Sales Tax	
Less Retainage	
Total Due	**3,912.75**

LAKESIDE INDUSTRIES

LB# 1086, Lakeside Industries
PO Box 35143
Seattle, WA 98124-5143
425-313-2600

Statement Only

Account Name		
Lincoln Park BMX Assoc		
Statement Date	Account Number	Page
06/03/22	121183	1

Lincoln Park BMX Assoc
403 S Lincoln St PMB4
Port Angeles, WA 98362

For Overnight Delivery by Courier
Lockbox Services Box 1086, Lakeside Industries
18035 Sperry Drive
Tukwila, WA 98188

A Service Charge of 1 50% per month (annual percentage rate of 18 00%) will be charged on all past due accounts

Date	Cd	Invoice	Description	Amount	Balance
05/31/22	I	198125	Lincoln Park BMX Assoc	3,323.40	3,323.40

Current	31-60 Days	Over 60 Days	Retainage		Balance Due
3,323.40	0.00	0.00	0.00		3,323.40

LAKESIDE INDUSTRIES

***New Remit Address for physical checks

Remit To: LB# 1086, Lakeside Industries
PO Box 35143
Seattle, WA 98124-5143

Olympic Peninsula Division

INVOICE 198125

Invoice Date:	05/31/22
Customer No:	121183
Job #:	pumptrk

Sold To:
Lincoln Park BMX Assoc
403 S Lincoln St PMB4
Port Angeles, WA 98362

Delivered To:

PLEASE NOTE - OUR REMITTANCE ADDRESS HAS CHANGED
We welcome your EFT payment (ACH and Wire). Please contact AR@lakesideindustries.com to enroll.

Sale Date	Ticket		Units	UM	Unit Price	Matl Total	Delivery	Tax Code	Tax	Total
PO #:										
MATERIAL:	125 - WA CLASS G									
05/31/22	133528	Oly Pen Asphalt Plan	16.960	TON	$ 90.00	1,526.40	0.00	60502	134.32	1,660.72
05/31/22	133568	Oly Pen Asphalt Plan	16.980	TON	$ 90.00	1,528.20	0.00	60502	134.48	1,662.68
Total :	WA CLASS G		33.940	TON		3,054.60	3,054.60		268.80	3,323.40
Total :	**Cust Job:**	**pumptrk**				**3,054.60**	**0.00**		**268.80**	**3,323.40**
		Total Invoice:				**3,054.60**	**0.00**		**268.80**	**3,323.40**

Payment Type: On Account

D10 Pay Terms 10th	**Total: $ 3,323.40**

CountryGreen
TURF FARMS

Invoice

DATE	INVOICE #	Client #	PO #
06/17/2022	456649	CASH	Lincoln Park BMX

7725 Yelm Hwy SE
Olympia, WA 98513
Phone: 360 456-1006
Countrygreen.com

BILL TO

CASH
7725 Yelm Highway
Southeast
Olympia, WA 98513

PAID

SHIP TO

226 South Francis Street
Port Angeles, WA 98362
Phone: Sean Coleman 360-460-1435

PICKUP DATE	DELIVERY DATE	TERMS	PAYMENT METHOD	RET PALLETS / TUBES	DRIVER / ROUTE / STOP
N/A	06/17/2022	C.O.D.			

PRODUCTS

QUANTITY	DESCRIPTION	UNIT TYPE	PRICE/UNIT SIZE ($)	TOTAL
7,200.00	TURF - UTILITY GRADE SOD Sq. Ft. *	Pallet	0.3500	$2,520.00

PALLETS

QUANTITY	TYPE	PRICE/UNIT	TOTAL
12.00	Pallets	$25.00	$300.00

PAYMENTS

DATE	PMT#	METHOD	INSTR#	NOTES	TOTAL
06/13/2022	456649-P1	EBizCharge Credit Card	XXXXXXXXXXXX8855		$3,313.76

SIGNATURE ______________________________

Sod is a highly perishable product! Sod will not survive if left rolled up overnight!

New sod needs to be kept "squishy wet" for the first several weeks.

Sod must receive appropriate watering and fertilizing to keep it green and healthy!

Please call the same day your sod is delivered if you have questions or concerns.

Terms and Conditions of Sales can be found at www.countrygreen.com

Product Total	$2,520.00
Pallets	$300.00
Shipping *	$250.00
Sales Tax (8.8%)	$243.76
Total	$3,313.76

* Product / fee is taxable and client is not tax exempt

NOTES: Port Angeles Pump Track

Invoice

7725 Yelm Hwy SE
Olympia, WA 98513
Phone: 360 456-1006
Countrygreen.com

DATE	INVOICE #	Client #	PO #
06/24/2022	457013	CASH	LINCOLN PARK BMX

BILL TO

CASH
7725 Yelm Highway
Southeast
Olympia, WA 98513

PAID

SHIP TO

LINCOLN PARK BMX
226 South Francis Street
Port Angeles, WA 98362
Phone: SEAN 360 460 1435

PICKUP DATE	DELIVERY DATE	TERMS	PAYMENT METHOD	RET PALLETS / TUBES	DRIVER / ROUTE / STOP
N/A	06/24/2022	C.O.D.			

PRODUCTS

QUANTITY	DESCRIPTION	UNIT TYPE	PRICE/UNIT SIZE ($)	TOTAL
12,000.00	TURF - UTILITY GRADE SOD Sq. Ft. *	Pallet	0.3500	$4,200.00

PALLETS

QUANTITY	TYPE	PRICE/UNIT	TOTAL
20.00	Pallets	$25.00	$500.00

PAYMENTS

DATE	PMT#	METHOD	INSTR#	NOTES	TOTAL
06/21/2022	457013-P1	EBizCharge Credit Card	XXXXXXXXXXXX8855		$5,341.60

SIGNATURE ______________________________

Product Total	$4,200.00
Pallets	$500.00
Shipping *	$250.00
Sales Tax (8.8%)	$391.60
Total	$5,341.60

Sod is a highly perishable product! Sod will not survive if left rolled up overnight!

New sod needs to be kept "squishy wet" for the first several weeks.

Sod must receive appropriate watering and fertilizing to keep it green and healthy!

Please call the same day your sod is delivered if you have questions or concerns.

Terms and Conditions of Sales can be found at www.countrygreen.com

* Product / fee is taxable and client is not tax exempt

NOTES: PORT ANGELES PUMP TRACK

CountryGreen
TURF FARMS

Invoice

DATE	INVOICE #	Client #	PO #
06/24/2022	457013	CASH	LINCOLN PARK BMX

7725 Yelm Hwy SE
Olympia, WA 98513
Phone: 360 456-1006
Countrygreen.com

BILL TO

CASH
7725 Yelm Highway
Southeast
Olympia, WA 98513

PAID

SHIP TO

LINCOLN PARK BMX
226 South Francis Street
Port Angeles, WA 98362
Phone: SEAN 360 460 1435

PICKUP DATE	DELIVERY DATE	TERMS	PAYMENT METHOD	RET PALLETS / TUBES	DRIVER / ROUTE / STOP
N/A	06/24/2022	C.O.D.			

PRODUCTS

QUANTITY	DESCRIPTION	UNIT TYPE	PRICE/UNIT SIZE ($)	TOTAL
13,200.00	TURF - UTILITY GRADE SOD Sq. Ft. *	Pallet	0.3500	$4,620.00

PALLETS

QUANTITY	TYPE	PRICE/UNIT	TOTAL
22.00	Pallets	$25.00	$550.00

PAYMENTS

DATE	PMT#	METHOD	INSTR#	NOTES	TOTAL
06/21/2022	457013-P1	EBizCharge Credit Card	XXXXXXXXXXXX8855		$5,341.60
06/23/2022	457013-P2	EBizCharge Credit Card	XXXXXXXXXXXX8855		$778.96

SIGNATURE ______________________________

Sod is a highly perishable product! Sod will not survive if left rolled up overnight!

New sod needs to be kept "squishy wet" for the first several weeks.

Sod must receive appropriate watering and fertilizing to keep it green and healthy!

Please call the same day your sod is delivered if you have questions or concerns.

Terms and Conditions of Sales can be found at www.countrygreen.com

Product Total	$4,620.00
Pallets	$550.00
Shipping *	$500.00
Sales Tax (8.8%)	$450.56
Total	$6,120.56

* Product / fee is taxable and client is not tax exempt

<u>NOTES:</u> PORT ANGELES BMX TRACK

ORDER INCREASED FROM 12,000 to 13,200 - djc

06/23/2022 - 08:35 am

Lazy 'J' Tree Farm
225 Gehrke Road
Port Angeles, WA 98362
(360) 457-5950

INVOICE

INVOICE # 4277

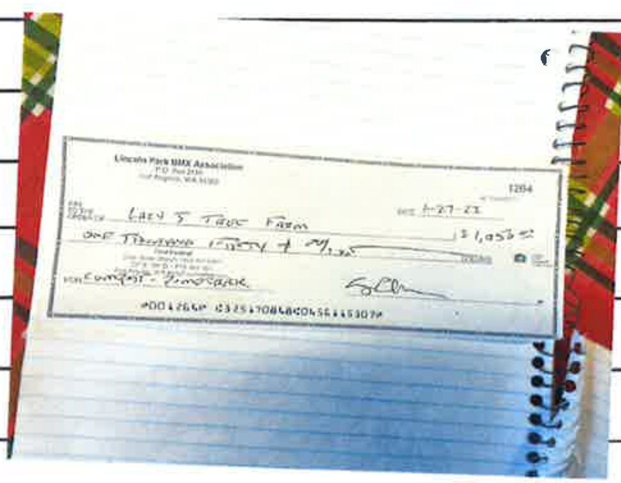
TO: Lincoln Park BMX
PA pump Track
Hauled by Bruch + Bruck

DATE: June 27, 2022

TERMS: ____________________

SHIPPED VIA: ____________________

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
30 yd	Compost @	35.00/yd	1050.00
	(Sales Tax included)		



		TOTAL	$ 1050.00

Thank You!
Your Business is Appreciated.

RECEIVED BY: ____________________

PAID: 1264

E-Mail anna@olypen.com

Lazy 'J' Tree Farm
225 Gehrke Road
Port Angeles, WA 98362
(360) 457-5950

INVOICE

INVOICE # 4272

TO: Lincoln Park BMX
PA Pump Track

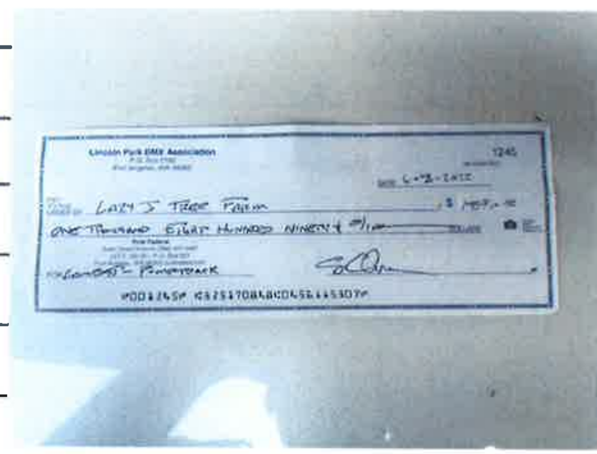
DATE: June 8, 2022

TERMS:

SHIPPED VIA:

6/7

QUANTITY	DESCRIPTION	UNIT PRICE	AMOUNT
54 yd	Compost @	32 25/yd	1741 50
	Sales Tax		148 50



TOTAL 1890 00

Thank You!
Your Business is Appreciated.

RECEIVED BY:

PAID: 1245

Lodging Tax Advisory Committee

Clallam Bay/Sekiu Chamber

Matthew Peloquin – Clallam Bay / Sekiu Chamber of Commerce 2022 Hotel/Motel Funding Report

We supported three activities to provide specific information on available business services as well as tourist activities in the area. Activities included participation in OPTC mail marketing program, support operations of the Clallam Bay / Sekiu Visitor Information Center as well as hosting the websites www.clallambay.com and www.sekiu.com.

Approximately 1,500 visitors stopped into the VIC and 6,700 unique visitors to the websites. The Clallam Bay / Sekiu Visitor Center was open every day for at least 3 hour (10-2) with extended hours on weekends. As a volunteer manned VIC, staffing & hours are subject to volunteer availability.

Lodging Tax Advisory Committee

Juan de Fuca Foundation of the Arts

JUAN DE FUCA FOUNDATION FOR THE ARTS

2022 COUNTY LTAX FESTIVAL EVENT FINAL REPORT

GRANT AMOUNT: $7,000

Pg. #	Contents
1.	Table of Contents
2.-4.	Contract for John Craigie = **$7,000**
5.	Pay Stub for John Crigie and Agent (Partisan Arts) = **$7,000**

Total Invoices Submitted for Reimbursement: **$7,000**

PARTISAN ARTS

209 Caledonia St, 2nd Floor, Sausalito, CA 94965
Tel / 415 331 6700 Fax / 415 331 6705
a California Corporation

This contract for the personal services of musicians on the engagement described below is made this **December 10, 2021.**

Name of Artist: **John Craigie**

1. Name and Place of Engagement: **Juan de Fuca Festival, Verne Burton Community Center, 308 E 4th Street, Port Angeles, WA, 98362, USA**
2. Date(s) of Engagement: **Sunday, May 29, 2022**
3. Starting Time of Engagement: **(1) 90 Minute set at 8:30 PM. Gates open at 10:30 AM. Music to start at 11:00 AM. Curfew is 10:00 PM.**
4. Compensation Agreed Upon: **$7,000.00 flat Guaranteed. Purchaser to provide Accommodations (two single rooms for one night).**
5. Contracts due IMMEDIATELY, but no later than: **Friday, April 29, 2022**
6. Purchaser Will Make Payments As Follows: Deposit: **$3,500.00 Due no later than Friday, April 29, 2022**

Balance of $3,500.00 plus percentage, if applicable, PAYABLE IN CASH (UNLESS OTHERWISE NOTED BELOW) to Artist in full upon commencement of performance.

ALL DEPOSITS SHALL BE MADE VIA BANK TRANSFER, CERTIFIED OR CASHIER'S CHECK ONLY TO PARTISAN ARTS, INC.
DEPOSIT IF BY BANK WIRE TO: **City National Bank, 400 N. Roxbury Drive, Beverly Hills, CA 90210. Tel: 310 888 6000**
Account Number: 127901740. ABA number: 122-016-066. Swift code: CINAUS6L.

The agreed merch deal for soft goods is 100% to Artist, Artist Sells. The agreed merch deal for recorded items is 100% to Artist, Artist Sells.

NOTE: Any attached Riders and/or Costsheet "Attachment A" are herein made a part of this contract.

NOTE: Artist to receive 100% Festival Headline Billing in all media. Billing to read "John Craigie" in all media. Artist to approve all advertising prior to publication or distribution.

NOTE: Artist to perform and close on the Main Stage.

NOTE: Purchaser to provide sound and lights as per Artist's specifications as a show cost.

NOTE: Purchaser to provide two (2) single rooms for one (1) night in a first class hotel to be pre-approved by Artist. Hotel confirmation must be received no later than 30 days prior to performance date.

NOTE: Artist to receive 20 comps good for the entire weekend.

NOTE: In the event this show is not presented because of inclement weather, the Artist must still be paid in full, provided the Artist is present and ready to perform at the designated time as specified in this contract.

NOTE: Audio or visual filming or recording are NOT a part of this agreement. No recording or broadcast of Artist's performance will be permitted without a separate agreement, signed by both parties, clearly outlining the intended usage of all recorded materials.

NOTE: This is an all ages event.

Number of musicians: **1** U.S. Tax ID: **82-2675341 (John Craigie, LLC)** Type of Engagement: **Festival**

7. Agreed Ticket Type, Quantity, and Price(s):

Ticket 1:	**1500**	**x**	**$35.00**	**Total Capacity:**	**1,500**	**Number of Shows: 1**	
Ticket 2:			**$100.00**			**Total Gross Potential:**	**$52,500.00**
				Sellable Capacity:	**1,500**	**Net Gross Potential:**	**$52,500.00**

8. No part of the performance shall be recorded, reproduced or transmitted from the place of performance, in any manner by any means whatsoever, in the absence of a specific written agreement with the Artist relating to and permitting such recording, reproduction or transmission.
9. The agreement of the musician(s) to perform is subject to proven detention by sickness, accidents, riots, strikes, epidemics, acts of God, or any other legitimate conditions beyond their control.

IN WITNESS WHEREOF, the parties hereto have hereunto set their names and seals on the day and year first above written.

Kyle LeMaire

x Kyle LeMaire

Juan de Fuca Foundation for the Arts
101 W Front Street, Suite 101
Port Angeles, WA 98362
Phone: 360 457 5411
Venue Phone: 360 417 4550

John Craigie, LLC
By 7S Management, Manager

x Phil Einsohn

By: Phil Einsohn
7S Management
PO Box 271081
Louisville CO 80027
Phone: 707 616 3903

John Craigie
-2022 Performance Rider-

FINAL PAYMENT TO BE MADE TO:
John Craigie

1. Merchandise: Buyer shall provide merchandise table in prominent location within venue. 100% of gross sales to Artist unless stated otherwise on contract face.

2. Billing/ Promotional Material: Purchaser will submit any visual (print or digital) promotional items to artist, for approval, BEFORE said promotional material is to be published. **"John Craigie"** must appear with the appropriate headlining billing in any and all printed advertising and must be mentioned in any and all radio advertising for the show/evening.

3. Complimentary Tickets: Unless otherwise agreed, Purchaser will allow a minimum of 20 complimentary tickets for guests. Additional comps may be requested for promo purposes.

4. Security: Purchaser will provide adequate security so as to guarantee the safety of the audience and the Artist.

5. Lodging/Buyout: Purchaser will provide two (2) double hotel room near venue for each day of performance or a buyout of $300 to be paid to artist day of performance. Rooms provided, preferably on the same floor, should be in a "dorm style" hotel (no outside facing doors) on the 2nd floor or higher.

6. Hospitality: Unless otherwise indicated, Purchaser will provide an allowance of hot and cold beverages in the backstage/dressing rooms for the sole use of band and any crew members. ***Please note John Craigie is a strict vegetarian. ***

No Styrofoam please. Local and organic ALWAYS preferred if available.
- Hot/Healthy meals per advance to accommodate 2-5 persons (per advance) provided before each performance or a $40-100 (per advance) food buyout may be substituted.
- Two (2) Vive Organics Immunity Boost Juice Shots (Immunity Boost or Immunity Boost Cayenne)
- Hot water & clean mugs for drinking tea.
- Fresh organic juice (citrus or green)

If performance is MON, WED or FRI please provide hospitality per below:
- Hummus & kale chips.
- Filtered water source such as a reusable 3-gallon jug with filtered water that we could pull from or (1) gallon jug.

If performance is TUES, THURS, SAT or SUN please provide hospitality per below:
Rice Chips, fresh vegetable platter & fresh fruit platter, organic salsa (mild).

7. Clippings and Posters: Purchaser will forward copies of all clippings, reviews and posters to Artist.

8. Insurance: Purchaser will obtain and maintain, at its own expense, adequate personal injury and property damage liability insurance coverage. This coverage will extend to all activities related to Artist's engagement and performance. Except for claims arising from Artist's willful or intentional acts, Purchaser will indemnify Artist for any third-party claims.

9. Cancellation: If Purchaser cancels the performance less than eight (8) weeks before the performance, Purchaser will pay Artist 50% of the guaranteed fee for the performance. If Purchaser cancels the performance less than four (4) weeks before the performance, Purchaser will pay Artist 100% of the guaranteed fee for the performance. The parties agree that such payments are reasonable in light of anticipated or actual harm caused by the cancellation and the difficulties of proving the actual damages to Artist.

10. Sound System: Purchaser agrees to provide a professional sound system & TWO SOBER sound engineers (one for house mix & one for monitors) familiar with system, meeting the following requirements.

1. Minimum 4 inputs
2. Two (2) Floor Monitor
3. Small table on stage
4. Acoustic Stand Up Bass (per advance)

Agreed to and Signed

BY_______________________________________ 03/11/2022

Talent Buyer — Date

BY: Phil Einsohn ___________________________ 5/12/22

John Craigie or Artist Representation — Date

Management
Phil Einsohn
Cell (707) 616-3903
phil@7smgmt.com

W-9 Available upon Request

Juan de Fuca Foundation of the Arts

Statement of Activity

January - December 2022

	JOHN CRAIGIE	PARTISAN ARTS, INC.	TOTAL
Revenue			
Total Revenue			**$0.00**
GROSS PROFIT	**$0.00**	**$0.00**	**$0.00**
Expenditures			
Festival Expenses			$0.00
FEST Artist Fee	3,500.00	3,500.00	$7,000.00
Total Festival Expenses	**3,500.00**	**3,500.00**	**$7,000.00**
Total Expenditures	**$3,500.00**	**$3,500.00**	**$7,000.00**
NET OPERATING REVENUE	**$ -3,500.00**	**$ -3,500.00**	**$ -7,000.00**
NET REVENUE	**$ -3,500.00**	**$ -3,500.00**	**$ -7,000.00**

Lodging Tax Advisory Committee

Forks Chamber of Commerce

Forks Chamber of Commerce
LTAC - 2022 Funding Request Report
December 30, 2022

The Forks Chamber of Commerce received $53638.00 in 2022 lodging taxes for two projects, including improvements to the Rainforest Arts Center for $39,638.00 and $14,000.00 for tents at the Forever Twilight in Forks Festival.

Rainforest Arts Center Improvements

Our grant included a theatrical curtain, permanent cabinet to protect the curtain, portable curtains, crowd control barriers and trailer to transport them, and folding tables.

The curtain was installed over the summer and the cabinet in December. The curtain company we used did a wonderful job with measuring and installation, and afterwards made a custom curtain bag to protect it. The cabinet was made by a local woodworker with locally sourced wood. The first use of the curtain was for the Forever Twilight in Forks Festival and exceeded expectations. With the cabinet now in place, the curtain will be protected when not in use and should have a lifespan of several decades.

The trailer and barriers were used over the summer at the Forks Old Fashioned 4th of July Parade, Forever Twilight in Forks Festival, Twinkle Light Parade, and Polar Express Movie Event.

The City of Forks is planning to revise their rental agreement for the RAC to include usage of these items.

The portable curtains were used during the Forever Twilight in Forks Festival and remain ready for future events, as do the tables.

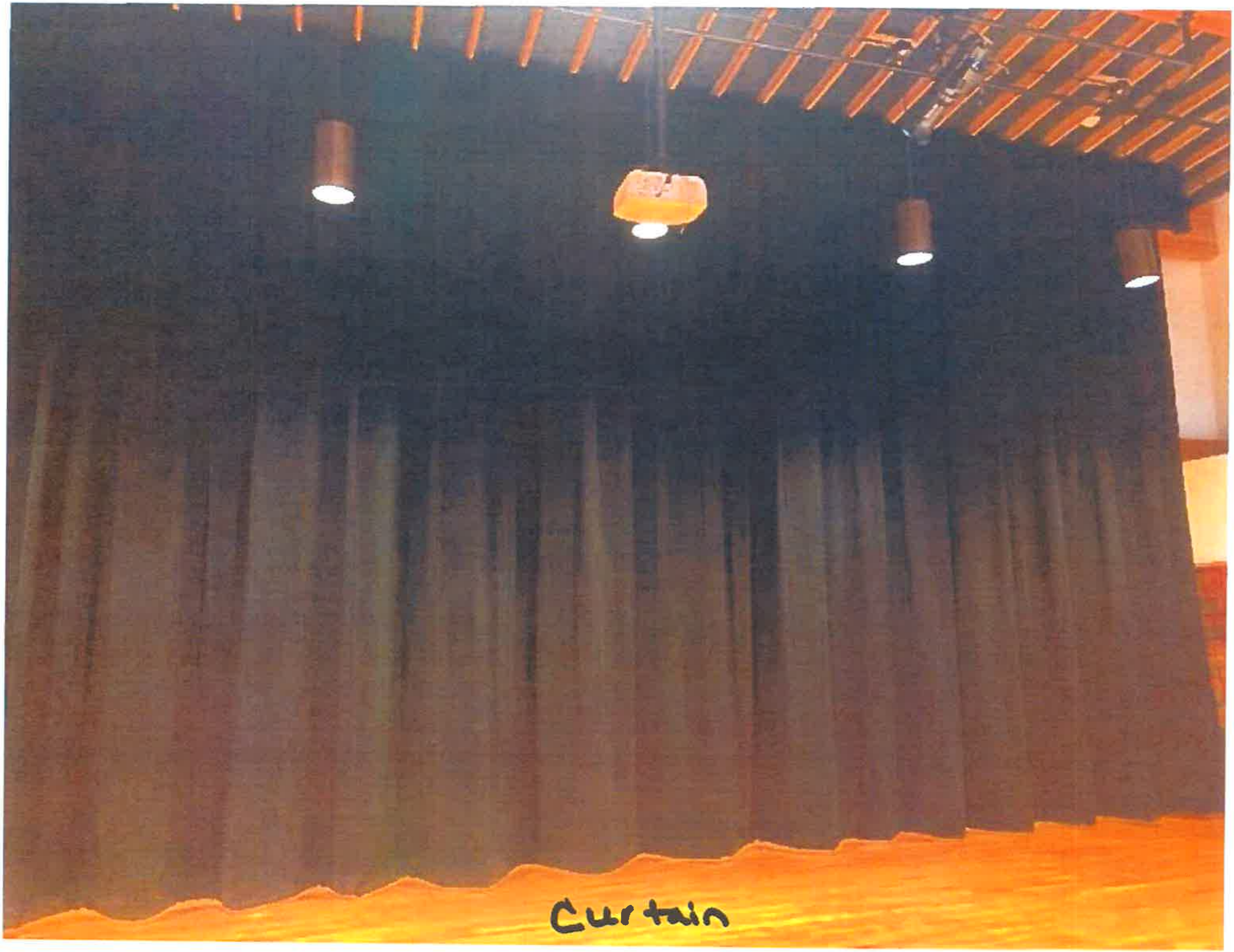
Photos are included of all above mentioned items. All invoices are attached.

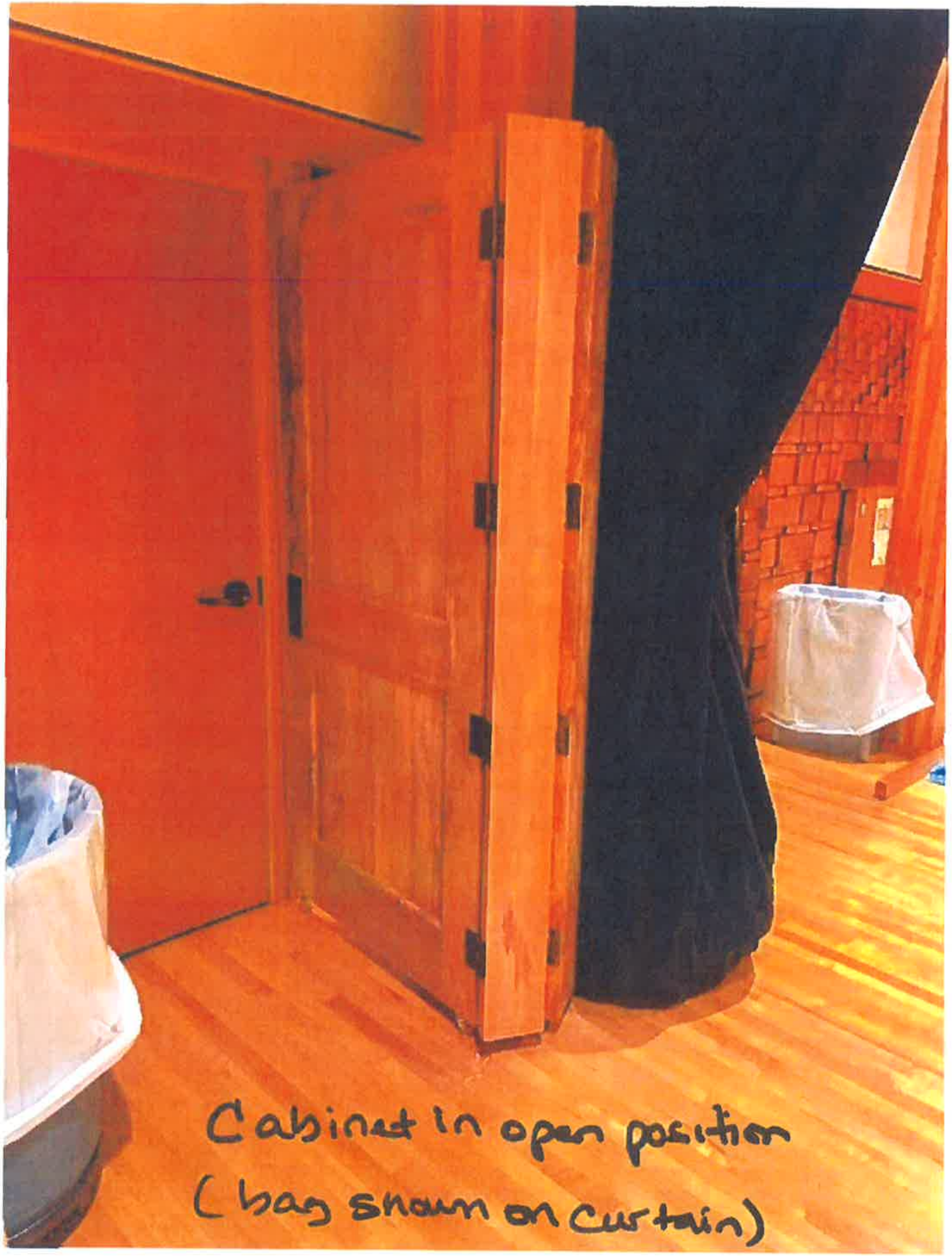
Forever Twilight in Forks Festival Tents

We were very fortunate to have the funding from Clallam County LTAC for additional tents for 2022. We enclosed the plaza area of the Rainforest Arts Center, protecting us from rain and inclement weather. In 2022, we also had severe easterly winds and the tents protected us from those as well. Due to the configuration of the RAC plaza, we are not able to use one large tent, but instead use several smaller ones connected together. We used a local vendor for these tents and the money stayed within our community.

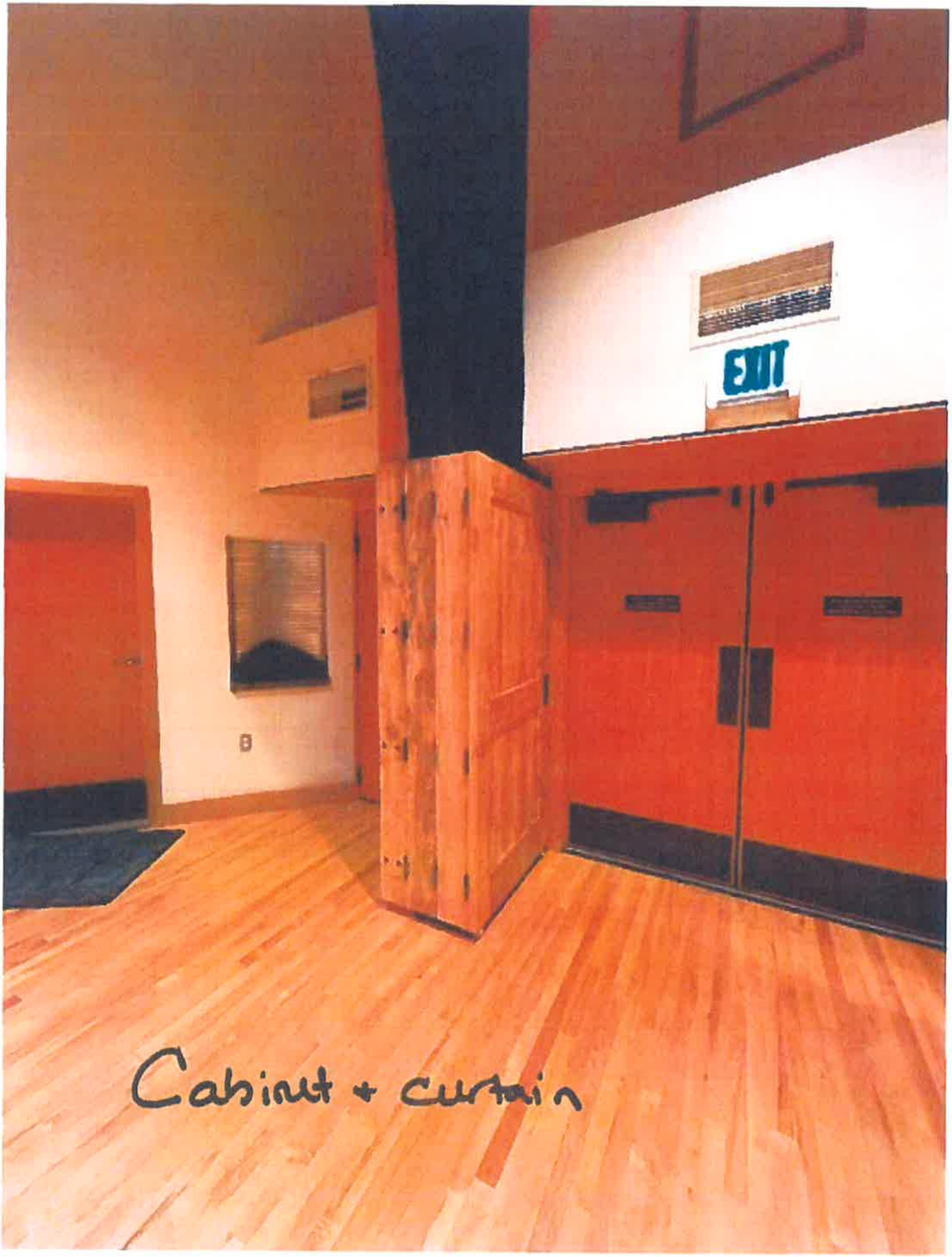
A photo is included, and the invoice is attached.

Respectfully submitted by Lissy Andros

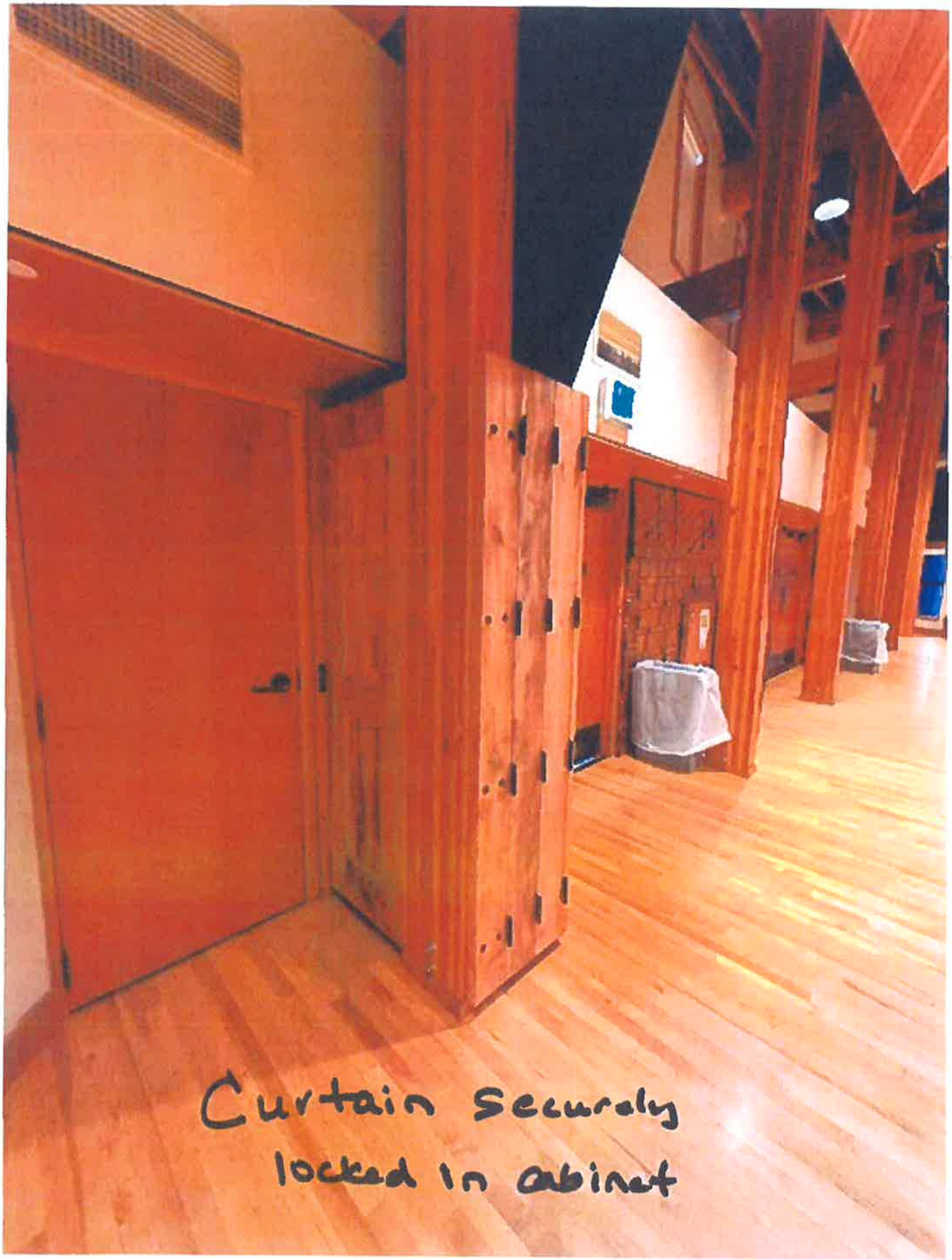

Curtain



Cabinet in open position
(bag shown on curtain)



Cabinet + curtain


Curtain securely
locked in cabinet

Portable curtain
In use

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more who I
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g people.

non-Native,
in hunting
hunters, who
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OPINION

FORKS FORUM

The Westernmost Newspaper in the Continental U.S.

Working through adversity and on to next week

So I ask that you just for a moment picture me … throwing my head back and laughing like a person on the verge of losing their mind …

Okay that was me on Monday. At this point, I am hopeful that there will be a newspaper this week. All the programs and devices we use to put the paper together before it goes to print, are not working properly today …And on top of it, my internet keeps going out …

Other than that …

So a few years ago I volunteered myself to do the Twinkle Light Parade and every year I think I am done doing it …especially after last year when I thought someone was going to die being hit by a car. A problem with getting the street fully closed down resulted in people driving through the parade participants. So, I was nervous about this year.

But I just want to offer a huge thank you to the city of Forks public works guys for doing a perfect job this year. The new barricades are wonderful! Also thanks to all the other entities who were on the scene; Forks Police, Clallam County Sheriff, Forks Fire Department, and others, and thanks to Bruce Guckenberg for always helping!

And to the participants, wow! There were some amazing floats and costumes! Thanks to all for going through so much work! A thank you to Santa too who

also did the tree lighting after.

And thanks to the weather, it was cold but not sheets of rain …like some years.

Thanks to Janet Hughes for bringing the idea to town over twenty years ago, I think people have enjoyed it.

So, now I will have to do it again next year …

I am also sharing a photo that was taken by Jessica Hurley that shows the city guys on Saturday night and the new trailer and the wonderful barricades which were all purchased by the Forks Chamber of Commerce using a Clallam County Lodging Tax grant.

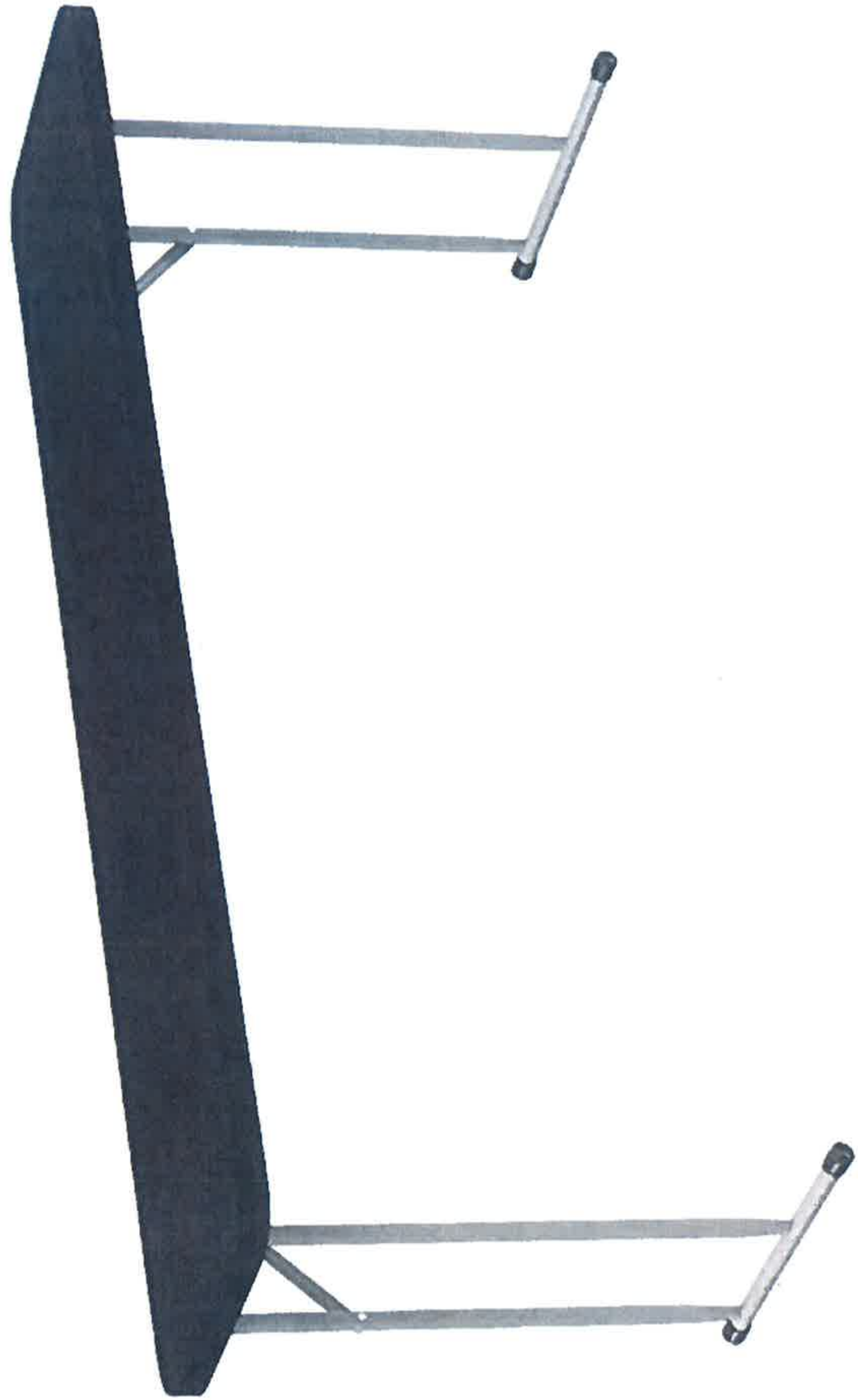
Now back to the paper …
Christi Baron
Editor

A LOOK BACK …
THIS WEEK IN THE FORKS FORUM

This week in 1997 a dedication ceremony was being planned for the new Transit Center. The Elks Elks Lodge was offering a Giving Tree. Kassi Hansen and many other children had attended the Venture Club's Gingerbread House event. Kyle Weakley was

dition! The Olympic Theater was offering a movie and the admission was a can of food. The VFW was collecting the food for those in need. Olympic Pharmacy was having a GIANT Christmas sale …a Roy Rogers camera - was $2.98. (I found one on


EAGLE



This photo shows
front only.
Tents also run alongside
Division St.

PNTA

engage · enlighten · entertain

Seattle, WA 98106
2414 Southwest Andover St.

Systems Integration Invoice

Date	Invoice #
8/22/2022	22361

Bill To	Ship To
Forks Chamber of Commerce PO Box 1249 Forks, WA 98331	Forks Chamber of Commerce PO Box 1249 Forks, WA 98331

Contract No	Job/Project	Rep	Terms	Due Date
		CC	Net 30	9/21/2022

Item	Description	Quantity	Prior Qty
	Forks COC Installation		
CUSTDRAPE	Custom Drape: Section of two main drapes to divide space, installed on track with manual pullcord operation Main drape dimensions: 2 @ 15'6"w x 19'4"h that overlap at center Additional valance at approximately 1 @ 40'0"w x 2'0"h, deadhung All three drapes to be constructed from black 22oz brushed IFR velour	1	
	Installation turnkey		
SUPPLIES	Misc. Hardware, and Job Supplies	1	
LABOR_INSTALL	Install Labor completed onsite on 8/11.	1	

Subtotal	$16,709.64
Sales Tax (8.6%)	$1,437.03
Total	$18,146.67
Payments/Credits	-$9,065.00
Balance Due	$9,081.67

PNTA

engage · enlighten · entertain

2414 Southwest Andover St.
Suite C100
Seattle, WA 98106

Systems Integration Invoice

Date	Invoice #
11/2/2022	65674

Bill To
Forks Chamber of Commerce PO Box 1249 Forks, WA 98331

Ship To
Forks Chamber of Commerce PO Box 1249 Forks, WA 98331

Contract No.	Job/Project	Rep	Terms	Due Date
SO 11347		CC	Net 30	12/2/2022

[redacted]			
	Forks Chamber of Commerce Drape Protector Bag		
[redacted]			
Shipping	Shipping to Forks	1	

Subtotal	$173.70
Sales Tax (8.6%)	$14.94
Total	$188.64
Payments/Credits	$0.00
Balance Due	$188.64

JOHN'S WOODWORKING
John M. Newhouse
100 Evergreen Loop • Forks, WA 98331
Phone: (360) 374-9331

INVOICE NO. 5884

SOLD TO	Forks Chamber of Commerce	SHIPPED TO	
STREET & NO.	P.O. Box 1299	STREET & NO.	
CITY	Fork, STATE Wa ZIP 98331	CITY STATE ZIP	

CUSTOMER'S ORDER	SALESPERSON	TERMS	F.O.B.	DATE
Lissy				12-30-22

	Custom closure for stage curtain	$5667.82
	Sales tax to be paid by customer	
	Paid in full Thank you!	

OLYMPIC GRAPHIC ARTS, INC. FORKS WA 98331

— THANK YOU —

$5012.40
reimbursement

amazon.com

Final Details for Order #113-0349934-9037801

Order Placed: May 13, 2022
Amazon.com order number: 113-0349934-9037801
Order Total: **$1,394.73**

Shipped on May 16, 2022

Items Ordered	**Price**
3 of: *End2End Room Divider Kit - Medium A, 8ft Tall x 7ft 6in - 12ft Wide Midnight Black (RoomDividersNow)* Sold by: Room Dividers Now (seller profile) Condition: New	$428.49

Shipping Address:
Forks Chamber of Commerce
1411 S FORKS AVE
FORKS, WA 98331-9383
United States

Shipping Speed:
Standard Shipping

Item(s) Subtotal:	$1,285.47
Shipping & Handling:	$0.00
Total before tax:	$1,285.47
Sales Tax:	$109.26
Total for This Shipment:	**$1,394.73**

Payment information

Payment Method:
Visa | Last digits: 3436

Billing address
Lissy Andros
P.O. Box 1249
Forks, wa 98331
United States

Item(s) Subtotal:	$1,285.47
Shipping & Handling:	$0.00
Total before tax:	$1,285.47
Estimated Tax:	$109.26
Grand Total:	**$1,394.73**

Credit Card transactions Visa ending in 3436: May 16, 2022: $1,394.73

To view the status of your order, return to Order Summary .

Crowd Control Warehouse

1525 W Homer Street
Chicago IL 60642
United States

Invoice for 042273 (12/30/22)

Item Details

Quantity	Item	Taxes	Part Number	Price
40 x	**Heavy Duty Interlocking Steel Barricade, 8.5 Ft. - Angry Bull Barricades - BRIDGE FEET / HOT DIPPED GALVANIZED STEEL / NONE**		**CCW-14-019-00008**	$105.00
	Add Barricade Jacket : NONE ***Color Options : HOT DIPPED GALVANIZED STEEL*** ***Feet Options : BRIDGE FEET***	$273.00 WA STATE TAX $84.00 WA CITY TAX		

Payment Details

Subtotal price:	$4,200.00
Total tax:	$441.77
Shipping:	$997.25
Total price:	**$5,639.02**

Note

Carrier: Other Tracking Number: 10551068670 3

Shipping To	Sold To
Lissy Andros City of Forks 300 Lupine Avenue Forks WA 98331 United States Tel: +1 903-360-4449	**Lissy Andros** City of Forks 300 Lupine Avenue Forks WA 98331 United States Email: director@forkswa.com

If you have any questions, contact us on sales@crowdcontrolwarehouse.com

Printed: 9/19/2022 8:57:35 AM
Store: 1

Sales Receipt #142871
9/19/2022
Cashier: garyh
Page 1

Olympic Trailer & Truck Accessories
7830 Martin Way E
Olympia, WA 98516
(360) 357-3065
(360) 459-1418 Fax
Website www.olympictrailer.com

Bill To: CITY OF FORKS
CITY OF FORKS
500 E DIVISION
FORKS, WA 98331
360-640-3633

Item #	VIN#	ITEM	COLOR	SIZE	Qty	Price	Ext Price
4215	184BU1822PC039379	2023 EAGLE FU716TA2 039379 7K UTILITY	BLACK	7X16	1	$6,999.99	$6,999.99
755		TRIP PERMIT/3 DAY			1	$33.00	$33.00
303		state contract #00816			1	$0.00	$0.00

Subtotal: $7,032.99
OLYMPIA TAX 9.3 % Tax: + $651.00
RECEIPT TOTAL: $7,683.99
Balance Outstanding: $0.00

Deposit: $7,683.99

From Sales Order #17044
NO RETURNS AFTER 30 DAYS
NO RETURNS ON ELECTRICAL PARTS
ALL PARTS RETURNS ARE SUBJECT TO A 20% RESTOCK FEE
SPECIAL ORDER ITEMS ARE NOT REFUNDABLE
TRAILER SALES ARE CONSIDERED SPECIAL ORDERS

THANK YOU FOR YOUR BUSINESS

142871

FORKS CHAMBER OF COMMERCE P O BOX 1249

14008

Department of Licensing 10/5/2022

Date	Type	Reference	Original Amt	Balance Due	Discount	Payment
10/5/2022	Bill		54 75	54 75		54 75
					Check Amount	54 75

First Fed VIN 184BU1822PC039379 54.75

LMP100 M/P CHECK

WASHINGTON STATE DEPARTMENT OF LICENSING

Vehicle Certificate of Ownership (Title) Application

Plate or TPO	Color #1	Color #2	Vehicle Identification Number (VIN)
	BLACK		184BU1822PC039379

Model year	Pwr	Use	Make	Series/Body type	Model ID	Value code	Year
2023		COMM	EAGLE	UTILITY	FU718T/	6999.99	2022

Cycle engine or motor home number	Fleet code	Equip number	MO reg	Reg exp date	Scale weight	Seats
					985	

Declared GWT	Month GWT	GWT expiration	Mileage	Code	Previous title number	State

Special options
- ☐ DAV ☐ Leased ☐ No title issued
- ☐ NRM ☐ Bonded ☐ Non-roadworthy
- ☐ Native American ☐ Reg only ☐ ____________
- ☐ Joint tenants with rights of survivorship

County of residence	Purchase price	Tax jurisdiction	Tax rate
	6999.99		

- ☐ **USE TAX EXEMPT:** Private automobile was purchased and used by me in another state for a minimum of 90 days while I was a bonafide resident, before I entered Washington on ____________ *(Must be used in Washington for personal and family transportation only.)*
- ☐ **GIFT:** Donor previously paid Washington State sales/use tax.
- ☐ **INHERITANCE:** Washington sales/use tax paid by testator.
- ☐ Transferred to **SPOUSE**.
- ☐ Sale to **INDIAN IN INDIAN COUNTRY.** Notarized statement is attached.

Washington State primary residence street address or Washington State principal place of business street address is required on the vehicle record. For exceptions to this rule, see form TD-420-004.

For more than two registered or legal owners, please attach additional applications.

New registered owner

Name *(Last, First, Middle initial)*: CITY OF FORKS — (Area code) Telephone number:

Name *(Last, First, Middle initial)*: — (Area code) Telephone number:

Washington State primary residence street address *(if an individual)* or Washington State principal place of business street address *(if a business)*: 500 E DIVISION, FORKS, WA 98331

Address continued:

Mailing address *(if different than residence address)* or exception address:

First owner's WA driver license, ID card, or UBI	Expiration date	Second owner's WA driver license, ID card, or UBI	Expiration date

New legal owner or lienholder – must be filled out if different than the registered owner

Name *(Last, First, Middle initial)*:

Name *(Last, First, Middle initial)*:

Address:

First owner's WA driver license, ID card, or UBI	Expiration date	Second owner's WA driver license, ID card, or UBI	Expiration date

Dealer's report of sale
I certify that this information is correct. The vehicle is clear of encumbrances except as shown. Any required sales tax has been collected.

WA dealer number	Dealer name	Date of sale
06497	OLYMPIC TRAILER & TRUCK	09/30/22

Date of delivery: 09/30/22
Vehicle is: ☑ New ☐ Used ☐ Previously titled
Dealer's authorized signature: X Shawna Smith

Fees: Filing; Scale weight; RTA excise tax; License; Application; Inspection; VIN assignment; Gross weight; GWT credit (Attach proof); Arbitration; Sales/Use tax; License service; Plate; LPG; Aquatic weed; Trauma; Replacement tab; State parks donation ☐ $5 ☐ $0; Out of state; Other; Total fees and tax; Service fee (Do not include in total)

Anyone who knowingly makes a false statement may be guilty of a felony under state law and upon conviction shall be punished by a fine, imprisonment, or both. I certify under penalty of perjury under the laws of the State of Washington that the foregoing is true and correct.

9/30/22 THURSTON
Date and place — X [signature] Registered owner signature — PUBLIC WORKS DIRECTOR Position, if signing for a business

Date and place — X Registered owner signature — Position, if signing for a business

Notarization

State of ____________, County of ____________

Signed or attested before me on ____________ by ____________
Name of person

(Seal or stamp)

Notary signature

Title

My appointment expires

TD-420-001 (R/7/14)WRA

amazon.com

Details for Order #113-3765657-3017045

Print this page for your records.

Order Placed: October 25, 2022
Amazon.com order number: 113-3765657-3017045
Order Total: $1,441.91

Not Yet Shipped

Items Ordered	Price
19 of: *Flash Furniture 6-Foot Black Plastic Folding Training Table* Sold by: Amazon.com Services LLC Condition: New	$69.88

Shipping Address:
Paul Hampton
500 E DIVISION ST
FORKS, WA 98331-8618
United States

Shipping Speed:
Consolidated Shipping in fewest deliveries

Payment information

Payment Method:
Visa | Last digits: 3436

Billing address
Lissy Andros
P.O. Box 1249
Forks, wa 98331
United States

Item(s) Subtotal:	$1,327.72
Shipping & Handling:	$0.00

Total before tax:	$1,327.72
Estimated tax to be collected:	$114.19

Grand Total:	**$1,441.91**

To view the status of your order, return to Order Summary.

amazon.com

Final Details for Order #112-3349247-9361061

Order Placed: December 21, 2022
Amazon.com order number: 112-3349247-9361061
Order Total: **$303.56**

Shipped on December 26, 2022

Items Ordered | **Price**
1 of: *Flash Furniture 6-Foot Black Plastic Folding Training Table* | $69.88
Sold by: Amazon.com
Condition: New

Shipping Address:
Forks Chamber of Commerce
1411 S FORKS AVE
FORKS, WA 98331-9383
United States

Shipping Speed:
Two-Day Shipping

Item(s) Subtotal:	$69.88
Shipping & Handling:	$0.00

Total before tax:	$69.88
Sales Tax:	$6.01

Total for This Shipment:	**$75.89**

Shipped on December 26, 2022

Items Ordered | **Price**
1 of: *Flash Furniture 6-Foot Black Plastic Folding Training Table* | $69.88
Sold by: Amazon.com
Condition: New

Shipping Address:
Forks Chamber of Commerce
1411 S FORKS AVE
FORKS, WA 98331-9383
United States

Shipping Speed:
Two-Day Shipping

Item(s) Subtotal:	$69.88
Shipping & Handling:	$0.00

Total before tax:	$69.88
Sales Tax:	$6.01

Total for This Shipment:	**$75.89**

Shipped on December 26, 2022

Items Ordered | **Price**
1 of: *Flash Furniture 6-Foot Black Plastic Folding Training Table* | $69.88
Sold by: Amazon.com
Condition: New

Shipping Address:
Forks Chamber of Commerce
1411 S FORKS AVE

Item(s) Subtotal:	$69.88
Shipping & Handling:	$0.00

Printed: 10/14/2022 11 53 58 AM
Store: 1
Workstation: 1

Sales Receipt #57730

9/21/2022
Cashier: Rebecca
Page 1

REPRINTED

Jerry's Small Engines
Po Box 976
Forks, Wa, 98331
1051 Forks Ave South
jerryssmallengines@hotmail.com
360-374-2677

Bill To: Forks Chamber of Commerce
Forks Chamber of Commerce
Po Box 1249
Forks, Wa 98331

Item #	Item Name	Item Description	Orig Price	Qty	Price	Tax	
2398	RRR-20-11A-2hr	Chairs (folding)- 24 Hour Rental	$1.50	170	$1.50	T	255.00
6985	RRR-20-9E 24hr	20x40 Tent- add 6 hours setup 6 hours take down per person	$1,000 00	6	$1,200.00	T	7200.00
2402	RRR-20-14B-24hr	Round Table 36' (Tall)- 24 Hour Rental	$17 00	3	$17.00	T	51.00
4588	DEL-Pickup	Pick up Truck Per Hour	$100.00	4	$100.00	T	400.00
4543	RRR-MIS	Lights	$200.00	1	$200.00	T	200.00
4484	Labor	Labor- Night Watch	$89.95	1	$400.00	T	400.00
4484	Labor	Setup and moving of tents	$89.95	78	$45.95	T	3584.10
4484	Labor	Take Down	$89.95	60	$45.95	T	2757.00
4543	RRR-MIS	Garbage Can Rentals	$20 00	12	$20.00	T	240.00
7357	MIS-1	Damage to tents from fencing and wind 13 window pannels, 2 ends, and 2 tops	$1,790.00	1	$1,790.00	T	1790.00

Subtotal: $16,877.10
Local Sales Tax 8.6 % Tax: + $1,451.43
RECEIPT TOTAL: $18,328.53

Account: $18,328.53

Signature ______________________
I agree to pay above amount according to card issuer agreement (merchant agreement if credit voucher).

Total Deposit Taken: $0.00
Balance Outstanding: $0.00

Previous Account Balance: $347.52
Account Balance: $18,676.05

Total Sales Discounts: $4,561.95

Wednesday 7th- 2 20x40 on sidewalk Hwy Side RAC set up
Thursday 8th after 6pm Rest of the 20x40 on Division St Deliver Tables and Chairs

From Work Order #Twilight-RAC

Clallam LTAC
$14000.00

Estimates are valid for 30 days.
Thanks and Have a Wonderful Day!

57730

Port of P.A.
$ 2384.59

Forks Chamber of Commerce

2022 Hotel/Motel Tax Reporting

Organization:	Forks Chamber of Commerce
Activity Name:	Rainforest Arts Center Improvements
Activity Type:	Facility, Event
Start Date:	1/1/2022
End Date:	12/31/2022
Funds Requested:	39,638
Funds Awarded:	39,638
Total Activity Cost:	39,638

	Predicted	Actual (Estimated)	Method*
Overall Attendance	50,700	73,108	Representative Survey
Attendance, 50+ miles	48,165	69,452	Representative Survey
Attendance, Out of State, Out of Country	35,490	49,310	Representative Survey
Attendance, Paid for Overnight Lodging	12,675	18,474	Representative Survey
Attendance, Did Not Pay for Overnight Lodging	6,084	7,900	Representative Survey
Paid Lodging nights	20,574	20,574	Representative Survey
Notes : (Any additional information about this use of lodging tax funds.)	Visitor Center Statistics		

*Methods: Direct Count, Indirect Count, Representative Survey, Informal Survey, Structured Estimate, Other, N/A

We use direct count and add 30% (knowing that not all visitors sign into the visitor register, we studied the actual number of guests at the Visitor Center on a given day and found that 30% of those failed to sign the register).

We pull our statistics from the first two weeks of August of the VIC Sign in sheets. That's our representative survey.

2022 Hotel/Motel Tax Reporting

Organization: Forks Chamber of Commerce
Activity Name: Forever Twilight in Forks Festival Tents
Activity Type: Event
Start Date: 12/8/2022
End Date: 12/11/2022
Funds Requested: 14,000
Funds Awarded: 14,000
Total Activity Cost: 14,000

	Predicted	Actual (Estimated)	Method*
Overall Attendance	1,200	2,480	Representative Survey
Attendance, 50+ miles	1,164	2,365	Representative Survey
Attendance, Out of State, Out of Country	684	1,679	Representative Survey
Attendance, Paid for Overnight Lodging	720	800	Representative Survey
Attendance, Did Not Pay for Overnight Lodging	480	1,680	Representative Survey
Paid Lodging nights	900	900	Representative Survey

Notes :

(Any additional information about this use of lodging tax funds.)

*Methods: Direct Count, Indirect Count, Representative Survey, Informal Survey, Structured Estimate, Other, N/A

We use direct count and add 30% (knowing that not all visitors sign into the visitor register, we studied the actual number of guests at the Visitor Center on a given day and found that 30% of those failed to sign the register).

We pull our statistics from the first two weeks of August of the VIC Sign in sheets. That's our representative survey.

Lodging Tax Advisory Committee

Port Angeles Waterfront Center
Field Arts & Events Hall

LTAC Report: January 2023

Port Angeles Waterfront Center (Field Arts & Events Hall)
Field Hall Marketing & Sales for Conferences and Events Project

Service Category: Tourism Promotion/Marketing

Agreement Dates: May 2022 – December 2022

Scope of Work: The lodging tax grant will be used to assist with the funding to engage a qualified Marketing and Sales consultant for the Port Angeles Waterfront Center Project.

Progress Narrative

The Clallam County Lodging Tax Fund provided $145,000 in critical funding needed to hire a full-time Director of Sales & Marketing for Conferences and Events. Following a national search, Ms. Georgia Meyers, a seasoned venue promotion and management professional with an impressive track record of results was hired in September of 2022. Progress Ms. Meyers has achieved to date include:

- Developed essential marketing packages which highlight County lodging and activities
- Began planning for the design and launch of the Event Center's "microsite" embedded in the current website
- Researched, identified and purchased venue and event management software, TripleSeat, an easy easy-to-use sales and event management platform for unique/special venues that will increase our bookings and support the planning process for our team and the clients.
- In process of developing a full suite of marketing materials
- Registered to attend upcoming regional and national Sales Conferences to represent all that Clallam County has to offer, and to effectively market and sell all of Clallam County for meetings, weddings and conferences
- In process of developing RFPs for lodging and catering services
- In process of generating local and regional interest in booking events and conferences for Field Hall's first year of operations
- Developed a job description for hiring a Food and Beverage Service Manager, and in process of developing a venue staffing plan
- Drafted a booking contract that is near completion
- Developed and finalized a schedule of rental rates based on thorough market research
- In process of building relationships with the Olympic Peninsula Tourism Commission and the County's Chambers of Commerce (Clallam Bay & Sekiu, Forks, Port Angeles, and Sequim)
- Ads featuring Field Hall have are planned in several highly visible online and print platforms for Conference Planners

- Established a presence on The Knot/Wedding Wire, a worldwide marketing/sales platform for potential clients looking to book services needed for weddings, galas, corporate events, etc. such as venue rentals, photography, caterers etc. The website allows vendors to display all the details about their venue, from photos, reviews, prices, calendar availability to clients. Clients can do searches for their areas of interest and filter their list of wants/needs. Communication between vendors and clients is captured and maintained on the website and will integrate with our TripleSeat management program.
- Field Hall has been live on The Knot/Wedding Wire for 30 days and has received 37 inquiries, which have all been followed up on. While no events have been booked to date, we expect 50-300 attendees at events.
- In process of developing systems to capture and share metrics for:
    - Where visitors stay during their visit
    - How many days they decide to stay
    - How much money they spend while here
    - What activities they chose to enjoy before or after their main event

There have been no significant problems, delays or adverse conditions to report.

Recommended Change to Scope of Work

While no changes to the scope of work are proposed, we request that the "Personal Services Agreement" contract period be changed from May 2022 – December 2022 to May 2022 – April 2023, as the proposal and work plan were designed around a 12-month contract period. A final report on all grant activities will be submitted in May 2023.

Lodging Tax Advisory Committee

Olympic Peninsula Visitor Bureau
Annual Budget

OLYMPIC PENINSULA
VISITOR BUREAU

618 South Peabody Street, Ste. F
Port Angeles WA 98362
800-942-4042 or 360-452-8552

www.olympicpeninsula.org

January 20, 2023

Clallam County Lodging Tax Advisory Committee
Attention: Commissioner Randy Johnson
223 East 4th Street, Suite 4
Port Angeles, WA 98362

RE: Summary Report for 2022 Grant Funding – Olympic Peninsula Visitor Bureau DMO Annual Budget

Dear Commissioner Johnson and LTAC Members:

The Olympic Peninsula Visitor Bureau (OPVB) is grateful to the Clallam County Lodging Tax Advisory Committee and the Clallam County Board of County Commissioners for their continued support of our Destination Marketing Organization's annual body of work to promote the Olympic Peninsula, including Clallam County, as a highly desired visitor destination.

For 2022, the OPVB received $650,000 in lodging tax grant funding (of which, $120,000 was designated to support tourism enhance grants for marketing and events, as well as visitor information centers located in Clallam County).

While the annual tourism economic impact study results will not be available until May, the following document provides the Committee with a "highlight reel" of the work done in 2022 to market the Olympic Peninsula to visitors from outside of the local area (50 miles away or more). As outlined in our grant application, our marketing activities included:

- Developing destination marketing campaigns promoting off-season travel
- Creating co-op advertising opportunities for industry partners
- Managing the regional destination website
- Production and distribution of the regional *Olympic Peninsula Travel Planner* (print and digital)
- Working collaboratively to develop and execute area familiarization tours for travel trade and media professionals.
- Produce and distribute regular consumer communications, including social media and e-newsletters
- Public relations and media outreach
- Administering tourism enhancement grants and visitor information center grants for the county

Our deep thanks to the Lodging Tax Advisory Committee for their continued support of this important work.

Sincerely,

Marsha Massey

Marsha Massey
Executive Director

Olympic PENINSULA

2022 YEAR END REVIEW

Olympic Peninsula Visitor Bureau

Clallam County LTAC
January 20, 2023


HIGHLIGHTS OF 2022
• People are still road trippin' !
• The MV Coho is back, and so are our Canadian visitors
• International flights returned to SEA, US entry regulations relaxed, and the international visitors began to return
• The Seattle – Alaska cruise season operated in full
• Olympic Peninsula tribal lands reopened
• Area events returned to full, or near-full, capacity
• Winter Hurricane Ridge Shuttle Service began (OHC & BBF)
• Summer Hurricane Ridge Shuttle Service began (Clallam Transit)
• Jefferson Transit Kingston Express Service
• Expanded cycling opportunities across the Peninsula, including a new BMX Pumptrack in Port Angeles

2022 ALSO BROUGHT CHALLENGES

- Transportation and Access
  - Washington State Ferries: reduced and cancelled runs
  - Hood Canal Bridge closures
  - Roadwork on major highways (101 and 112)
  - Slides and road closures along Highway 112
- Work Force
  - Hospitality businesses were short staffed, had difficulty hiring
  - Lack of affordable work force housing challenged hiring
- Access to Olympic National Park
  - Compression points during peak season at key entrances, such as the Hoh Rain Forest and Hurricane Ridge
  - Ruby Beach closure, May – September 2022

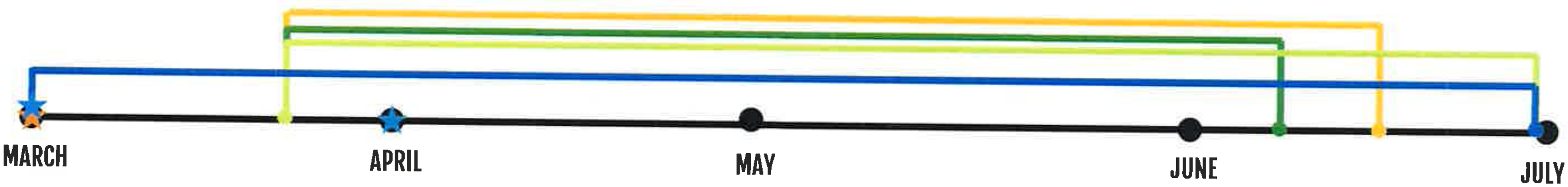
2022 SUMMARY: ECONOMIC IMPACT & KPI'S

- 2022 Tourism Economic Impact for Clallam County
  - This annual report is compiled by Tourism Economics, on behalf of the State of Washington Tourism office. It is not available until May, 2023.

- Key Performance Indicators (KPI's)
  - Spring / Fall marketing campaign performance *(not yet finalized)*
  - OlympicPeninsula.org website traffic
  - Olympic Peninsula Travel Planner distribution
  - Customer communication engagement
  - PR and Media outreach, including familiarization tours hosted
  - Grant Funding: tourism enhancement (marketing / events) and VIC grants
  - County and regional lodging tax generation


MARKETING CAMPAIGN

SPRING ADVERTISING TIMELINE



Google & Microsoft Ads
March 1 – June 30

KOMO TV Ads (Seattle)
March 21 to June 26

1889 Magazine
Full Page Ad
April/May Issue

NW Travel
1/2 Page Print Ad & Travel Planner
March/April issue

KIRO TV Ads (Seattle)
March 21 to June 5

AAA Magazine
1/6 Print Ad
Spring issue

KATU TV Ads (Portland)
March 21 to June 12

Olympic PENINSULA

FALL ADVERTISING TIMELINE

NW Travel
1/2 Page Print Ad
August/September/October Issue
January/February Issue

Statehood Media
1889 Magazine (Washington)
Full Page Ad
Fall Issue (October/November)

1859 Magazine (Oregon)
Full Page Ad
Fall Issue (September/October)

AAA Magazine
1/3 Page Square Print Ad
Autumn Issue
(October/November/December)
Weekend Newsletter
Co-Branded Facebook Post

Travel, Taste & Tour
Full Page Ad
Winter Edition (December)

Visit Seattle Official Visitors' Guide
1/3 Page Ad
Winter/Spring Edition (Mid-November)

SeaTac Airport Ad
October/November/December

Google & Microsoft Ads
Late-September - Mid-January

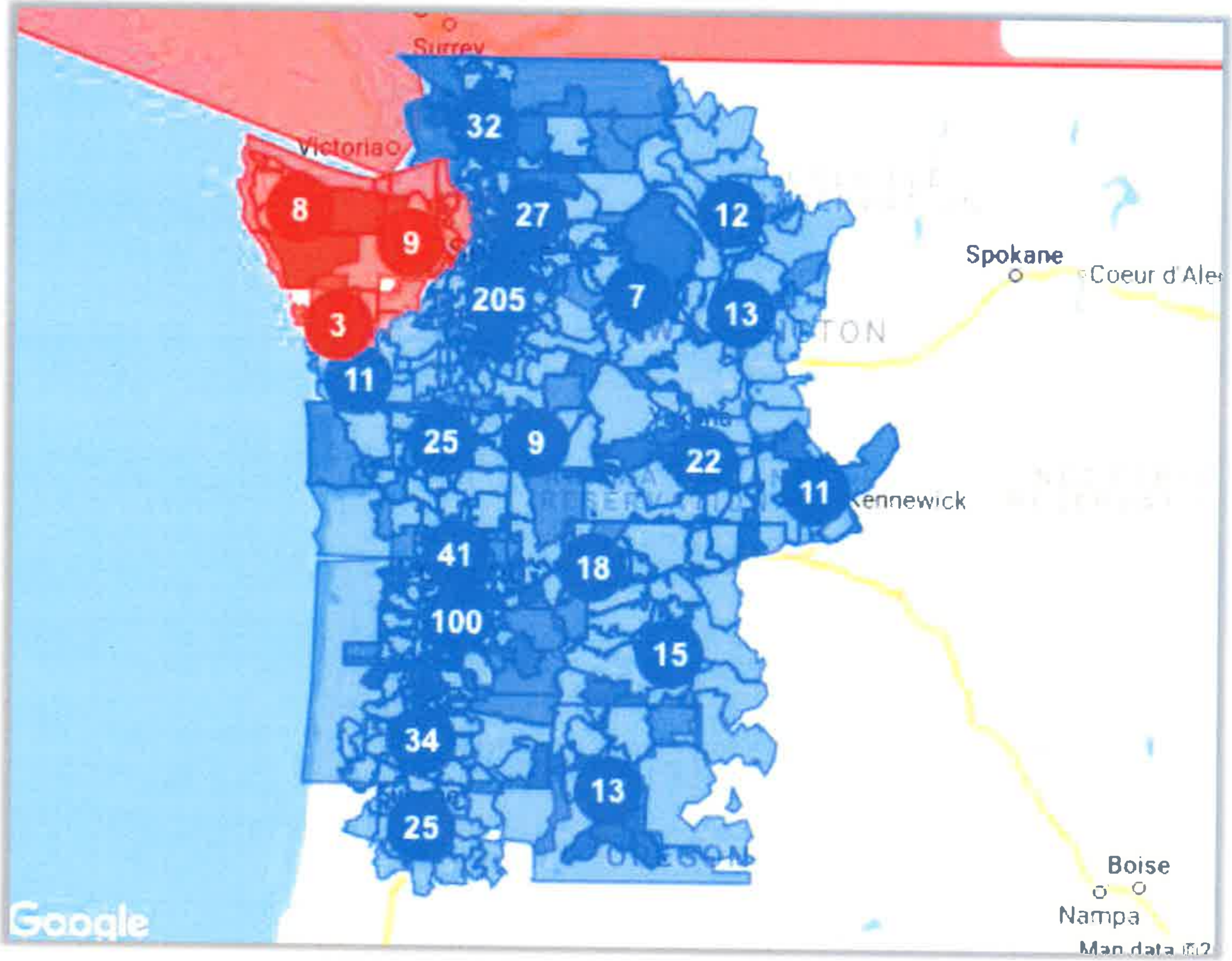
KOMO4 TV Ads (Seattle)
Late-September - Mid-January

KATU2 TV Ads (Portland)
Late-September - Mid-January

The Most Northwest Sweepstakes
October 17 - November 7

Olympic
PENINSULA

MAP – TARGET AUDIENCE



TOTAL ESTIMATED SPRING / FALL 2022 CAMPAIGN IMPRESSIONS

49,921,778+

Final campaign numbers will be higher due to bonuses, and Google/Microsoft Ad numbers.

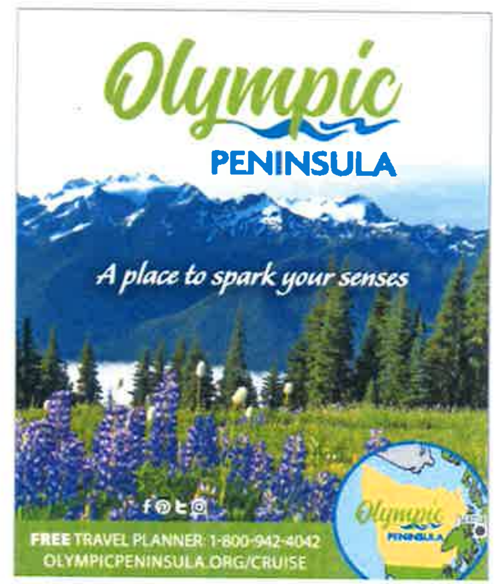
Olympic PENINSULA

ADVERTISING: SAMPLE PRINT

Statehood Media: 1859 / 1889

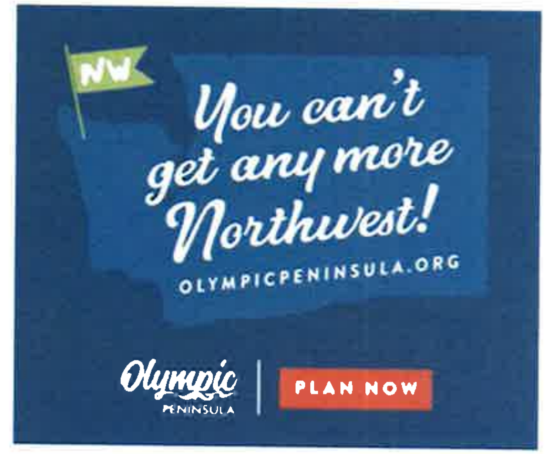
Northwest Travel & Life

AAA Journey



SagaCity: Homeport Mag.

ADVERTISING: SAMPLE DIGITAL



Generic Ads

Co-Op Ads

ADVERTISING: TELEVISION
KOMO (Seattle) and KATU (Portland)

Generic Ads

Co-Op Ads

URL: OlympicPeninsula.org/sweepstakes

THE MOST NORTHWEST SWEEPSTAKES

Total Entries: 5,035

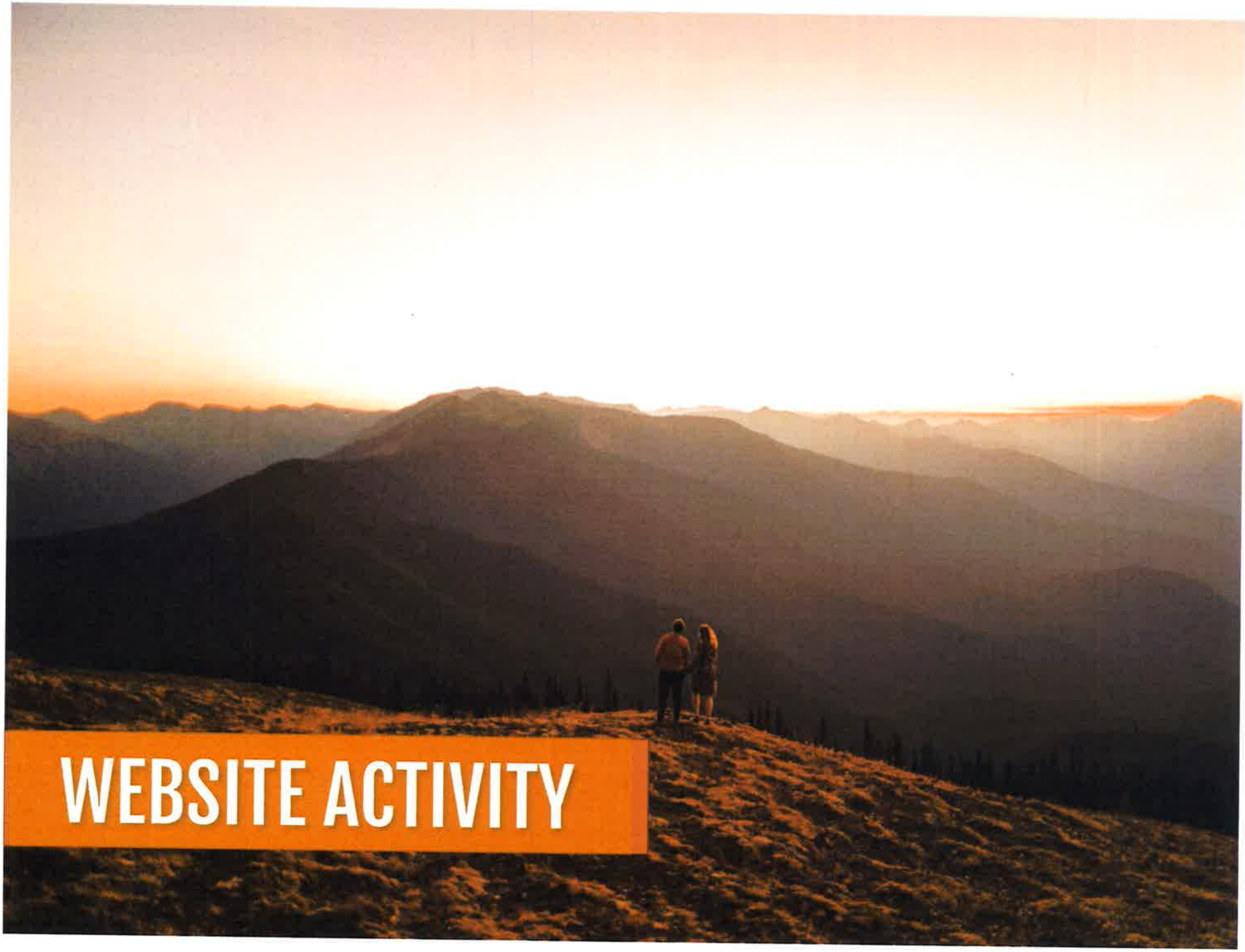
US TOTAL	4,992
OTHER COUNTRIES TOTAL	43
OVERALL TOTAL	5,035

- **Facebook Likes: Up 1.3%**
- **Instagram Followers: Up 9.6%**
- **Constant Contact Subscribers: Up 3% to 54,353** (1,550 new addresses directly from sweepstakes entries)

PLUS!

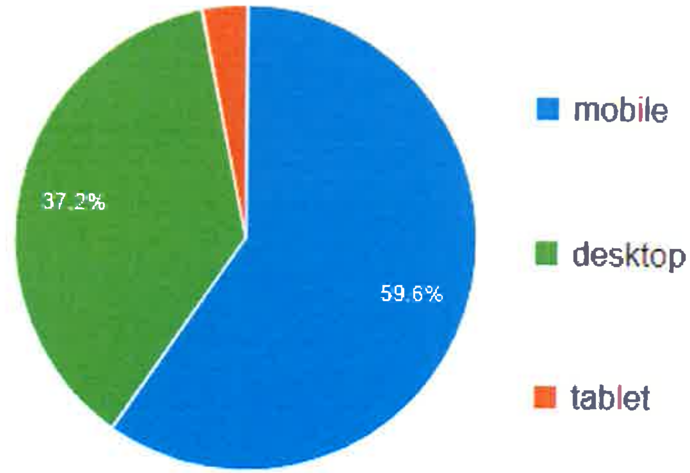
- **20k paid reach and 50k paid impressions on Facebook (amount spent $350)**
- **4,104 Travel Planner requests**
- **2,178 submitted photos received**

Olympic PENINSULA

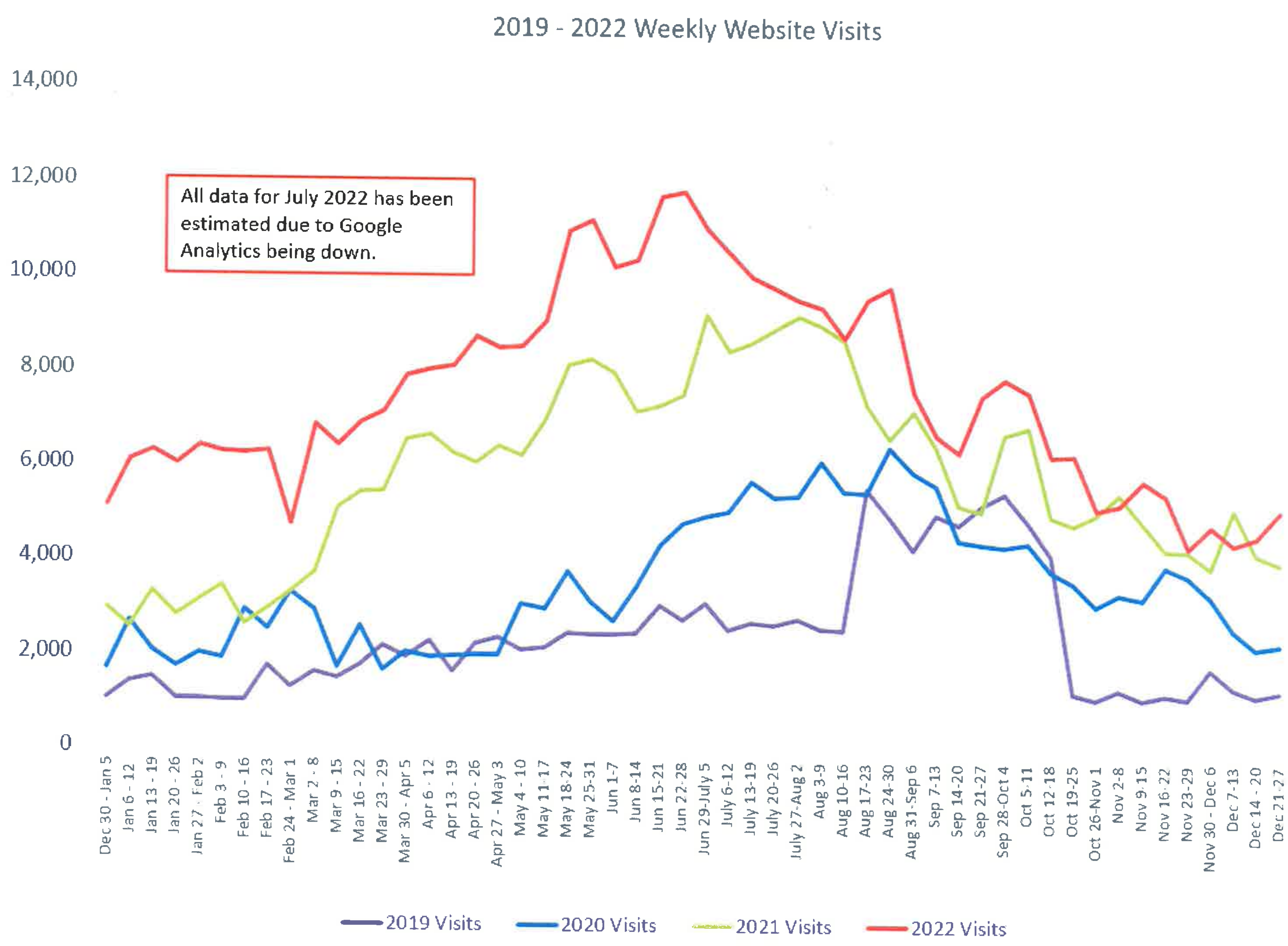

WEBSITE ACTIVITY

WEBSITE OLYMPICPENINSULA.ORG

- Web Visits - 329,838 (+16% over 2021)
- Unique web visitors - 330,254 (+16%)
- Page views - 715,744 (+12%)



	Page	Pageviews
1.	/	64,775
2.	/drive-the-loop/waterfalls/	23,707
3.	/destinations/forks-la-push/	21,594
4.	/road-trips/10-great-day-hikes/	21,538
5.	/lodging/	20,673
6.	/events/	11,694
7.	/travel-planner/	11,317
8.	/?source=googleads&campaign=display_placements&medium=placements_m &content=responsive&term=_	11,155
9.	/stories/olympic-national-park/	9,777
10.	/destinations/	9,604



2019 - 2022 Weekly Website Visits
All data for July 2022 has been estimated due to Google Analytics being down.
14,000
12,000
10,000
8,000
6,000
4,000
2,000
0
Dec 30 - Jan 5
Jan 6 - 12
Jan 13 - 19
Jan 20 - 26
Jan 27 - Feb 2
Feb 3 - 9
Feb 10 - 16
Feb 17 - 23
Feb 24 - Mar 1
Mar 2 - 8
Mar 9 - 15
Mar 16 - 22
Mar 23 - 29
Mar 30 - Apr 5
Apr 6 - 12
Apr 13 - 19
Apr 20 - 26
Apr 27 - May 3
May 4 - 10
May 11-17
May 18-24
May 25-31
Jun 1-7
Jun 8-14
Jun 15-21
Jun 22-28
Jun 29-July 5
July 6-12
July 13-19
July 20-26
July 27-Aug 2
Aug 3-9
Aug 10-16
Aug 17-23
Aug 24-30
Aug 31-Sep 6
Sep 7-13
Sep 14-20
Sep 21-27
Sep 28-Oct 4
Oct 5-11
Oct 12-18
Oct 19-25
Oct 26-Nov 1
Nov 2-8
Nov 9-15
Nov 16-22
Nov 23-29
Nov 30 - Dec 6
Dec 7-13
Dec 14 - 20
Dec 21-27
2019 Visits
2020 Visits
2021 Visits
2022 Visits

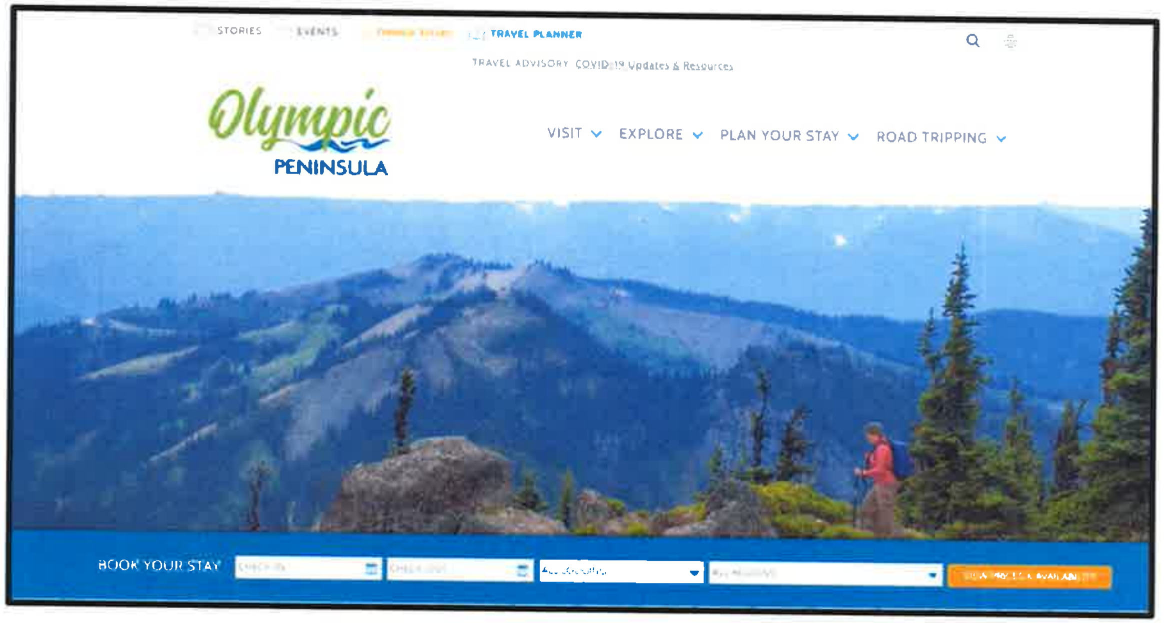
BOOK>DIRECT

Referrals By Category

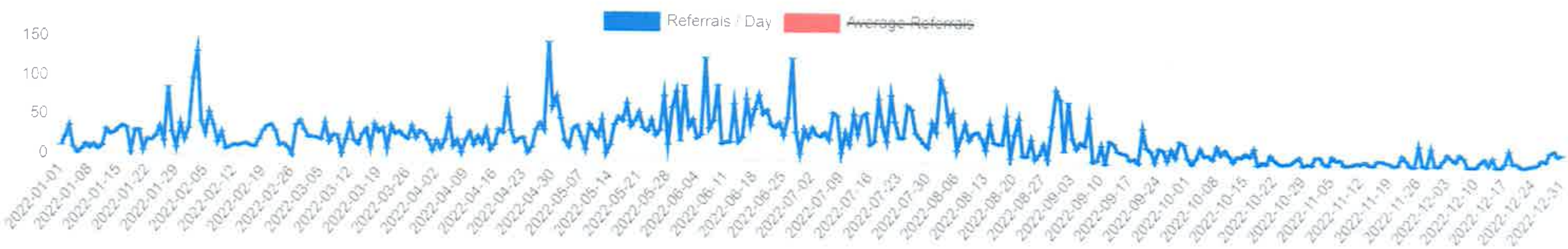
TOTAL	ALL LODGING	BED & BREAKFASTS / INNS	COTTAGES & CABINS	HOTELS / MOTELS / LODGES	RV PARKS & CAMPGROUNDS	VACATION RENTALS
10140	9552	260	200	51	28	49

Referrals To Custom Tabs

TAB NAME	TOTAL
Bed & Breakfasts, Inns	306
Cottages & Cabins	609
Hotels, Motels & Lodges	619
RV Parks & Campgrounds	774
Vacation Rentals	248
TOTAL CUSTOM TAB REFERRALS	2556



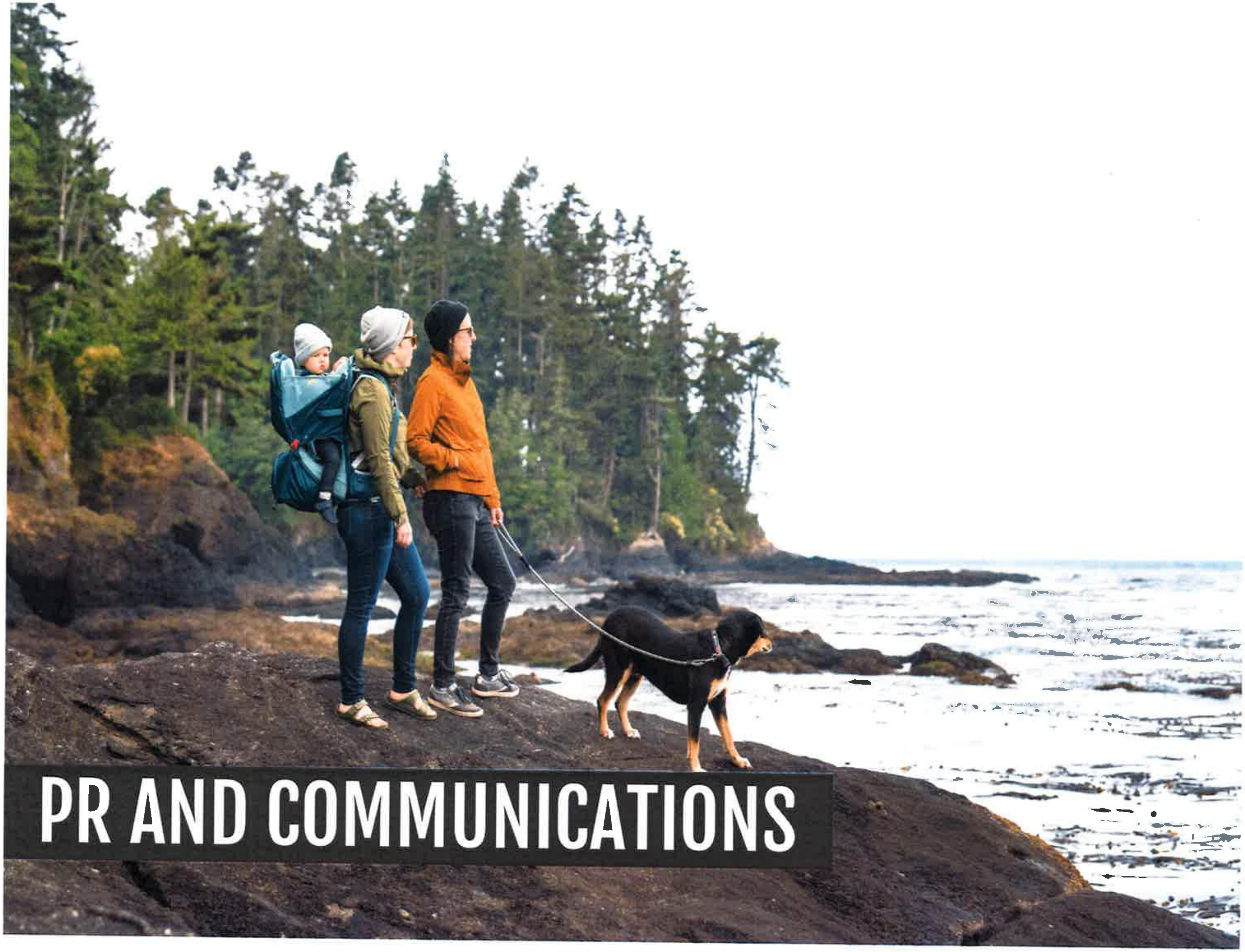
Referrals Line Graph | Bar Graph



OLYMPIC PENINSULA TRAVEL PLANNER

- Total Travel Planners Printed: 110,000
- Distribution, YTD Dec 2022:
  - Direct Consumer Requests: 12,030
  - Area Visitor Center Distribution: 10,388
  - Certified Folder* Distribution: 66,000
  - Other Bulk / Box Distribution: 23,604
- Distribution, Electronic: 7,439

Note: Certified Folder handles distribution on WA State Ferries, Coho Ferry, hotel lobbies and key visitor centers off-Peninsula, from Portland to Bellingham.



PR AND COMMUNICATIONS

COMMUNICATIONS: E-NEWS

Active Contacts: 54,034 (+6% over 2021)
Average Open Rate: 28% - 31% (1.5 X industry average)
Average CTR: 3% - 5% (2.5 X industry average)

Farmers Markets Return

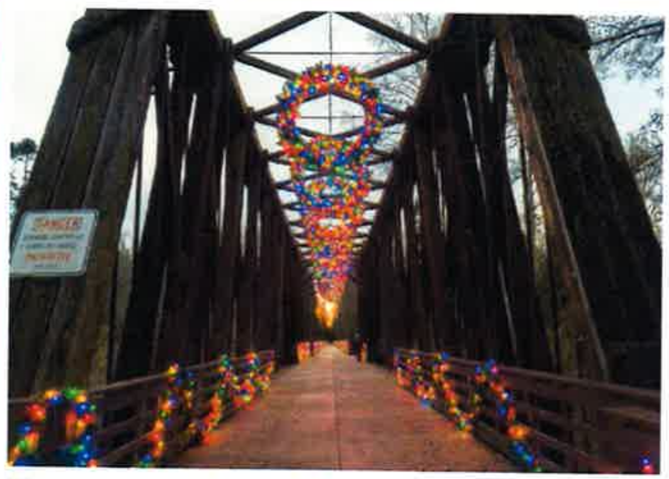
Port Townsend Farmers Market Photo Courtesy of David Conklin

Spring means fresh produce and the reopening of area farmers market are some dates to look forward to

Port Angeles Saturdays year-round
Port Townsend Saturdays starting April 2
Sequim Saturdays starting May 14
Shelton Saturdays starting in May

AN INSIDER'S VIEW of the OLYMPIC PENINSULA

Holiday Festivities



With shorter days and longer nights holiday lights are twinkling from Shelton or "Christmastown" as it's called at this time of year to the Jamestown S'Klallam Tribe and 7 Cedars illuminating the area around Blyn as well as the historic Railroad Bridge by the Dungeness River Nature Center in Sequim Port Angeles oozes holiday cheer at the Winter Ice Village and the Wintertide Festival of Lights at Webster's Woods at the Port Angeles Fine Arts Center For more details about where you can celebrate light this winter READ MORE

Olympic PENINSULA

Spring fever is real here on the Olympic Peninsula with flowers in full bloom and days becoming warmer May is National Bike Month celebrating the many benefits of getting outside on two wheels for both recreation and transportation Come explore our marvelous miles of trails around the peninsula and connect more deeply with the nuances of nature

This month we're featuring Jefferson County and our beautiful parks providing natural beauty with opportunities to be outside cycling hiking camping and more

away stay here and play We can't wait to welcome you to the Olympic ial

he Olympic Discovery Trail with the Sequim Wheelers | Photo by Roger Mosey

COMMUNICATIONS: MEDIA COVERAGE

MONEY INC

The Boston Globe

The Washington Post
Democracy Dies in Darkness

MATADOR NETWORK

TRAVEL + LEISURE

NATIONAL GEOGRAPHIC

Forbes

PRIDE JOURNEYS

USA TODAY TRAVEL | TALL SHIPS SAIL THE GREAT LAKES
GO ESCAPE

Outside+

The Seattle Times

Fodor's Travel

MORE PARKS

northwest TRAVEL & LIFE

woman's day

seattle refined

1889

tinybeans

Yakima

KUOW npr

SeattleMet

MEN'S JOURNAL

https://olympicpeninsula.org/media/

FAMILIARIZATION TOURS

Spring, 2022

- Lora Shinn, Seattle Times
- Peggy Cleveland, Like-Media
- Natalie Campagno, Tiny Beans
- Margarita Ibbott, DownshiftingPRO
- Lauren Kramer, Open Road Driver (BC)
- TBEX Post Conference Fam (4 social media influencers)

Summer, 2022

- Ralf Johnen, American Journal (Germany) – with Port of Seattle
- Yolanda Fletcher and Gary Fletcher, Cellet UK (Port of Seattle UK reps)
- Michael Hannwacker, Finanzen Verlag (Germany) – with Visit Seattle
- Susanne Arndt and Christina von Messling, Brigitte Magazine (Germany) – with State of WA Tourism (SWT)

Autumn, 2022

- Brandon Schultz / Becca Blond, social media influencers – with Aramark
- Gareth Clark, Wanderlust UK – with SWT
- Cherie Thiessen, Guide to Road Trips
- Emily Molina, Northwest Travel & Life


GRANT FUNDING
95

GRANT FUNDING 2022

- **TOURISM ENHANCEMENT GRANTS:**
  - 2022 Grant Fund: $100,000 (+ 2021 Unawarded funds carry-forward of $17,750). Total $117,750
  - 25 grant applications reviewed for 2022 requesting total $144,648
  - 20 grants awarded funds for 2022, totaling $117,480
  - 4 2021 awarded Funds, carried forward to event completion in 2022, totaling $23,222
  - Total 2022 grant payouts anticipated: $90,316
  - 2022 awarded grant funds carried over to 2023 (estimated): $25,774
- **VISITOR INFORMATION CENTER (VIC) GRANTS:**
  - 5 Clallam County VIC's are eligible; 4 applied
  - 4 projects were awarded funds totaling $20,594
  - 3 projects were completed ($17,094). 1 project ($3500) deferred to 2023.

LODGING TAX

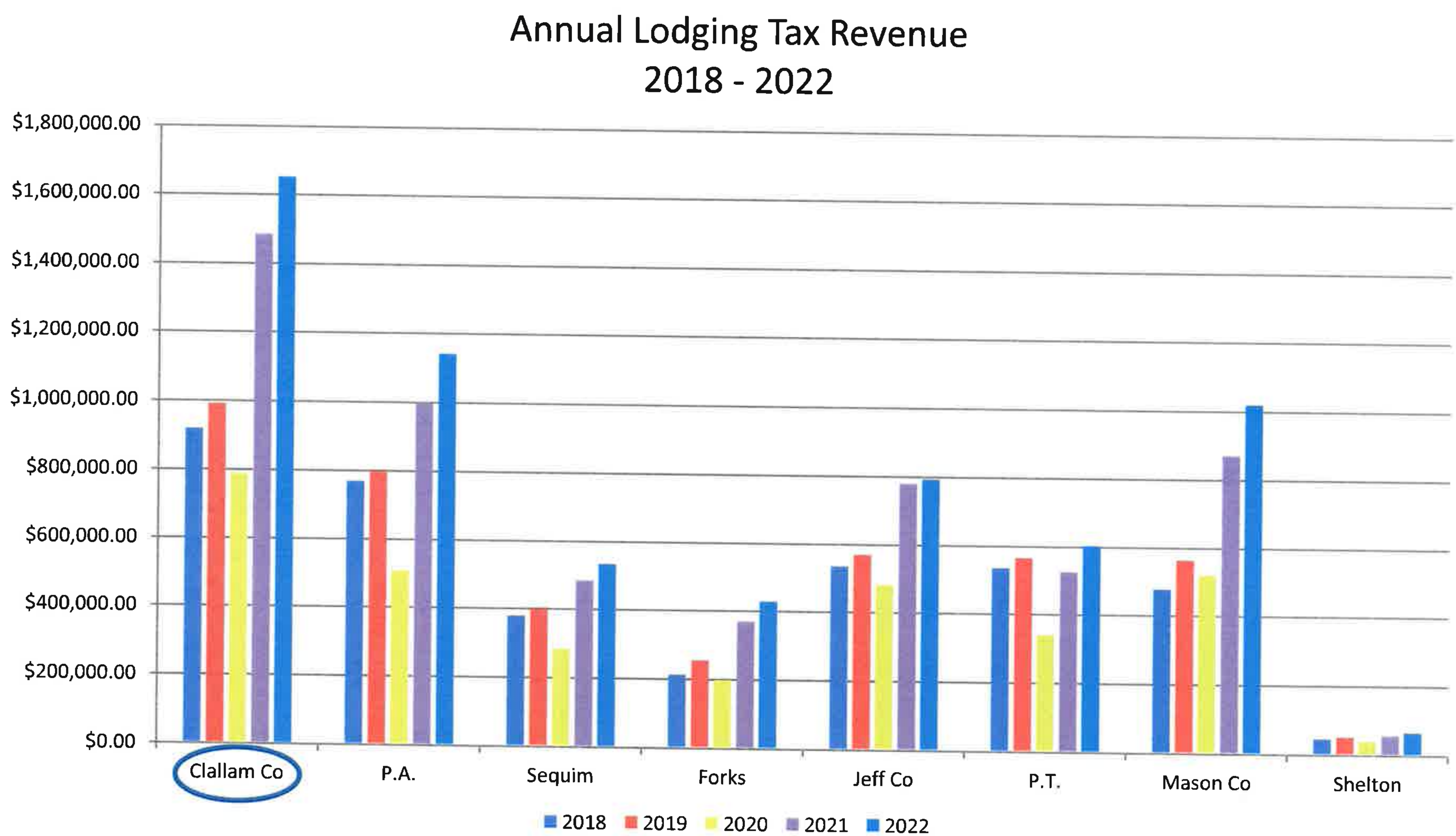
YEAR END LODGING TAX REPORT

- Unincorporated Clallam County finished 2022 with lodging tax revenues totaling **$1,651,642**. This is 11.24% above 2021
- In aggregate, Clallam County – including Forks, Port Angeles and Sequim – saw 2022 lodging tax revenues totaling **$3,753,201**, an increase of 12.5% above 2021

December 2022 Room Tax Report

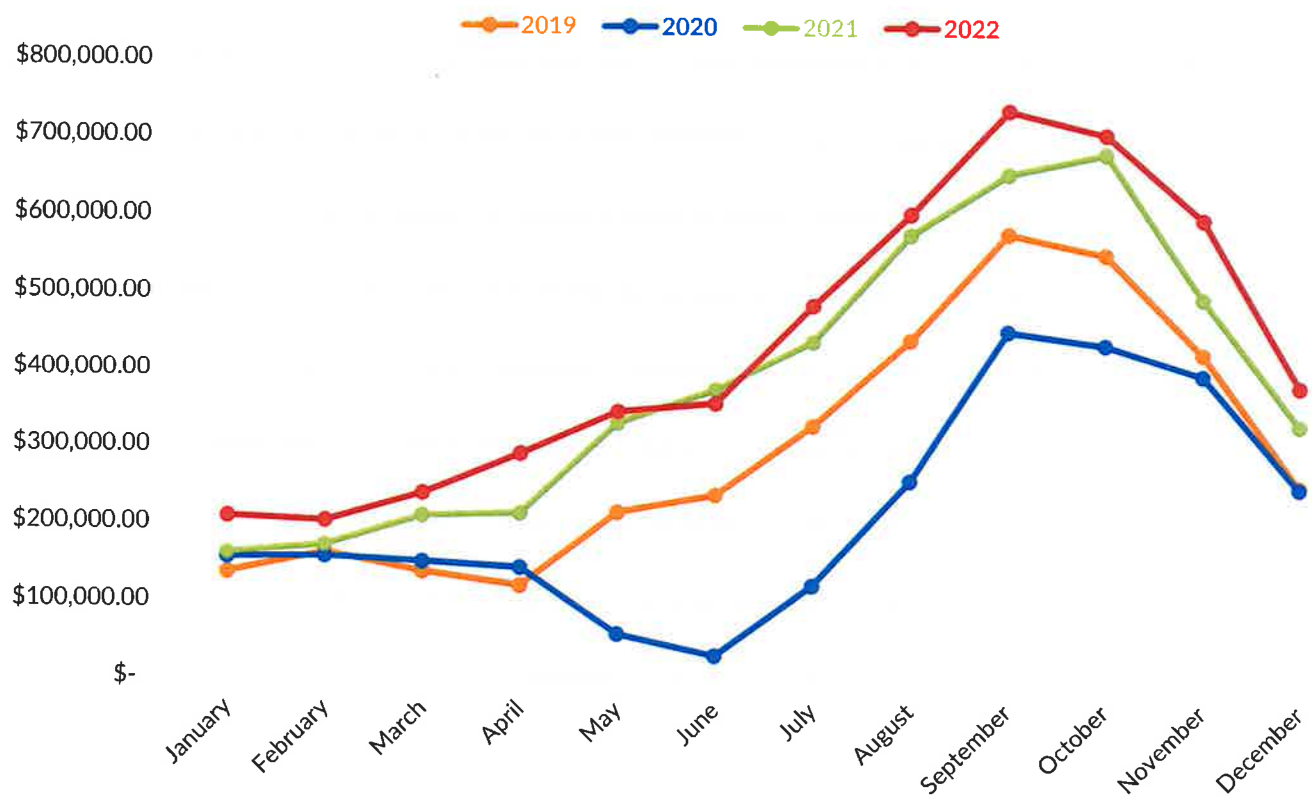
Clal. Co	January	February	March	April	May	June	July	August	September	October	November	December	Full Year	YTD	% Change over prior YTD	YTD-over-YTD % change from 2019
2022	$61,655.81	$61,942.93	$94,697.66	$102,318.23	$121,982.73	$126,841.89	$153,765.97	$198,802.60	$224,118.46	$212,620.30	$182,578.41	$110,337.43	$1,651,662.42	$1,651,662.42	11.24%	56.56%
2021	$41,234.47	$52,664.55	$73,732.76	$71,384.48	$114,540.40	$130,026.22	$151,555.38	$193,691.88	$192,217.99	$198,433.27	$169,412.80	$95,934.87	$1,484,829.07	$1,484,829.07	98.30%	49.74%
2020	$32,556.07	$37,693.22	$40,679.21	$39,731.36	$6,289.26	$2,198.56	$43,110.81	$102,444.69	$160,075.87	$132,469.30	$124,311.26	$66,996.65	[illegible]	[illegible]	[illegible]	
2019	$21,055.74	$43,046.43	$37,244.32	$29,807.02	$63,079.64	$65,055.68	$93,931.88	$135,017.28	$156,745.60	$152,906.83	$131,121.09	$63,596.63	$991,608.14	$991,608.14	8.01%	
2018	$20,039.32	$58,345.54	$25,978.70	$29,671.08	$49,322.91	$45,182.11	$73,573.25	$113,039.12	$115,095.98	$169,643.01	$173,853.16	$44,337.19	$918,071.37	$918,071.37	16.44%	
2017	$19,737.28	$57,589.40	$26,236.56	$21,010.60	$39,746.00	$78,751.14	$78,136.72	$98,096.40	$105,764.40	$102,560.50	$114,945.08	$45,556.24	$788,430.32	$788,430.32	25.64%	
2016	$13,263.38	$65,009.50	$17,596.01	$23,695.61	$25,665.70	$32,083.65	$45,697.55	$94,901.52	$92,816.54	$89,289.74	$105,454.70	$32,063.92	$627,540.18	$627,540.18	19.39%	
2015	$18,498.56	$53,383.24	$11,472.80	$11,450.60	$22,313.46	$20,414.18	$37,880.30	$74,184.70	$77,758.62	$77,149.30	$93,570.32	$27,540.36	$525,617.14	$525,617.14		
P.A.	January	February	March	April	May	June	July	August	September	October	November	December	Full Year	YTD	% Change	% Change
2022	$37,706.01	$31,718.02	$41,282.90	$50,058.81	$67,040.22	$73,265.10	$102,061.88	$130,873.85	$202,015.13	$188,341.61	$136,124.80	$79,898.40	$1,140,386.73	$1,140,386.73	14.29%	42.72%
2021	$29,706.66	$27,689.61	$34,779.76	$35,259.89	$55,570.09	$68,735.54	$81,724.74	$123,597.72	$124,139.64	$180,456.08	$75,632.65	$87,518.66	$997,793.06	$997,793.06	96.42%	24.55%
2020	$34,334.66	$30,426.63	$28,744.11	$31,752.03	$14,023.82	$5,387.68	$21,148.05	$37,748.92	$85,301.46	$100,138.89	$71,135.54	$47,848.92	$507,993.71	$507,993.71	-36.42%	
2019	$29,107.95	$31,261.66	$26,222.34	$22,065.27	$39,640.02	$48,157.01	$72,624.87	$96,293.39	$142,359.68	$144,375.36	$94,453.64	$52,463.96	$799,025.21	$799,025.21	3.92%	
2018	$18,643.30	$30,612.54	$22,686.34	$24,066.14	$36,654.61	$47,586.77	$71,125.43	$94,107.25	$144,298.29	$142,047.88	$93,364.80	$43,459.70	$768,853.05	$768,853.05	5.06%	
2017	$21,593.26	$26,565.78	$19,321.88	$24,119.06	$30,060.44	$41,111.18	$59,074.38	$89,816.42	$135,072.98	$137,473.32	$97,199.10	$50,434.30	$731,842.10	$731,842.10	3.69%	
2016	$22,540.80	$24,679.86	$40,770.18	$21,386.50	$34,065.92	$41,124.80	$58,782.14	$81,170.00	$124,299.26	$124,232.32	$93,031.74	$39,689.48	$705,773.00	$705,773.00	18.25%	
2015	$16,653.42	$19,918.77	$14,892.19	$20,395.22	$25,115.84	$40,632.02	$52,646.16	$71,411.98	$108,977.36	$111,495.74	$75,321.88	$39,389.22	$596,829.50	$596,829.50		
Sequim	January	February	March	April	May	June	July	August	September	October	November	December	Full Year	YTD	% Change	% Change
2022	$19,944.37	$18,715.99	$20,211.44	$27,275.46	$30,515.01	$29,776.90	$55,423.76	$69,937.34	$85,749.60	$70,343.96	$77,956.25	$27,614.08	$533,464.16	$533,464.16	10.09%	33.42%
2021	$16,542.54	$15,096.62	$20,862.28	$27,091.77	$28,950.88	$41,323.43	$53,995.58	$60,732.77	$50,049.48	$96,659.96	$45,675.45	$27,574.44	$484,555.20	$484,555.20	70.70%	21.19%
2020	$14,435.53	$16,708.72	$17,116.28	$15,186.08	$4,791.47	$15,904.01	$16,176.22	$24,528.28	$56,171.52	$36,833.06	$38,134.39	$25,372.15	$283,859.71	$283,859.71	-29.01%	
2019	$15,982.29	$14,533.37	$13,513.46	$13,753.99	$24,683.51	$25,005.68	$38,439.35	$45,097.27	$68,994.24	$63,544.40	$42,190.78	$34,093.55	$399,831.91	$399,831.91	5.75%	
2018	$14,979.30	$14,306.04	$14,275.72	$16,544.24	$19,538.77	$25,626.37	$35,052.87	$41,486.18	$66,161.67	$53,245.17	$20,197.47	$26,663.96	$378,083.76	$378,083.76	8.16%	
2017	$15,121.34	$14,273.06	$11,956.78	$14,553.62	$18,402.28	$23,241.58	$30,288.04	$37,489.36	$55,853.36	$59,745.86	$42,810.06	$22,808.58	$349,573.94	$349,573.94	11.85%	
2016	$12,320.30	$11,062.18	$10,295.50	$13,785.16	$14,694.88	$20,566.52	$26,855.20	$36,098.52	$54,558.06	$54,962.02	$37,840.56	$19,486.14	$312,525.34	$312,525.34	12.04%	
2015	$12,223.02	$8,997.22	$9,977.34	$12,747.28	$15,260.98	$18,731.34	$24,306.76	$30,020.78	$45,815.56	$48,365.04	$30,543.20	$15,946.94	$278,935.46	$278,935.46		
Forks	January	February	March	April	May	June	July	August	September	October	November	December	Full Year	YTD	% Change	% Change
2022	$15,177.37	$ 11,634.90	$ 20,071.35	$ 24,744.51	$ 27,189.49	$ 30,800.76	$ 40,135.51	$ 54,601.76	$ 57,910.36	$ 60,177.42	$ 50,155.28	$ 35,089.42	$427,688.13	$427,688.13	16.12%	68.56%
2021	$11,870.47	$9,568.20	$13,837.32	$13,862.82	$27,560.75	$29,628.50	$35,278.02	$49,920.41	$51,138.37	$57,454.61	$42,069.36	$25,839.09	$368,328.92	$368,328.92	85.92%	45.17%
2020	$9,609.28	$7,984.55	$8,996.30	$8,947.36	$8,756.91	$648.59	$7,845.14	$17,587.44	$33,530.16	$42,052.24	$30,870.12	$21,251.12	$198,109.54	$198,109.54	-21.92%	
2019	$8,841.54	$6,178.36	$8,335.22	$11,118.42	$11,925.56	$16,154.91	$26,893.64	$33,349.29	$41,329.82	$42,993.27	$30,125.38	$16,484.04	$253,729.43	$253,729.43	19.96%	
2018	$7,914.92	$7,290.66	$8,511.72	$9,384.98	$13,887.94	$11,590.67	$19,384.22	$26,460.48	$37,425.29	$31,891.26	$26,305.63	$13,359.95	$211,510.72	$211,510.72	9.65%	
2017	$6,965.52	$6,271.14	$8,455.22	$7,215.28	$10,891.28	$11,614.02	$18,080.80	$23,388.14	$29,879.18	$30,043.92	$27,253.60	$12,806.26	$192,894.66	$192,894.66	13.74%	
2016	$6,575.56	$4,598.52	$5,706.10	$6,351.92	$10,945.72	$10,646.16	$13,559.28	$20,214.66	$24,555.54	$30,176.72	$16,871.16	$17,082.96	$169,587.60	$169,587.60	12.22%	
2015	$6,534.56	$5,148.50	$5,559.40	$6,994.62	$8,381.54	$9,081.26	$10,161.34	$15,510.16	$23,759.04	$29,235.40	$20,273.02	$10,446.24	$151,115.38	$151,115.38		

LODGING TAX SUMMARY



HOW IS THE OP DOING YEAR TO YEAR

- 15% increase in lodging tax revenue December 2022 vs 2021*
- 11% overall increase in lodging tax revenue 2022 vs 2021 YTD (January to December)**



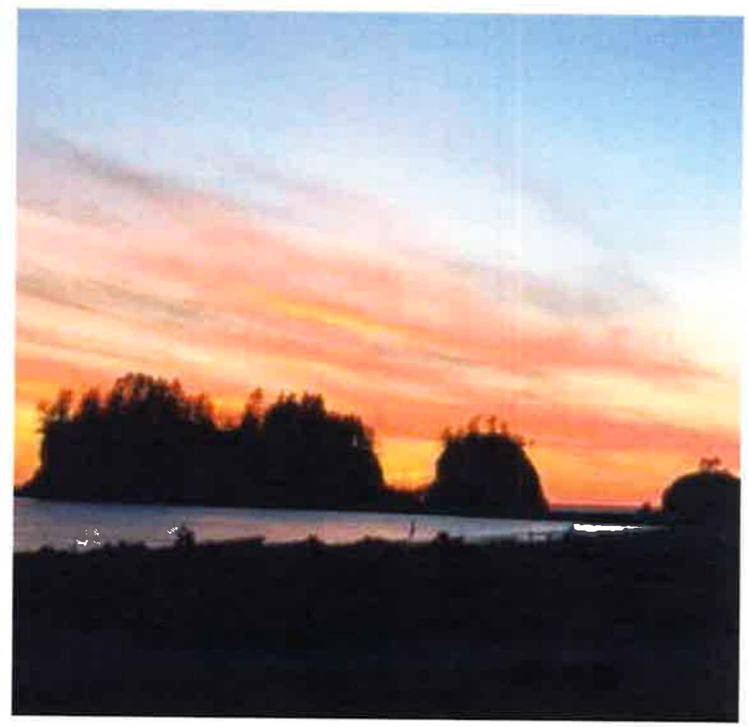
*Numbers are based on December 1 to 31, 2022 vs December 1 to 31, 2021 lodging tax revenue (includes Clallam, Port Angeles, Sequim, Forks, Jefferson and Port Townsend).
**Numbers are based on January 1 to December 31, 2022 vs January 1 to December 31, 2021 lodging tax revenue (includes Clallam, Port Angeles, Sequim, Forks, Jefferson and Port Townsend).

Olympic PENINSULA

WHAT'S ON THE HORIZON FOR 2023?

- WA Legislature is in (long) session – Support needed for State of Washington Tourism funding. Save the Date: March 14, 2023 for Tourism / Hospitality Day in Olympia
- Some transportation "opportunities" throughout 2023:
  - Hood Canal Bridge closure
  - Highway 101 (and others) significant roadwork
  - Ferries. Ferries. Ferries.
- Closure of Hurricane Ridge Visitor Center (2023-2024)
- Enhance content on Washington's TREAD map app to help with visitor disbursement
- Continued growth in international visitor traffic to SEA and the OP
- Continued increase in media and fam tour requests
- Continued focus on growing our off-peak (non-summer) visitation
- Developing a 5-year Olympic Peninsula Tourism Strategic Plan

2022 —A MIGHTY FINE YEAR FOR THE OP



Olympic
PENINSULA

Thank you, Clallam County LTAC !

Marsha Massey
Executive Director
Olympic Peninsula Visitor Bureau
Director@olympicpeninsula.org
360.452.8552

Lodging Tax Advisory Committee

Olympic Peninsula Visitor Bureau
TREAD Map App

OLYMPIC PENINSULA
VISITOR BUREAU

618 South Peabody Street, Ste. F
Port Angeles WA 98362
800-942-4042 or 360-452-8552

www.olympicpeninsula.org

January 20, 2023

Clallam County Lodging Tax Advisory Committee
Attention: Commissioner Randy Johnson
223 East 4th Street, Suite 4
Port Angeles, WA 98362

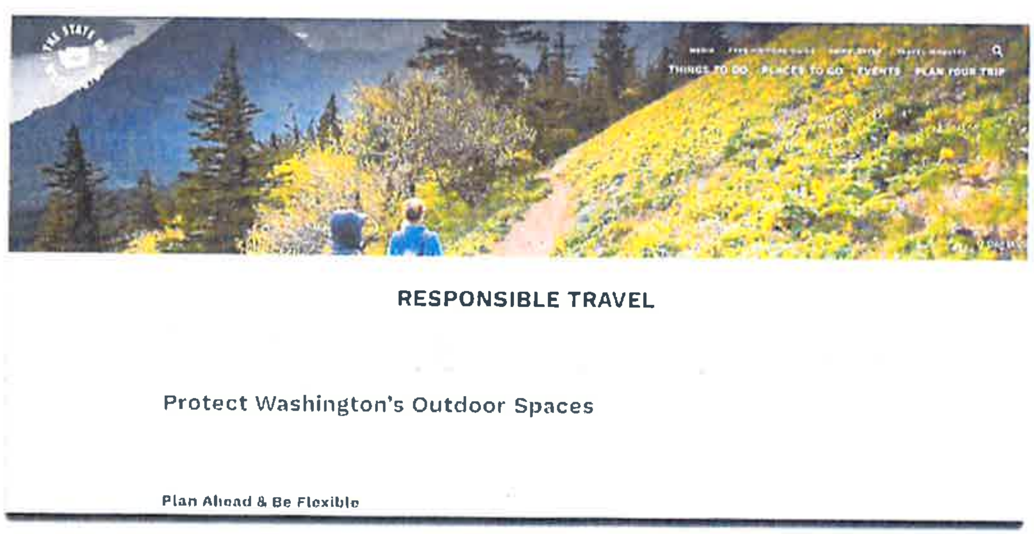
RE: Summary Report for 2022 Grant Funding – TREAD Map App

Dear Commissioner Johnson and LTAC Members:

In 2022, the Clallam County Lodging Tax Committee provided grant funding to the Olympic Peninsula Visitor Bureau in support of Clallam County's representation in the new Washington State TREAD Map App, being developed in conjunction with the State of Washington Tourism office.

As stated in our original application, TREAD is an outdoor recreation map app with real time trail data that provides for improved use of public lands by helping with dispersion and real time messaging. This project is spearheaded by State of Washington Tourism (SWT) Office working with the TREAD and Dharma Maps teams. The program was piloted in 2021 in the Wenatchee / Chelan area, where over 4000 people registered, and was launched statewide in late Spring, 2022.

The State of Washington Tourism actively promotes responsible recreation on their website, social media, and other consumer communications. The TREAD map app is a valuable tool, which provides real-time updates from land managers, tribes, destination marketing organizations, and other users about trail conditions, crowd levels, fire danger, and more.



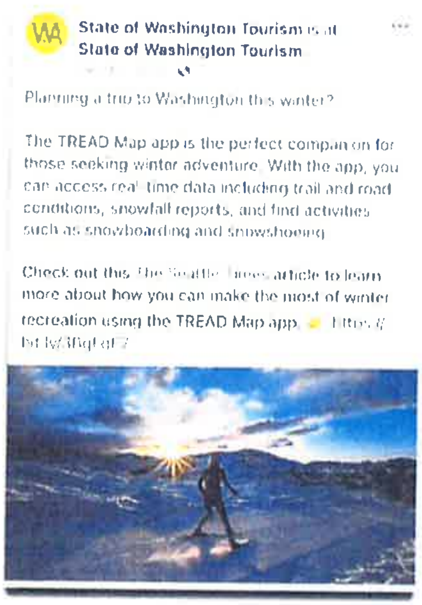
Under the Olympic Peninsula Tourism Commission banner, Clallam and Jefferson counties are partnering in the funding to represent the Olympic Peninsula region.

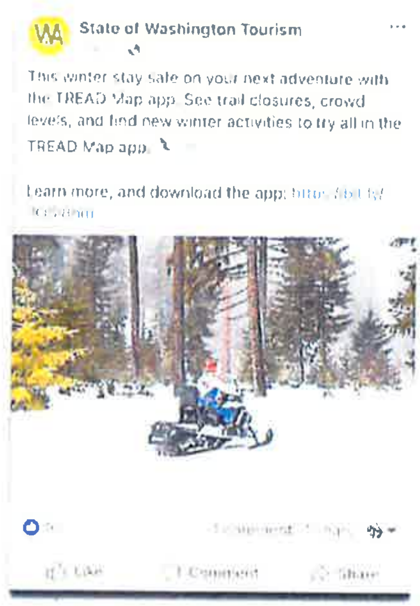
Funding Summary:

Clallam Co. LTAC Grant	$15,000
OPVB General Budget	$15,000
Jefferson County TCC	$30,000
TOTAL to SWT:	$60,000

Having convened initial meetings with our area land managers, the State of Washington Tourism Office and the TREAD team, follow up work is now underway. There has been positive response from the US Forest Service, Department of Natural Resources, and State Parks. Others in the discussion include Olympic National Park, Olympic Coast National Marine Sanctuary, Clallam Co Parks, Jefferson Co Parks, regional State Parks representatives, the ODT and others. We continue to work with the TREAD team and others to populate the app with initial information regarding the most popular sites on the Olympic Peninsula, while user generated content is also being obtained. We will be working with focus on content this winter / spring ahead of the peak summer season.

Once we have a solid base of content built in for the Olympic Peninsula, the OPTC will also ramp up our own communications in support of the TREAD map app. To date, most of the communications have been of a general nature from SWT.





We will have further updates to share later in the spring.

Our sincere thanks to the Lodging Tax Advisory Committee for their support of this important project.

Sincerely,

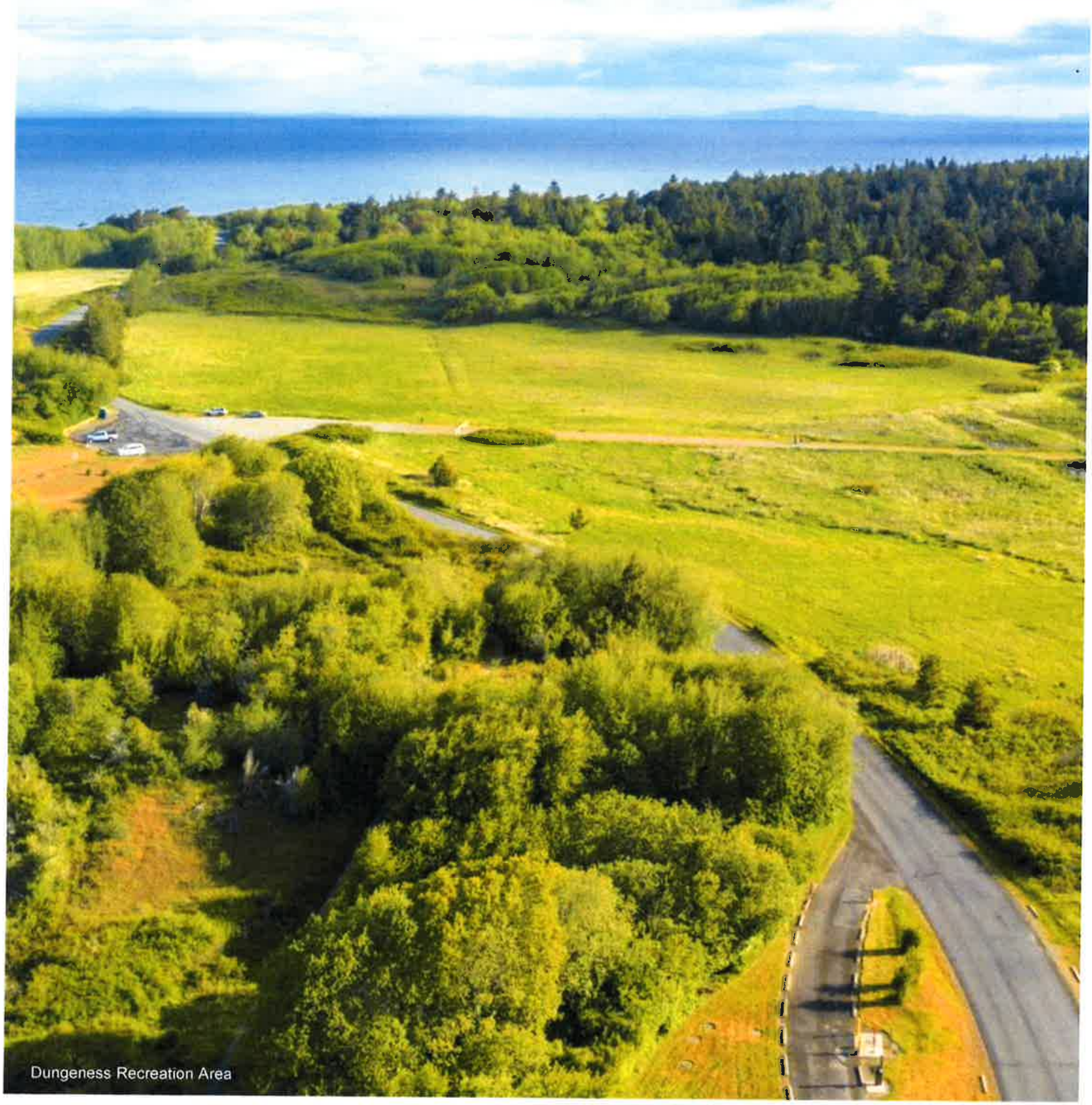
Marsha Massey

Marsha Massey
Executive Director

Lodging Tax Advisory Committee

Clallam County Parks and Fair

CLALLAM COUNTY PARKS AND FAIR LTAC 2022 FINAL PROJECT REPORT

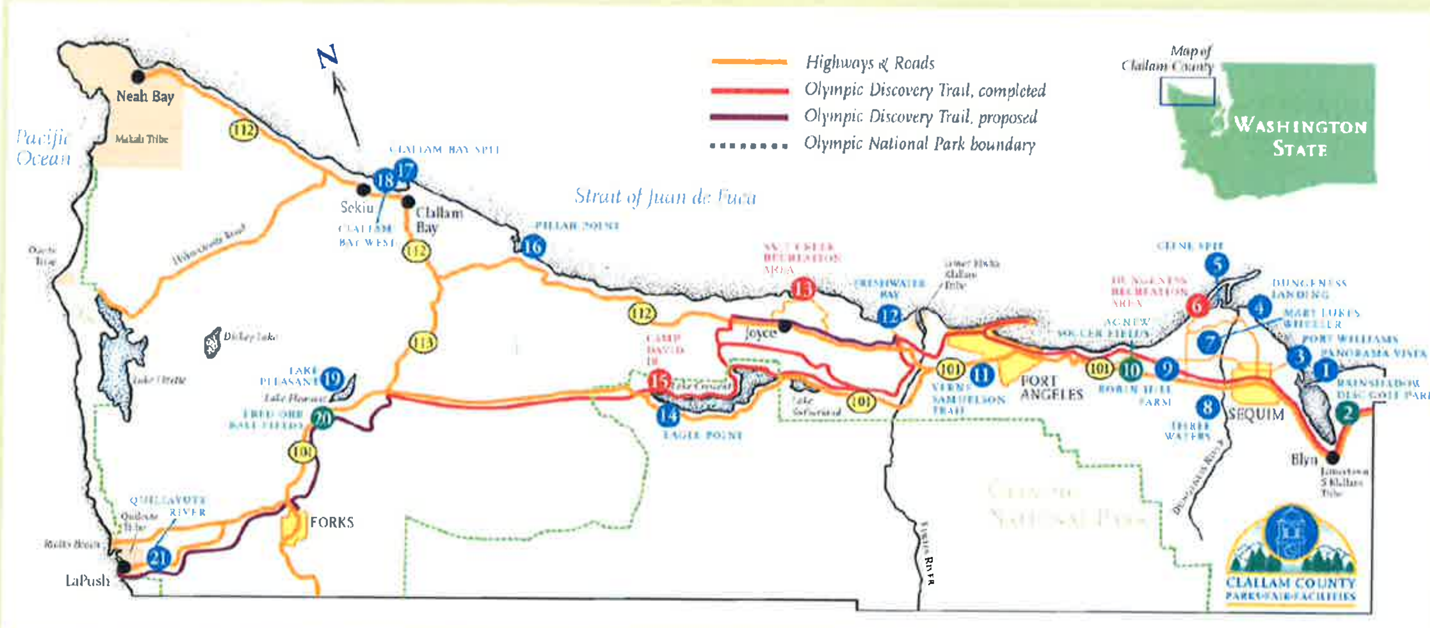


Dungeness Recreation Area

CLALLAM COUNTY PARKS, FAIR & FACILITIES
223 East 4th Street, Suite 7, Port Angeles, WA 98362

CLALLAM COUNTY PARKS AND FAIR

BACKGROUND



22 Clallam County Parks

Clallam County Parks span from Quillayute River Park near Forks to Rainshadow Disc Golf Park in Blyn.

- 19 Day-Use Parks (including 3 sports-parks)
- 3 Overnight-Use Parks (Dungeness Recreation Area, Salt Creek Recreation Area, and Camp David Jr.)

Clallam County Fairgrounds

Fairgrounds located in Port Angeles near airport

- Hosts annual “small county fair, with big county feel.”

Campgrounds and Fairgrounds (camping & events drawing out-of-town visitors) contribute to lodging tax funds.

CLALLAM COUNTY PARKS AND FAIR

TOURISM-RELATED ACTIVITIES

Clallam County Parks and Fair attract visitors and give access to natural areas, numerous outdoor activities, and Fair entertainment such as:

- **Tent & RV Camping**
- **Epic, entertaining Fair with local flare**
- **Youth and Group camp activities**
- **Hiking, horseback riding, bird watching, wildlife viewing, beachcombing**
- **Fishing, crabbing, clamming, smelting**
- **Recreational boating, surfing, windsurfing, kayaking, scuba diving**
- **Marine, freshwater, forest life observation and study**
- **Picnicking, geocaching**
- **Races - run, bike, boat, track meets**
- **Reunions, weddings, memorials, tourism photoshoots**

Camp David Jr. County Park

CLALLAM COUNTY PARKS AND FAIR

EVENTS & PARTNERSHIPS

Clallam County Parks partners on events such as:

- Winter Warm-Up Disc Golf Tournament
- Rainshadow Charity Disc Golf Tournament
- Wanda Fuca Downwinder Paddle Race
- North Olympic Discovery Marathon
- The Big Hurt Triathlon
- Juan de Fuca Festival of the Arts
- Frosty Moss Relay Run
- Washington Coast Beach Clean-Up
- Clallam Bay/Sekiu Fun Days
- PAHS Salt Creek Invitational Track Meet
- Bicycle Rides Northwest

Rainshadow Disc Golf Park

Salt Creek Recreation Area (SCRA) & Dungeness Recreation Area (DRA) DATA

INCREASE OF SITES USED 2019-2022

MONTH	SCRA 2019 Sites Used	SCRA 2020 Sites Used	SCRA 2021** Sites Used	SCRA 2022** Sites Used
January	217	108	391	265
February	95	275	442	304
March	463	216	1,033	672
April	868	30	1,714	1,108
May	1,597	31	2,065	1,706
June	1,963	30	2,282	2,003
July	2,511	2,342	2,728	2,548
August	2,680	2,672	2,691	2,662
September	1,816	2,252	2,143	2,017
October	935	1,659	1,359	1,205
November	344	452	0	369
December	146	376	0	217
TOTALS	**13,635**	**10,443**	**16,848**	**15,076**
		*C-19 Mandated Park Closure April-June	**As of 10/31/2021	**Close Approximations

MONTH	DRA 2019 Sites Used	DRA 2020* Sites Used	DRA 2021** Sites Used	DRA 2022** Sites Used
January	97	68	236	166
February	92	7	176	126
March	276	150	429	352
April	393	58	820	521
May	878	62	1,177	972
June	1,119	51	1,543	1,275
July	1,830	1,545	2,021	1,808
August	1,868	2,028	1,924	1,935
September	880	1,387	1,258	1,107
October	393	696	519	506
November	142	215	0	149
December	84	199	0	118
TOTALS	**8,052**	**6,466**	**10,103**	**9,035**
		*C-19 Mandated Park Closure April-June	**As of 10/31/2021	**Close Approximations

Eagle Point County Park

CLALLAM COUNTY PARKS AND FAIR
LTAC 2022 FUNDS SUPPORT

- Purchased air & print media advertisements for fair and parks
- Summer park ranger seasonal. This year season extended to support parks, as use has dramatically increased.
- Restocked marketing brochures, maps.
- Assistance with Maintenance of day-use parks and beach access areas for clean and safe parks.

Lake Pleasant County Park

CLALLAM COUNTY PARKS AND FAIR

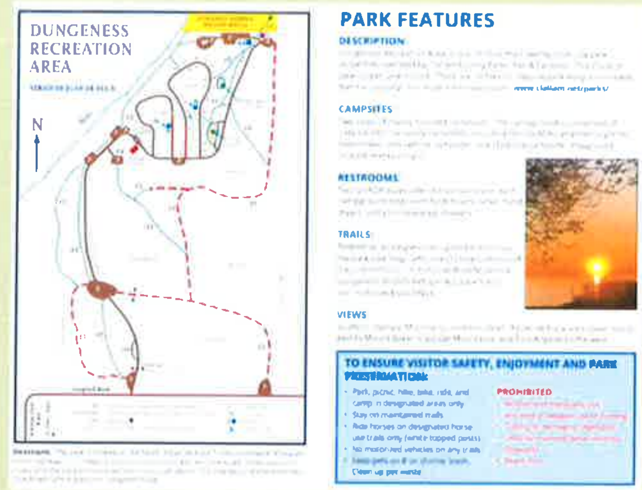
LTAC FUNDED REQUEST & EXPENDITURES

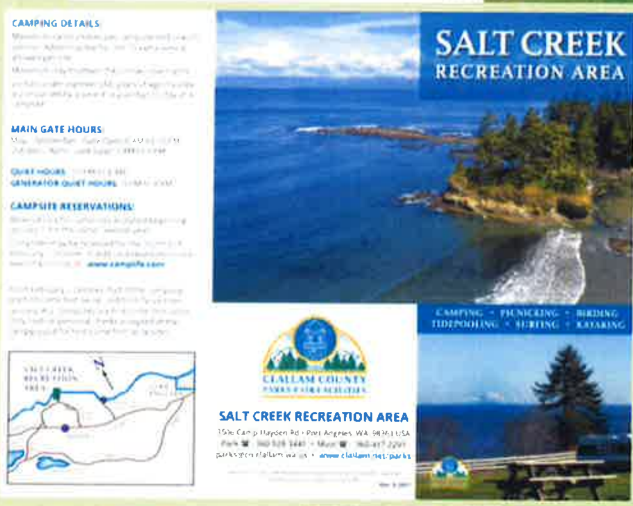
2022 LTAC Actual Expenditures

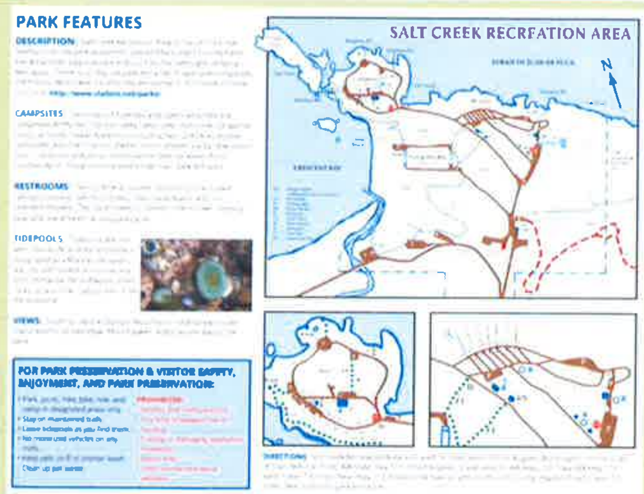
$ 22,306.25	Parks & Fair Advertising and Social Media
$ 13,047.18	Summer Seasonal Ranger Position
$ 8,400.00	Maintenance of day-use parks and beaches
$ 43,753.43	Total EXPENDED

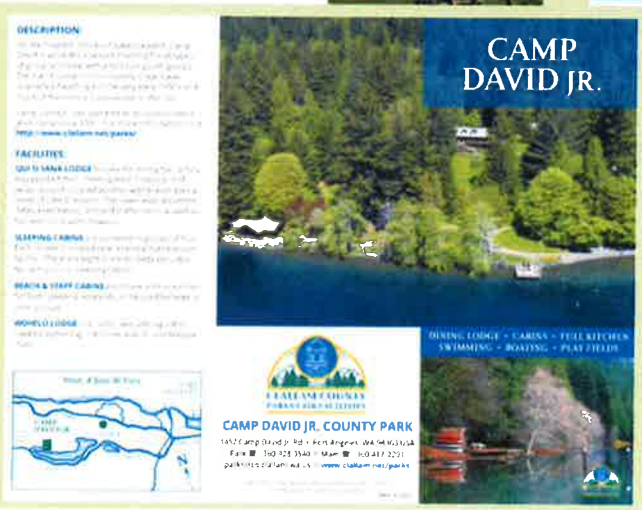
Robin Hill Farm County Park

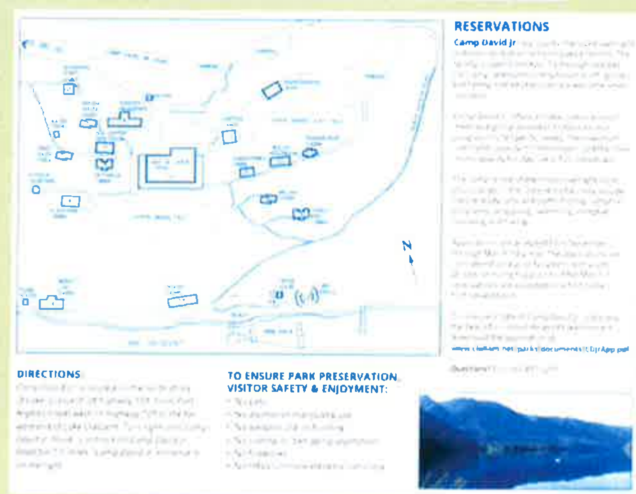
CLALLAM COUNTY PARKS AND FAIR
UPDATED 2022 PARK BROCHURES



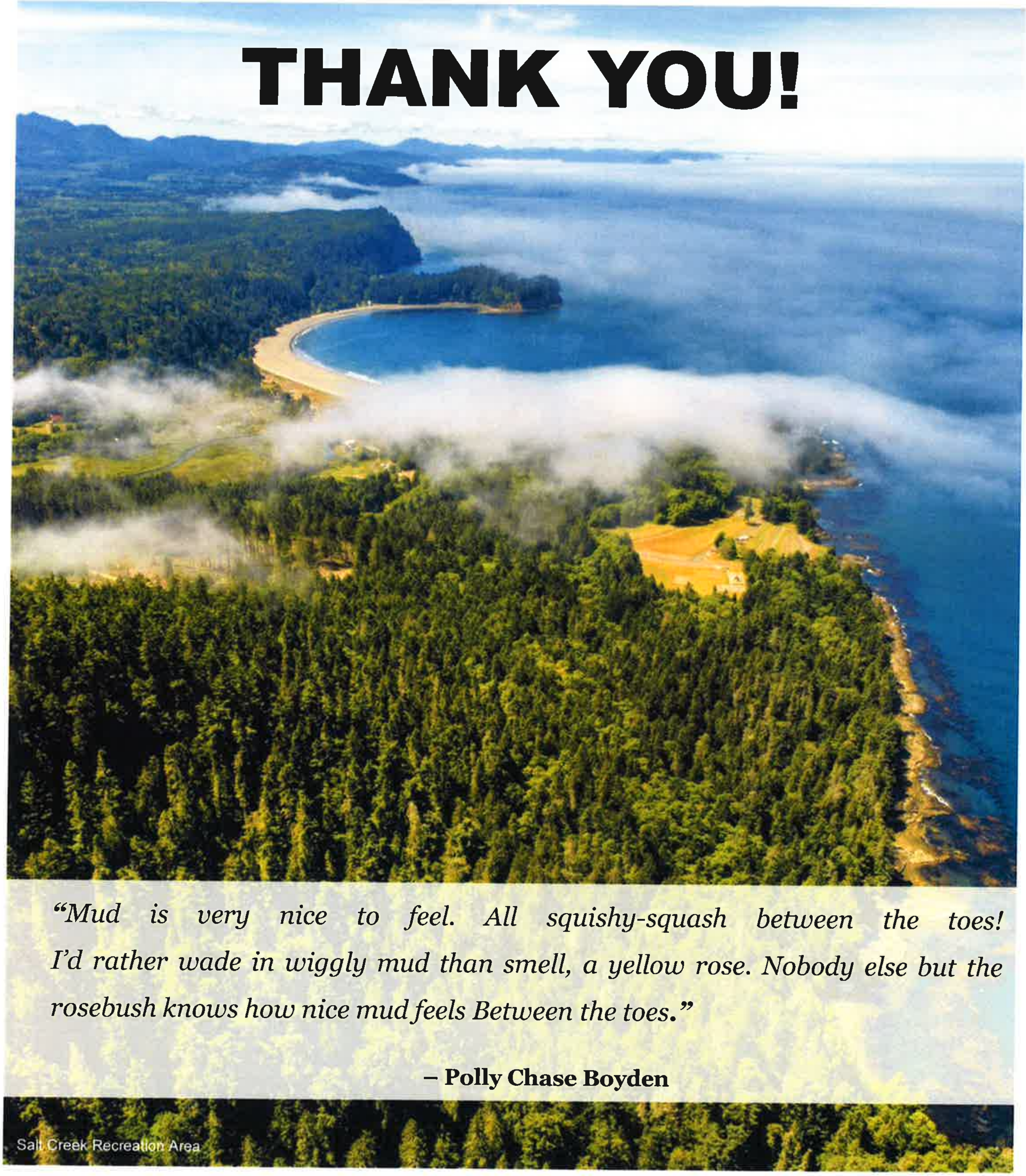








THANK YOU!



"Mud is very nice to feel. All squishy-squash between the toes! I'd rather wade in wiggly mud than smell, a yellow rose. Nobody else but the rosebush knows how nice mud feels Between the toes."

– Polly Chase Boyden

Salt Creek Recreation Area

CLALLAM CO. PARKS, FAIR & FACILITIES DEPT.
223 E. Fourth St., Suite 7, Port Angeles, WA 98362
(360) 417-2291

INVOICE

TO: Clallam County Hotel/Motel Tax Fund
223 E. Fourth St., Suite 4
Port Angeles, WA 98362

Date	Invoice
11/16/2022	HM2022-1103

Quantity	Unit	Description	Rate	Amount
		CLALLAM BAY PARK		
		Assistance with Maintenance and Operations Costs - 2022	8,400.00	8,400.00
		TOTAL BILLING		**$8,400.00**

Lodging Tax Advisory Committee

Port Angeles Chamber of Commerce
Jazz in the Olympics

PORT ANGELES
CHAMBER OF COMMERCE

Clallam County Lodging Tax Report

Jazz in the Olympics
January 20, 2023

Thank you to the Clallam County Lodging Tax Committee and the Clallam County Board of Commissioners for the $25,000 grant in 2022 to the Port Angeles Chamber of Commerce for producing the resurgence of the Jazz in the Olympics music festival in the month of April. Not knowing how well a jazz festival would be received in our area, or how attractive it would be to bring visitors from outside of Clallam County, it was critical for us to have these lodging tax funds to explore the efficacy of such an event. Because of this grant, we were able to bring in a headliner act that is nationally (and internationally) famous in jazz and music circles: Big Bad VooDoo Daddy. The show was sold out, but we were disappointed with the lack of visitors from outside our area – most of the attendees were locals. In the end, our expenses of just over $56,000 were nearly covered completely, through ticket sales, sponsorships, and this very important grant.

Based on our experience, the committee organizing Jazz in the Olympics has decided to not produce this event again this year. We are in discussion about the possibilities of producing Jazz in the Olympics again in the future. But we remain very thankful for the support of this grant. It enabled us to commit to a high quality festival in a time of year we were targeting to bring more visitors to our area for overnight stays.

Thank you for your support!

Sincerely,

Marc Abshire
Executive Director
121 E. Railroad Ave
Port Angeles, WA 98362
director@portangeles.org
(360) 452-2363

Lodging Tax Advisory Committee

Port Angeles Chamber of Commerce
Winter Ice Village

PORT ANGELES
CHAMBER OF COMMERCE

Clallam County Lodging Tax Report

Ice Rink Equipment & Infrastructure for Winter Ice Village
January 20, 2023

Thank you to the Clallam County Lodging Tax Committee and the Clallam County Board of Commissioners for the $60,000 grant in 2022 to the Port Angeles Chamber of Commerce for purchase of equipment and infrastructure for the annual Winter Ice Village. This annual activity continues to grow in popularity, both among Clallam County residents and visitors from outside of Clallam County. This past year, we were able to purchase items from Ice America that we normally have to rent each year, saving nearly $20,000 in rental costs each year for the foreseeable future. We spent $80,284 for this purchase (see attached), made possible because of this $60,000 grant from Clallam County Lodging Tax.

This past season, we had 11,678 skaters participate during the 46 days the ice rink was operating. About 20%, or more than 2,300 participants came from zip codes outside of Clallam County, and those 2,300 came from 43 of our 50 states and foreign countries, from Canada to Azerbaijan. About 60% of participants were under 18 years old, about 5% were older than 55 years old, and our oldest participant was 86 years old.

The equipment purchase this grant made possible will also support other events in our community, including the roller skating rink we plan to produce over the summer (we will be able to use the ice rink dasher boards for the roller rink perimeter, so the positive impact of this investment goes beyond the Winter Ice Village. Our goal of not requiring or requesting lodging tax fund support for continued operation of the Winter Ice Village remains intact.

Thank you for your support!

Sincerely,

Marc Abshire
Executive Director
121 E. Railroad Ave
Port Angeles, WA 98362
director@portangeles.org
(360) 452-2363

Bill Payment

Port Angeles Chamber of Commerce

121 E. Railroad Ave
Port Angeles, WA 98362

Paid To
Seaside Ice, LLC 501 Herondo St, Ste 56 Hermosa Beach, CA 90254

Date	3/1/2022
Check/Ref No	20439
Amount	$25,760.00
Payment Type	Check

Date	Type	Reference	Original Amount	Balance	Discount	Payment
3/1/2022	Bill		$25,760.00	$25,760.00		$25,760.00

Bill Payment

Port Angeles Chamber of Commerce

121 E. Railroad Ave
Port Angeles, WA 98362

Paid To
Seaside Ice, LLC 501 Herondo St, Ste 56 Hermosa Beach, CA 90254

Date	9/19/2022
Check/Ref No	20669
Amount	$24,834.00
Payment Type	Check

Date	Type	Reference	Original Amount	Balance	Discount	Payment
9/1/2022	Bill	1525	$24,834.00	$24,834.00		$24,834.00

Bill Payment

Port Angeles Chamber of Commerce

121 E. Railroad Ave
Port Angeles, WA 98362

Paid To
Seaside Ice, LLC 501 Herondo St. Ste 56 Hermosa Beach, CA 90254

Date	11/4/2022
Check/Ref No	20699
Amount	$26,745.00
Payment Type	Check

Date	Type	Reference	Original Amount	Balance	Discount	Payment
11/1/2022	Bill	1600	$26,745.00	$26,745.00		$26,745.00

Bill Payment

Port Angeles Chamber of Commerce

121 E. Railroad Ave
Port Angeles, WA 98362

Paid To
Seaside Ice, LLC 501 Herondo St. Ste 56 Hermosa Beach, CA 90254

Date	12/13/2022
Check/Ref No	20763
Amount	$2,945.00
Payment Type	Check

Date	Type	Reference	Original Amount	Balance	Discount	Payment
12/1/2022	Bill	1708	$2,945.00	$2,945.00		$2,945.00

Lodging Tax Advisory Committee

Dungeness Crab & Seafood Festival

January 24, 2023

Dungeness Crab & Seafood Festival
PO Box 2560
Port Angeles, WA 98363

To: Clallam County Lodging Tax Committee
Sub: CrabFest Equipment Grant of $15,550.

Our first full festival since 2019 was held October 7-9 on the Port Angeles waterfront. The Festival was very successful, we were excited how strongly people returned to our first full festival since 2019.

We purchased the first two very essential pieces of equipment, commercial steam tables, to enable us to be able to hold at temperature and allow us to provide continual crab dinners. We purchased additional tents to provide cover for our expanded operations. (In amazing twist, it was the first time in the history of the festival it did not rain, but we know it will again). The two on-demand water heaters provide additional hot water for our second operation on the pier at the Grab-A-Crab Crab Derby, where we process approximately 2,000 crabs.

However, we did not find the main piece of equipment we need – a fully jacketed temperature controlling crab cooker. This year we still could not cook all the crabs fast enough, but we were able to serve them at maximum speed with our new steam tables. Our cooking crew and consultants all agreed that there is no point in buying anything but what we need to last and have the capacity and ability to hold temperatures. We searched with no results We learned that when we find what we want, a used cooker with the right specifications, it is likely to cost upwards of $10,000. We will find the cooker this year.

Here is what we spend this year:

Steam table 1	$1,682.31	
Steam table 2	$1,680.25	
Tents	$2,183,54	- 2- 10x10 tents, 2 10x20 tents
Water Heaters	$304.06	- 2 on demand propane water heaters

Total Spent	**$5,850.16**	
Grant	**$15,500.00**	
Balance	**9,649.84**	Purchase of crab cooker in 2023

Thanks for your understanding.

Scott

Scott Nagel
Executive Director
Dungeness Crab & Seafood Festival

WebstaurantStore
Sales Invoice

Order Number	User ID	Date Ordered
78369841	236368	9/6/22 at 3:02 PM

Bill To	***Ship To***	***Shipping Method***
Michael mcquay Kokopelli Grill 203 E FRONT ST Port Angeles, WA 98362	**Michael McQuay** Kokopelli Grill 203 E FRONT ST Port Angeles, WA 98362-2908	Common Carrier

Your Contact	Customer PO	Customer Phone
help@webstaurantstore.com		(360) 457-6040

Item Number	Description	Unit Price	QTY	Tax	Total
423GST4WELP	ServIt GST-4WE-LP Four Pan Open Well Liquid Propane Steam Table with Undershelf - 14,000 BTU	$1,289.00	1	$113.43	$1,289.00

SubTotal:	$1,289.00
Tax:	$136.06
Shipping & Handling:	$257.25
Liftgate:	Yes
Total (USD):	$1,682.31

Payment Method: BlueTarp

Thank you for your business!

WebstaurantStore
42 Industrial Circle Attn: Returns Department, Door #21
Lancaster, PA 17601
717-392-7472

WebstaurantStore

Sales Invoice

Order Number	User ID	Date Ordered
78315364	236368	9/4/22 at 11:42 AM

Bill To	***Ship To***	***Shipping Method***
Michael mcquay Kokopelli Grill 203 E FRONT ST Port Angeles, WA 98362	**Michael McQuay** Kokopelli Grill 203 E FRONT ST Port Angeles, WA 98362-2908	Common Carrier

Your Contact	Customer PO	Customer Phone
help@webstaurantstore.com		(360) 457-6040

Item Number	Description	Unit Price	QTY	Tax	Total
423GST4WELP	ServIt GST-4WE-LP Four Pan Open Well Liquid Propane Steam Table with Undershelf - 14,000 BTU	$1,289.00	1	$113.43	$1,289.00

SubTotal:	$1,289.00
Tax:	$135.89
Shipping & Handling:	$255.36
Liftgate:	No
Total (USD):	$1,680.25

Payment Method: Visa - XXXX5075

Thank you for your business!

WebstaurantStore
42 Industrial Circle Attn: Returns Department, Door #21
Lancaster, PA 17601
717-392-7472

Your Account › Your Orders › Order Details

Order Details

Ordered on September 21, 2022 Order# 113-4528200-5996265

View or Print invoice

Shipping Address
Kelly Hill
841 THORNTON DR
SEQUIM, WA 98382-9594
United States

Payment Method
Debit **** 1504

Order Summary

Item(s) Subtotal:	$139.99
Shipping & Handling:	$0.00
Total before tax:	$139.99
Estimated tax to be collected:	$12.04
Grand Total:	**$152.03**

Arriving tomorrow by 10 PM

Hapyvergo 7L Portable Propane Gas Water Heater 1.85 GPM Outdoor Tankless Instant Hot Water Heater With Digital Display For Shower RV Camping Cabin Boat Barn

Sold by: Hapyvergo

$139.99

Condition: New

Buy it again

Track package

Get product support

Cancel this delivery

Return items

Share gift receipt

Leave seller feedback

Archive order

Items from Your List

Shipped on September 19, 2022	
Items Ordered 1 of: *Hapyvergo 7L Portable Propane Gas Water Heater 1.85 GPM Outdoor Tankless Instant Hot Water Heater With Digital Display For Shower RV Camping Cabin Boat Barn* Sold by: Hapyvergo (seller profile) Condition: New	**Price** $139.99
Shipping Address:	

Final Details for Order #111-6497614-0125846

Print this page for your records.Print this page for your records.Print this page for your records.

Order Placed: March 11, 2022
Amazon.com order number: 111-6497614-0125846
Order Total: $534.54

Shipped on March 14, 2022

Items Ordered	**Price**
1 of: *ABCCANOPY Ez Pop Up Canopy Tent with Sidewalls 10X20 Commercial -Series,Black* Sold by: #1 Instant Shelter (seller profile) | Product question? Ask Seller Condition: New	$489.95

Shipping Address:
Kelly Jo Hill c/o Ron
105 W CHANCE A LA MER NW
OCEAN SHORES, WA 98569-9660
United States

Shipping Speed:
FREE Prime Delivery

Payment information

Payment Method:
Debit Card | Last digits: 1504

Billing address
Scott Nagel
105 1/2 E 1ST ST
PORT ANGELES, WA 98362-2929
United States

Item(s) Subtotal:	$489.95
Shipping & Handling:	$0.00

Total before tax:	$489.95
Estimated tax to be collected:	$44.59

Grand Total:	**$534.54**

To view the status of your order, return to Order Summary.

Final Details for Order #111-5586499-7457031

Print this page for your records.Print this page for your records.

Order Placed: March 8, 2022
Amazon.com order number: 111-5586499-7457031
Order Total: $1,649.00

Shipped on March 9, 2022

Items Ordered	**Price**
1 of: *ABCCANOPY Ez Pop Up Canopy Tent with Sidewalls 10x10 Commercial -Series, White* Sold by: #1 Instant Shelter (seller profile) | Product question? Ask Seller Condition: New	$279.95

Shipping Address:

- Kelly Hill
- 841 Thornton Dr
- Sequim, WA 98382
- United States

Shipping Speed:
FREE Prime Delivery

Shipped on March 9, 2022

Items Ordered	**Price**
1 of: *ABCCANOPY Ez Pop Up Canopy Tent with Sidewalls 10x10 Commercial -Series, White* Sold by: #1 Instant Shelter (seller profile) | Product question? Ask Seller Condition: New	$279.95

Shipping Address:

- Kelly Hill
- 841 Thornton Dr
- Sequim, WA 98382
- United States

Shipping Speed:
FREE Prime Delivery

Shipped on March 9, 2022

Items Ordered | **Price**

1 of: *ABCCANOPY Ez Pop Up Canopy Tent with Sidewalls 10X20 Commercial -Series,White* — $479.95
Sold by: #1 Instant Shelter (seller profile) | Product question? Ask Seller

Condition: New

Shipping Address:

- Kelly Hill
- 841 Thornton Dr
- Sequim, WA 98382
- United States

Shipping Speed:
FREE Prime Delivery

Shipped on March 9, 2022

Items Ordered | **Price**

1 of: *ABCCANOPY Ez Pop Up Canopy Tent with Sidewalls 10X20 Commercial -Series,White* — $479.95
Sold by: #1 Instant Shelter (seller profile) | Product question? Ask Seller

Condition: New

Shipping Address:

- Kelly Hill
- 841 Thornton Dr
- Sequim, WA 98382
- United States

Shipping Speed:
FREE Prime Delivery

Payment information

Payment Method:
Debit Card | Last digits:
1504

Billing address

- Scott Nagel
- 105 1/2 E 1ST ST
- PORT ANGELES, WA 98362-2929
- United States

Item(s) Subtotal:	$1,519.80
Shipping & Handling:	$0.00

Total before tax:	$1,519.80
Estimated tax to be collected:	$129.20

Grand Total:	**$1,649.00**

To view the status of your order, return to Order Summary.

Clallam County Lodging Tax Advisory Committee

Business Items

Strategic Tourism Plan Update

Olympic Peninsula Strategic Plan – TIMELINE as of 2.28.2023 DW

All	12.8.2022	Call with Committee	COMPLETED
DW/MM	12.9.2022	Timeline established for project	Updated 12.18.22
DW/MM	12.12-16	Draft RFP/Sent to Marsha	COMPLETED
MM/DW	12.20	Marsha approves, then DW sends RFP to Committee for review with responses/edits by 1.6.	COMPLETED
DW	12.19-23	Review Consultant Lists for RFP	COMPLETED
DW	1.6	Review/update RFP	COMPLETED
DW	1.9	Send updated RFP to Committee	COMPLETED
All	1.11	Committee call via Zoom 10amPT	COMPLETED
DW/MM	1.12	Clallam County LTAC meeting – 2pmPT - provide update	COMPLETED
DW to Consultants	1.17	Release RFP to Consultants	COMPLETED
Consultants/DW	2.3	Questions due in writing	COMPLETED
Consultants/DW	2.7	Responses to questions provided in writing	COMPLETED
Consultants	2.21	Responses due by 4pm PT	COMPLETED
DW/MM	By 2.24	Review/evaluate RFP's	COMPLETED
DW to Committee	2.24	Send qualified responses to Committee for review/scoring of proposals	COMPLETED
Committee	By 3.7	Committee meeting for review/selection of top responses	SCHEDULED (ZOOM)

2/28/23 11:25 AM

DW	By 3.10	Notify short list of top responses (and advise others they were not chosen)	
DW/Consultants	3.20-24	Schedule interviews (in person or Zoom) for top responses (if necessary)	
DW/MM/Consultant selected	3.27-4.6	Negotiate contract effective 4.2023	
DW/Consultant	Q2 and Q3	Commence work and define timetable for deliverables	
All	End of 2023	Presentation/work completed by selected Consultant	